



Dashboard Features

Year All Years -	Month All Months 💌 📓 GP Calculation Re	eal Cost 🔹 📄 Chart for se	icted area			gged &
🦉 Invoice Date 💽 🥈	Salesperson 💽 🏭 Back Ordered [N] 💽 📢	👔 Lot Number 💽 🌆 Real G	Cost \$[N] 💌 🔊 Landed	i Cost \$[N] 💽 🖧		w Area
🔊 Rebate \$[N] 💽 🧕	Bill Back \$[N] 💽 🎒 Bottle Deposit \$[N] 💽	Quarter 💽 🌉 Week (Of Month 💽 🧾 Week (of Year 💌 📝	Customer 💽	V
C otrichial A		4100 (States and 4100)	- FB Court During to	Brand	Cher .	
🚺 Gitt subli	VGHT Ship[ce st	Gross Pront %	orang -	Class 🛆 💌	
Cit subi	VICHT Ship[• All Unit Price \$[• All ext. Pri	Ce St	Gross Pront %	BREAKSTONE		
() (i randi 🖉 🖓 (NGHT Shot 💽 🧟 Unit Price SL 💌 🚳 Ext. Pri	Gross Profit S				
	Item	△ MA Invoice No. △		DAIRY	WONT Ship[N]	2
📴 Invoice Month 🔥				DAIRY		Unit Pric
] 💦 I tem	△ Invoice No. △		BREAKSTONE DAJRY QTY Ship[N]	WGHT Ship[N]	Unit Pric

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2 Using Dashboards

2

entrée Version 4 introduces the **Dashboards** feature that we built from the ground-up and was made possible by our move to the SQL database platform. Dashboards are the ultimate tool for organizing and analyzing your business data.

The actual term for our dashboards is called a "Pivot Grid" or "Pivot Table", which is commonly used in business intelligence software. This tool helps the user recognize data patterns that help to build advanced data models quickly. With pivot tables, users can define and store sets of categories, then change views by dragging category names with the mouse. This core functionality provides the model for pivot tables which we have embraced in the **entrée V4 SQL Dashboards**. It provides a highly flexible means for a food distributor to analyze and grasp trends from the mountains of complex data which is normally lost by simply printing reports.



Inventory, Customer, Vendor, Salesperson, Brand and Class File Maintenance screens. The main function is to summarize large amounts of information and represent it in a cross-tabulated form.

For instance, you can analyze sales during specific periods (years, quarterly intervals, months, weeks) for each customer, item, vendor, salesperson, brand or class, many of the dashboards include "drill down" features which allow you to see specific information, such as all the line items of a selected invoice.

The dashboards allow you to visualize your data by summarizing into different charting diagram styles including: pie charts, line charts, bar charts and area charts.

Dashboards have an interactive control, permitting you to easily reorganize and modify the layout using dragand-drop. As a result, your business data will be re-summarized according to the new layout of the column and row fields, so an end-user can easily alter a report to display the information they need in the way they need it. Your dashboard configurations can be saved and loaded for sharing with other users in your company.

The **Dashboards** feature includes full reporting capabilities, so you can easily print to paper or export to Excel or HTML. Advanced data filtering is also provided for more sophisticated users.

The following topics are covered in the rest of this chapter to fully demonstrate the use of dashboards within the system.

- Dashboard Features
- Inventory Dashboards
- Brand Sales Dashboard
- Class Sales Dashboard
- <u>Customer Dashboards</u>
- <u>Vendor Dashboards</u>
- <u>Salesperson Dashboards</u>
- Summary Dashboards

2.1 Dashboard Features

Dashboard Menus

Many dashboards in **entrée version 4** have a drop down menu arrow on the **Dashboards** button to access the dashboards specifically designed for the Inventory, Customer, Vendor, Salesperson, Brand and Class Files. These custom menus will be discussed later in this document.

Salesperson

3

Unique Data Icons Bottle Deposit

Our dashboard design includes unique icons for each type of data so they can easily be recognized.

🗑 Lot Number

Navigation

Using left and right arrows provide the ability to move between different entries in the dashboard without having to close the current dashboard.

🛤 Sales for Item #: 00022 Description: ICE CREAM VANILLA U						
File Configuration						
< 00022						
Expand All Year 2016	 Chart for selected area 					

WGHT Ship[N]

Dashboard Pivot Grid Areas

- Filter Area Stores the data available for use in the grid.
- Column Area Data here will be in the columns of your chart.
- Row Area Data here will populated the rows of your chart.
 - Data Area This is the data you selected to analyze and run in your chart.

🖇 Sales for Item #: 10395 Description: SOUR CREAM INDIVIDUAL UOM: CASE Pack Size: 100/1 OZ Brand: BREAKSTONE								×
File Configuration								
🕮 Year All Years 👻 Month All Months 🔻 📓 GP Calculation Real Cost 🔹 📄 Chart for selected area No config selected 🔹								•
	🞬 Invoice No. 🔽 📓 Invoice Date 🖃 👼 Salesperson 🖳 🛻 Back Ordered [N] 💽 🚳 Lot Number 🖳 🙋 Real Cost \$ [N] 🐨 💩 Landed Cost \$ [N] 🐨 👧 Base Cost \$ [N] 🐨 Filter Area							
Commission \$[N]	Rebate :	\$[N] 🔽 纋 Bill Ba	ck \$[N] 🔽 🎒 Bo	ottle Deposit \$[N] 🔻	Quarter 💌	Week Of Month 🖵	🧧 Week Of Year 🔽	
	💽 Item 🛆	Column Area						
Data Area	10395 - SOUR CRE	AM INDIVIDUAL / CA	SE					
🛐 Invoice Month 🛕 🔽 🙀 Customer 🛕 🔽	QTY Ship[N]	WGHT Ship[N]	Unit Price \$[N]	Ext. Price \$[N]	Gross Profit \$[N]	Gross Profit %[N]		
March Row Area	1.00	0.00	11.3000	11.30	1.1300	10.00%		
November	8.00	0.00	10.9800	87.04	5.6800	7.34%		
December	1.00	0.00	10.8200	10.82	0.6500	6.01%		
Grand Total: CASE	10.00	0.00	11.0120	109.16	7.4600	7.61%		

• Drag, Drop, Sort & Group Data

Easily drag and drop data from the Filter Area at the top of the screen into the **Row Area** to sort by those fields. Or drag a field into the **Column Area** or **Data Area** to analyze those numeric fields to see different data patterns.

Example In the example below the **Row Area** contained Invoice Month, Item, Invoice Number. Then we clicked the "Customer" in the **Filter Area** and dragged it to the **Row Area** to add "Customer" as the fourth grouping level.

Year All Years 🔻 🦉 Month All Months 💌 📓 GP Calculation Real Cost 🔹 🔲 Chart for selcted area								
Invoice Date Salesperson E Back Ordered[N] Salesperson E Back Ordered[N] E Cont Number E Mag Real Cost \$[N] E Mag Landed Cost \$[N] E Mag Base Cost								
Rebate \$[N] 🕞 🔊 Bill Back \$[N] 🕞 🎒 Bottle Deposit \$[N] 🕤 🛐 Quarter 🖃 👰 Week Of Month 🕞 🗐 Week Of Year 🕞								
🔐 QTY Ship] 🗨 🌰 WGHT Ship[🗨 👦 Unit Price \$[👻 🌆 Ext. Price \$[👻 🛐 Gross Profit \$] 🗸 🍘 Gross Profit \$] 🗸 🍎 Brand 🖉 🎆 Class 🛆 💌								
			-	DAIRY				
Invoice Month	💦 Item 🛆	Invoice No. 🛆 🔽	Customer 🛕 💌	QTY Ship[N]	WGHT Ship[N]	Unit Pric		
March	I0395 - SOUR CREAM INDIVIDUAL / CASE	± 231273		1.00	0.00	11		
November	□ 10395 - SOUR CREAM INDIVIDUAL / CASE	± 231235		1.00	0.00	1:		
		□ 231290	BERWIL - BERNARDO	4.00	0.00	10		

PivotGrid Data Pre-filter Feature

Prefilter... Click the **Pre-filter** button, on the right side of the Prefilter bar area, to access the **Filter builder** dialog (see the following Data Prefilter section). The Filter builder dialog is where you can select a Group (data) to be pre-filtered with conditions to further restrict the data you analyze in the dashboard.

Right click on the Group, Condition or Value text box to make a selections from the list. The Group list for inventory is on the right.

In this Filter builder example the pre-filter of Unit Price is greater than 11 has been created. Click Save As to save for reuse. You can see the results of this filter on the Inventory Sales dashboard in the following Data Prefilter section.

🛛 Filter builder - [untitled.flt]	×
Filter AND <root></root>	
Unit Price \$[N] is greater than 11	
press the button to add a new condition	
Open Save As OK Cancel Apply	

- Click to access the Add Condition, Add Group and Remove Row options.
 - Apply: Pre-filters can be applied to a dashboard and not saved but will only be available while you are in the current dashboard session.
 - Save As: Pre-filters can be saved with a name for future use. You must create a folder on your computer to store your saved Prefilter during the saving process.
 - **Open:** Used to locate and open saved filters for the current dashboard.
 - Prefilter Controls: On the left side of the Prefilter bar area is where you can select from the applied prefilters or click the red X box to remove the pre-filters completely from the data in the dashboard (see the following Data Prefilter section).

PivotGrid Data Prefilter Feature

The Prefilter bar area, outlined in red, is where you create, save and control your prefilters.

Prefilter...

Clicking the **Prefilter** button on the right side of the Prefilter bar opens the **Filter builder** dialog as described on the previous page.

Example Inventory Sales

The prefilter of "Unit Price greater than 11", (shown in the previous section), has been applied to the item. The Data Area **Unit Price** column and the Column diagram chart below reflect the prefiltered conditions.

Sales for Item #: 10395 Description: SOUR CREAM INDIVIDUAL UOM: CASE Pack Size: 100/1 OZ Brand: BREAKSTONE									
File Configuration									
🦉 Year All Years 👻 Month All Months 👻 📓 GP Calculation Real Cost 🔻 🔲 Chart for selected area No config selected 🗸									
Invoice No. 🗨 🋐 Invoice Date 🗨 🐻	Galesperson 💽 🔓	Back Ordered[N]	Lot Numbe	er 👻 🜆 Real Cos	st \$[N] 🗨 🖉 Land	ed Cost \$[N] 🔽 🖉 E	Base Cost \$[N]		
Commission \$[N]	🔹 🇞 Rebate 🕯	s[N] 🔽 🇞 Bill Ba	ack \$[N] 🔽 🌉 Be	ottle Deposit \$[N] 👻	Quarter 🔽	Week Of Month 💌	🔯 Week Of Year 💽		
	🔜 Item 🛆								
	10395 - SOUR CRE	AM INDIVIDUAL / CA	SE						
Invoice Month 🛕 🚽 📄 Customer 🛕 🗨	QTY Ship[N]	WGHT Ship[N]	Unit Price \$[N]	Ext. Price \$[N]	Gross Profit \$[N]	🚮 Gross Profit %[N]			
1 March	1.00	0.00	11.3000	11.30	1.1300	10.00%			
	1.00	0.00	11.3000	11.30	1.1300	10.00%			
Grand Total: CASE	2.00	0.00	11.3000	22.60	2.2600	10.00%			
✓ (Unit Price \$[N] > 11)							Prefilter		
12 1							Column diagram		
						 10395 - SOUR CREAT 	M INDIVIDUAL / CASE - QTY Ship[N] M INDIVIDUAL / CASE - WGHT Ship[N] M INDIVIDUAL / CASE - Unit Price \$[N] M INDIVIDUAL / CASE - Unit Price \$[N] M INDIVIDUAL / CASE - Gross Profit \$[N] M INDIVIDUAL / CASE - Gross Profit %[N]		
March				November					

• Row Controls: Row data hierarchy can be expanded or collapsed using the plus or minus button.

1 November	
December	ALLPLA - ALL STAR

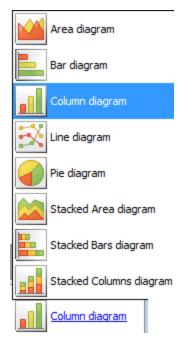
- Sort Controls: The Sort arrow button on the right side of the Filter data and Row data controls sort in ascending or descending order as desired.
- Numeric Data: If a data group has an "[N]" following the data name this means it is numeric and follows those constraints in the entrée system. Sort results will reflect the same constraints.

TY Ship[N] WGHT Ship[N] OT Unit Price \$[N] The state of t	QTY Ship[N]	WGHT Ship[N]	Unit Price \$[N]	Ext. Price \$[N]	Gross Profit \$[N]	Gross Profit %[N]
---	-------------	--------------	------------------	------------------	--------------------	-------------------

Multiple Charting Style Options

Generates a diagram to visualize your data using any one of eight different chart styles for the Summary Chart including:

- Area
- Bar
- Column
- Line
- Pie
- Stacked Area
- Stacked Bar
- Stacked Columns



• Diagram Area Options

The Diagram area not only generates the **Summary Chart** but for some customer and salesperson dashboards there are additional menu and grouping options.

Header: Shows the header details for the selected. See the Customer Sales Dashboard in the Customer Dashboard section of this chapter for an example.

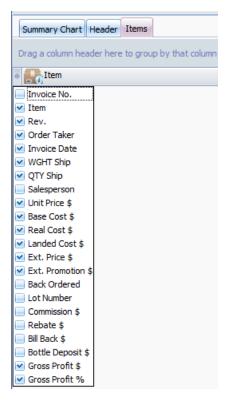
Items: Shows item details for selected customer, salesperson or invoice number. See the Customer Payments Dashboard in the Customer Dashboard section of this chapter for an example.

Summary Chart	mary Chart Header Items							
Drag a column header here to group by that column								
🗉 🌄 Item								
Click here to show/hide/move columns								

Drag a column header here to group by that column: Drag any field from the columns listed in the diagram area to the gray drag to bar to group data by that column.

Click here to show/hide/move columns:

- Click the icon to open the drop down list of columns in the diagram area.
- Check columns to add them to the column list.
- Uncheck columns to remove the column from display.
- Drag columns to new positions in the column list to rearrange them for your needs.



Export / Print Dashboard Reports

From the **File** menu you can Export or Print a hard copy of your dashboard analysis.

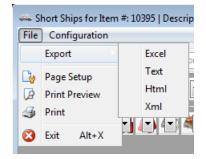
Export: Once you have done your analysis in a dashboard you can export the data to Excel, Text, HTML or XML using the **File** menu. > **Export** menu path.

Exporting Reports to Excel

1. Use menu path: File >Export > Excel.

2. The Save As dialog box will open. It will be pointing to your NECS_Shared folder for the 01 company.

Hot Tip! On the **Save As** screen is a **Hide Folders** button when enabled the dialog screen below is what you will see. You will normally see the **Browse Folders** screen with all the drives and folders listed on the left as you have seen many times before.



3. File Name: Enter a meaningful file name for your report. The system automatically wrote "History Export" in the file name field when it opened.

Save As				×
COC - 📕 « my	server ► NECS_Shared ► 01	4 7	Search 01	٩
File name:	History Export-CA-Tyson-Sales			-
Save as type:				•
Browse Folders			Save	Cancel

To make the file name more meaningful we added "CA", our Salesperson's initials, "Tyson", the brand selected in the Brand dashboard and Sales.

- 4. Save as type: You do not have to make any selection it knows your selection from the main menu.
- 5. Click **Save** and in the background the report is exported as an Excel file to the designated folder.
- 6. Now use Excel to access the report data.

Example Brand Sales Report

The report example below was created in the Brand dashboard to show sales figures for "Tyson" brand items for our salesperson Chris.

A	1 * : >	√ fx						
1 2	<u> </u>	J I I N P R T voice Date Back Ordered[N] Lot Nu	W Y mber Rea		AD Landed Cost \$[N]	AE AG Base Cost \$[N	AH AJ	AK AM n \$[N] Rebate \$
3	QTY Commission Ship[N] \$[N]	Unit Price Ext. Price Gross Profit Gross Profit \$[N] \$[N] \$[N] \$[N] %[N]	Brand					
5			TYSON					
7	Salesperson	Item	QTY Ship[N]	Commission \$[N]	Unit Price \$[N]	Ext. Price \$[N]	Gross Profit \$[N]	Gross Profit %[N]
9	CA - Chris Anatra	2044515 - CHICKEN BREAST STRIP W/GRILL MARKS / CASE	1	0	32.09	32.09	\$3.09	9.63
10		204593 - CHICKEN WINGS BONELESS HONEY BBQ / CASE	1	0	44.9	44.9	\$4.70	10.47
11		20470 - CHICKEN WINGS BUFFALO HOT / CASE	1	0	44.1	44.1	\$3.65	8.28
12	-	204919 - CHICKEN WINGS BREADED BONELESS / CASE	4	0	32.71	130.84	\$11.84	9.05
13	CA - Chris Anatra Total		7	0	38.45	251.93	\$23.28	9.3575
14	Grand Total		7	0	38.45	251.93	\$23.28	9.3575

Custom Dashboard Configurations

entrée provides default configurations for all dashboards. You are encouraged to customize dashboard analysis and save those custom configurations to fit your business needs.

Saving dashboard configurations you have customized will allow you to more quickly access the vital information to keep on top of activity in your business.

Each dashboard screen has the **Configuration** option in the menu in the top left side of the screen.

Managing Dashboard Configurations

Once you have spent the time to customize a dashboard and want to save that custom configuration for reuse click the **Save as New** option in the Configuration menu.

斗 Sa	les for Customer #: VALRES Company: `										
File	Configuration										
12	Load •										
	Save as New										
61	Edit Current										
PO	Set Current as Default										
	Lock Current										
	Delete Current										
	Export Current Configuration										
15	Export All Configurations										
	Import Configurations										

In the **Save Configuration** dialog you will enter a unique and descriptive Configuration Name.

Check the box to enable these options:

- Set as Default for current user.
- Set as Default for users without default configurations.
- Auto Expand All Rows.

Save Configuration
Configuration name: Customer Items By Invoice
✓ Set as Default for current user
Set as Default for users without default configurations
Auto Expand All Rows
Locked configurations are protected from being overwritten or deleted.
If you would like to lock this configuration, enter the lock password below. The lock password MUST be provided whenever a user attempts to save or delete this configuration.
Enter lock password:
OK Cancel

You have the option to lock the saved configuration so only you will be able to save or delete it.

• Type a password in the text box for **Enter lock password**.

Once the first configuration is saved the remainder of the Configuration menu options will display including:

- Load
- Edit Current
- Set Current as Default
- Lock Current
- Delete Current
- Export Current Configuration
- Export All Configurations
- Import Configurations

Here the "Customer Items By Invoice" configuration was selected from the **Load** option in the **Configuration** menu.

4	🚙 Sa	les for Customer #: VALRES Company	VAL	ENTINO'S RESTAURANT
1	File	Configuration		
	62	Load	•	Customer Items By Invoice

To see what this saved configuration does see the Customer Sales By Item configuration example in the Customer Dashboards section.

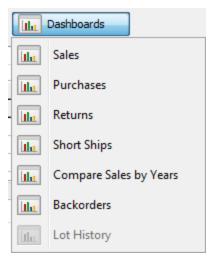
2.2 Inventory Dashboards

To access the Inventory File dashboard first locate the item the **Dashboard** button (outlined in red below) will have a drop down menu where you can select the dashboard you would like to open.

entrée version 4 has built into it a database of over 600 brands with their logos and URLs which can be used to provide further details about items in your inventory via the Brand drop down menu shown here.

The Inventory Maintenance dashboards menu has six different dashboards.

- Sales
- Purchases
- Returns
- Short Ships
- Compare Sales by Years
- Backorders
- Lot History



Example Item Short Ships

🖇 Short Ships for Item #: 10395 Description: SOUF	R CREAM INDIVIDUAL	UOM: CASE Pack Siz	:e: 100/1 OZ Brar	d: BREAKSTONE					- • •			
ile Configuration												
Year All Years 🔻 🚺 Month All Months 💌	🦉 Year 💹 Year 🖉 Month Al Months 🔻 📓 GP Calculation Real Cost 🔻 📄 Chart for selected area No config selected —											
Invoice No. 🗨 🛐 Invoice Date 🗨 🍶 Si	alesperson 💌 🕥 L	ot Number 💌 🐼 Re	al Cost \$[N]	👿 Landed Cost \$[N	1] 💌 🥸 Base C	ost \$[N] 🛛 🧕 Quart	er 🔽 🦉 Week (Of Month 💌 🧕 Week O	f Year 💌			
	💦 Item 🛆											
								10395 - SOUR CR	EAM INDIVIDUAL / CASE			
🔯 Invoice Month 🛕 🚽 🗼 Customer 🛆 🔽	QTY Ordered[N]	WGHT Ordered[N]	QTY Ship[N]	WGHT Ship[N]	QTY Short[N]	WGHT Short[N]	0 Unit Price \$[N]	斄 Short Sales Lost \$[N]	Short GP Lost \$[N]			
	3.00	21.60	1.00	0.00	2.00	14.40	10.8200	21.64	20.3400			
Grand Total: CASE	3.00	21.60	1.00	0.00	2.00	14.40	10.8200	21.64	20.3400			

Example Inventory Returns

🚗 Returns for Item #: 10395 Description: SOUR CREAM INDIVIDUAL UOM: CASE Pack Size: 100/1 OZ Brand: BREAKSTONE	
File Configuration	
Year 2013 👻 Month All Months 👻 🔲 Chart for selected area	No config selected 🗸
Invoice No. 🔽 🦉 Invoice Date 🖳 🔏 Salesperson 🖳 📢 Lot Number 🖳 🦓 Real Cost \$[N] 🖵 🦓 Landed Cost \$[N] 💽	Base Cost \$[N] 🧕 Quarter 🖵
Week Of Month 🗨 📴 Week Of Year 💌	
GTY R 🖉 🌰 WGHT F V 🍂 Retur 🖉 Unit P V 🚳 Ext. Cr V 🔜 I t e m 🛆	
10395 - SOUR CREAM INDIVIDUAL / CASE	
Return Reason 🛆 🔽 🕎 Invoice Month 🗠 🗨 🚊 Customer 🛆 🔽 🚑 QTY Return[N] 📥 WGHT Return[N] 🥖 Return %[N] 🙋	Unit Price \$[N] Kt. Credit \$[N]
Grand Total 100.00	

Example Inventory Compare Sales by Years

In this dashboard the **Sales diff.** % column will show you the growth percent in **green** with an up arrow or the shrinkage in **red** with a down arrow so you can quickly see the sales comparisons.

ile Configuratio														
Year 2013	Chart for selecte	d area							No config s	elected				
🚮 иом 🖵 🧕	Quarter 🚽 🏹 We	k Of Month 💌 🏼	🔯 Week Of Year											
	- 🗸 🦉 Invoice Ye	ar 🛆 🔻												
┛┖┛└╜└	2011 2012 2													
Invoice Month	🛆 💌 🚚 Quantity[] 🗥 Weight[N]	Ext. Cost[N]	Ext. Price[N]	Quantity[N]	Weight[N]	Ext. Cost[N]	Ext. Price[N]	🚮 Sales diff. %[N]	Quantity[N]				
uary	0.1	0.00		0.00	0.00	0.00		0.00	10P	0.00				
ruary	0.0	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00%	0.00				
ch	0.1	0.00	0.00	0.00	1.00	0.00	10.17	11.30	100.00% 😭	0.00				
il	0.	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00%	0.00				
/	0.1	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00%	0.00				
e	0.0	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00%	0.00				
,	0.	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00%	0.00				
ust	0.1	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00%	0.00				
tember	0.1	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00%	0.00				
ober	0.	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00%	0.00				
rember	1.	0.00	10.17	11.30	7.00	0.00	71.19	75.74	570.27% 😭	0.00				
ember	1.	0.00	10.17	10.82	0.00	0.00	0.00	0.00	-100.00% 👢	0.00				
nd Total	2.1	0.00	20.34	22.12	8.00	0.00	81.36	87.04		0.00				
efilter is Empty>										Prefilt				
										Column diag				
1										2011 - Quantity				
										2011 - Weight[N 2011 - Ext. Cos				
-										2011 - Ext. Price 2012 - Quantity				
										2012 - Weight[N				
) -										2012 - Ext. Cost 2012 - Ext. Price				
-		_								2013 - Quantity				
)	_									2013 - Weight[N 2013 - Ext. Cost 2013 - Ext. Cost				

Example Inventory Sales

Sales for Item #: 10395 Description: SOUR CREA	AM INDIVIDUAL U	JOM: CASE Pack S	iize: 100/1 OZ Bran	d: BREAKSTONE								
File Configuration Year All Years V Image: Month All Months V Image: GP Calculation Real Cost V Image: Chart for selected area No config selected V												
🖺 Invoice No. 💽 🗐 Invoice Date 🗨 🗟 Salesperson 💽 🚑 Back Ordered 🕅 🐨 🐼 Lot Number 💽 🔊 Real Cost \$ [N] 💽 🦓 Landed Cost \$ [N] 💽 🔊 Base Cost \$ [N]												
🚡 Commission \$[N] 🗨 💩 Ext. Promotion \$[N] 🗨 🗞 Rebate \$[N] 🗶 🔊 Bill Back \$[N] 🗶 🌉 Bottle Deposit \$[N] 🗨 💆 Quarter 💽 🖉 Week Of Month 👻 🖉 Week Of Year 🗨												
Taurine Marsh		AM INDIVIDUAL / CA										
Invoice Month	QTY Ship[N]			Ext. Price \$[N]		Gross Profit %[N]						
March	1.00	0.00	11.3000	11.30	1.1300	10.00%						
November	8.00	0.00	10.9800	87.04	5.6800	7.34%						
December	1.00	0.00	10.8200	10.82	0.6500	6.01%						
<prefilter empty="" is=""> 💌</prefilter>							Prefilter					
							Column diagram					
90 80												
70 -						_						
60 - 50 -						10395 - SOUR CREAM	M INDIVIDUAL / CASE - QTY Ship[N] M INDIVIDUAL / CASE - WGHT Ship[N]					
40 -							M INDIVIDUAL / CASE - Unit Price \$[N] M INDIVIDUAL / CASE - Ext. Price \$[N]					
30 10395 - SOUR CREAM INDIVIDUAL / CASE - Gross Profit \$0 20 10395 - SOUR CREAM INDIVIDUAL / CASE - Gross Profit %0												
March		November		Decembe	r							

Example Inventory Purchases

🖷 Purchases for Item #: 10395 Description: SOUR CREAM INDIVIDUAL UOM: CASE Pack Size: 100/1 OZ Brand: BREAKSTONE												
File Configuration												
🔯 Year All Years 🔻 🛐 Month All Months 🔻 Display All 🔹 🗌 Chart for selected area No config selected area												
🙎 Buyer 🗨 🕅 PO Date 💽 🎒 Required Date 💽 🕅	💈 Buyer 💽 🛐 PO Date 🖉 🦉 Required Date 🛒 🛐 Received Date 💽 🧮 Vendor Item No. 🖉 🐼 Lot Number 💽 🐼 Freight Cost \$M] 🗨 🚳 Sales Tax \$M] 🔍 🚳 Quarter 💽 🦉 Week Of Month 🗨											
Week Of Year 💌												
	💦 Item 🛆											
							10395 - SOUR CREAM	1 INDIVIDUAL / CASE				
PO Month 🛆 🗨 🧟 Vendor 🛆 🖝 🎦 PO No. 🛆 🗨	QTY Ordered[N]	QTY Recvd[N]	GTY Open[N]	WGHT Ordered[N]	WGHT Recvd[N]	WGHT Open[N]	Init Cost \$[N]	Ext. Cost \$[N]				
1 November	17.00			0.00	0.00	0.00		172.89				
Grand Total: CASE	17.00	17.00	0.00	0.00	0.00	0.00	10.17	172.89				

2.3 Brand Dashboard

To access the **Brand Sales** dashboard first locate the item and click the **Dashboard** button. Brand only has a **Sales** dashboard. As you can see in the Brand Maintenance screen on the right the brand URL and brand logo are a part of the brand information.

entrée version 4 has built into it a database of over 600 brands with their logos and URLs.

The brands database is accessible through the **Add** and **Edit** features in the **Brand Maintenance** dialog.



Brands Update Utility Option

2+2-4

During the process to update to **version 4** you will have the option to automatically install the brand logos and URLs for the brands already in your system.

Update brand information from NECS reference database.

The information in the NECS reference database for brands will grow over time as NECS adds information for new brands.

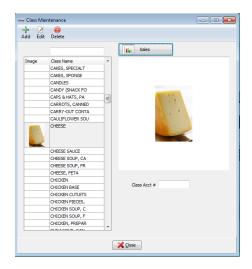
Example Brand Sale	s for "Breakstone"	' using the system	default dashboard co	onfiguration.
--------------------	---------------------------	--------------------	----------------------	---------------

Sales for Brand #: BREAKSTONE						_ 0 🗾					
File Configuration											
🦉 Year 🛛 Year 🖉 👻 Month Al Months 👻 📓 GP Calculation Real Cost 🛛 👻 🔲 Chart for selcted area No config selected											
Invoice No. 💽 🛐 Invoice Date 💽 👼 Salesperson 💽 👪 Back Order		Lot Number 💌 🙇	Real Cost \$[N] 🖵	Landed Cost \$	[N] 💽 🧑 Base Cos						
🐻 Commission \$[N] 🔽 🚵 Ext. Promotion \$[N] 🔽 🗟 Rebate \$[N] 🗨 🧟	Bill Back \$[N]	Bottle Deposi	t \$[N] 🔄 🛜 Cus	tomer 🔽 🔛 Clas	is 💌 🦉 Quarter [🖌 🦉 Week Of Month 🖵					
Week Of Year 💌											
🛃 Q 💽 📣 WG 🗸 🜌 Unil 🗸 🕸 Ext 🖉 Gros: 🗸 🚀 Gross 🗸	Brand 🛆 🖵	·									
	BREAKSTONE										
🔯 Invoice Month 🛕 💽 💽 I t e m 🛆	QTY Ship[N]	WGHT Ship[N]	Unit Price \$[N]	Ext. Price \$[N]	Gross Profit \$[N]	🕼 Gross Profit %[N]					
8 March	1.00	0.00	11.3000	11.30	1.1300	10.00%					
8 November	8.00	0.00	10.9800	87.04	5.6800	7.34%					
December	1.00	0.00	10.8200	10.82	0.6500	6.01%					
Grand Total	10.00	0.00	11.0120	109.16	7.4600	7.61%					
<prefilter empty="" is=""></prefilter>						Prefilter					
						Column diagram					
90											
80 - 70 -											
50						KSTONE - QTY Ship[N] KSTONE - WGHT Ship[N]					
40 -						KSTONE - Unit Price \$[N] KSTONE - Ext. Price \$[N]					
20					BREA	KSTONE - Gross Profit \$[N] KSTONE - Gross Profit %[N]					
						and to the cross Front Aging					

2.4 Class Dashboard

To access the **Class Sales** dashboard first locate the item and click the **Dashboard** button.

Class only has a **Sales** dashboard.



Example Class Sales for "Cheese" using the system default configuration for the class.

Sales for Class #: CHEESE						
File Configuration						
Year All Years 👻 Month All Months 👻 📓 GP Calculation Real Cost		or selcted area			1	No config selected
🛗 Invoice No. 👿 🦉 Invoice Date 👿 🍶 Salesperson 👿 🛻 Back Orde	red[N] 💽 🌍 L	ot Number 💌 🙋	Real Cost \$[N]	Landed Cost \$	[N] 💽 🧔 Base Co	st \$[N]
🐻 Commission \$[N] 🔽 🚳 Ext. Promotion \$[N] 🔽 🚳 Rebate \$[N] 🔽 纋	Bill Back \$[N]	Bottle Deposi	t \$[N] 🚽 🚊 Cus	tomer 💌 🔴 Brar	nd 🚽 🧕 Quarter	🔹 🦉 Week Of Month 💂
Week Of Year					_	
🛃 Q 🔽 📣 WG 🗨 🜌 Unit 🗨 🜌 Ext 🗸 🛐 Gross 🗸	Class 🛆 💌]				
	CHEESE					
Invoice Month 🛕 🔽 🔝 I t e m 🛆	QTY Ship[N]	WGHT Ship[N]	Init Price \$[N]	Ext. Price \$[N]	Gross Profit \$[N]	Gross Profit %[N]
E January	16.00	169.97	6.3130	545.83	101.0411	16.41%
8 February	19.00	249.77	6.3230	938.33	170.1637	18.10%
1 March	22.00	184.25	5.5230	560.22	110.2825	19.87%
1 April	19.00	187.80	3.2981	539.92	94.3290	19.78%
8 June	19.00	174.50	7.6467	682.77	106.0950	23.77%
August	24.50	146.00	4.0400	602.54	183.1700	24.01%
October	12.00	202.00	6.1543	483.80	22.1790	29.16%
November	3.00	15.00	2.8200	42.30	2.5500	6.03%
December	16.00	185.00	2.7800	554.10	33.6100	3.63%
Grand Total	150.50	1,514.29	5.4923	4,949.82	823.4203	20.08%
<prefilter empty="" is=""></prefilter>						Prefilter
						Column diagram
1000 .						
900						
700						CHEESE - QTY Ship[N]
600 - 500 -						CHEESE - WGHT Ship[N] CHEESE - Unit Price \$[N]
400						CHEESE - Ext. Price \$[N] CHEESE - Gross Profit \$[N]
						CHEESE - Gross Profit %[N

2.5 Customer Dashboard

To access the Customer dashboards first locate the desired customer in Customer Maintenance. Then click the **Dashboard** button to make a selection from the drop down menu.

The Customer Maintenance dashboards are:

- Sales
- Payments
- Compare Sales
- Returns
- Short Ships
- Backorders

Example Customer Compare Sales

In this dashboard the **Sales diff.** % column for the selected year and the two past years will show you the growth percent in **green** with an up arrow or the shrinkage in **red** with a down arrow so you can quickly see the customer sales comparisons.

Compare Sales History for File Configuration	or Customer #: VALRE	S Company: VALEN	TINO'S RESTAURANT		_ = ×
Year 2012 -	Chart for selcted area			No cor	nfig selected 🔹
Customer 🗸 🧕 Qu	arter 🔍 🏹 Week	Of Month 🚽 📴 V	Veek Of Year 🚽		-
🗖 🧑 Tc 🗸 🧖 Sale 🗸	🕅 Invoice Year 🛓	•			
	2010		2011		2012
🔯 Invoice Month 🔺 🗸	Total Sales \$[N]	Total Sales \$[N]	Sales diff. %[N]	Total Sales \$[N]	Sales diff. %[N]
January	4,017.28	0.00	-100.00% 🖊	0.00	0.00%
February	3,300.20	0.00	-100.00% 🖊	105.59	100.00% 懀
March	4,226.18	0.00	-100.00% 🖊	18.17	100.00% 懀
April	2,128.71	0.00	-100.00% 🖊	0.00	0.00%
Мау	0.00	0.00	0.00%	0.00	0.00%
June	0.00	1,165.83	100.00% 懀	0.00	-100.00% 🖊
July	0.00	0.00	0.00%	0.00	0.00%
August	0.00	181.40	100.00% 懀	290,511.37	160,049.60% 懀
September	0.00	0.00	0.00%	0.00	0.00%
October	0.00	2,450.92	100.00% 懀	0.00	-100.00% 🖊
November	0.00	36.27	100.00% 懀	0.00	-100.00% 🖊
December	0.00	544.47	100.00% 懀	1,703.90	212.95% 懀
Grand Total	13,672.37	4,378.89		292,339.03	
<prefilter empty="" is=""></prefilter>					Prefilter

Example Customer Sales with Invoice Number

In the system default dashboard configuration for Customer Sales you will see the sales by Invoice Month with the monthly totals for that customer.

Below we added the **Invoice No.** field to the row area to add a second group to the analysis. The invoice data enabled the display of information in the **Items Tab** of the diagram area below when an Invoice was selected.

	ALLPLA Company: ALL S	TAR PIZZA LAND					
File Configuration							
🤨 Year All Years 💌 🔋	Month All Months 💌	GP Calculation Real	Cost 💌 📃 Char	t for selected area		Customer Items	By Invoice 🛛 💌
🛐 Invoice Date 💽 🦉	Salesperson 🚽 🔯 Re	eal Cost \$[N] 🔛 🙋 Ba		Landed Cost \$[N]	Bottle Depos	it \$[N] 📄 🧕 Order [Date 💌
Order Source 🖉 🥊		er PO No. 🔽 🔯 Sales	s Tax \$[N] 💊 🙋	State Tax \$[N]	County Tax \$[N]	V City Tax \$[N]	*
Service Charge \$[N]	Fuel Charge \$[N]	Line Items[N]	Ship-To Cust	omer 🝙 🦉 Quar	ter 🝙 🦉 Week O	f Month 🚽 🧧 Week	Of Year 🖌
Salesperson Com \$[N]	Salesperson Com	1 %[N]					
🐼 🖬 🍙 💽 🐼	💌 💽 🖤 🐼 🖤	Bill-To Customer 🛆	~				
					ALLPLA	- ALL STAR PIZZA LAND	
🔯 Invoice Month 🔥 💌	Invoice No. 🛆 💌	Invoice Total \$[N]	Total Weight[N]	Promotion \$[N]	Gross Profit \$[N]	Gross Profit %[N]	
January	231311	5.00	0.00	0.00	5.0000	100.00%	
	231312D	1,487.58	66.00	0.00	106.0600	7.13%	
	958146A	385.90	260.00	0.00	92.1000	23.87%	
lanuary Total		1,878.48	326.00	0.00	203.1600	43.67%	
October		784.60	301.02	0.00	82.3200	31.04%	
November		15.77	0.00	0.00	6.6500	42.17%	
± December		247.88	107.20	0.00	42.8500	34.60%	
Grand Total		2,926.73	734.22	0.00	334.9800	36.18%	
<prefilter empty="" is=""></prefilter>							Prefilter
Summary Chart Header	Items						
Drag a column header here t	o group by that column						
		Rev. 👸 Order Take	r 🧧 Invoice Date	QTY Ord.	BQTY Ship 🎒 W	GHT Ord. 👔 WGHT Ship	D Mit Price
E E Item	IP	CA	1/3/2013	1	1	36 3	
STRAWBERRY SHAKE SYRU		E CA	1/3/2013	1	1	19 2	0 11.5
		E CA	1/3/2013	1	1		

Diagram Area Controls Overview

Once the Items Tab has data to display a few tools to manage the data in the diagram area are enabled.

These tools are:

- Drag a column header here to group by that column.
- Click here to show/hide/move columns.

Some examples follow.

	Summary Chart	Header	Items	
	Drag a column he	ader here	to group	by that column
	E Rollem			
C	lick here to show/	hide/move	e columns	5

Example Customer Payments

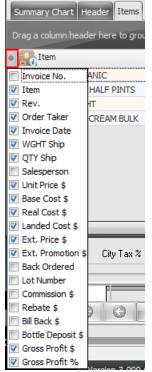
• Drag a column header here to group by that column

Drag any field from the columns listed in the diagram area to the gray drag to bar (outlined in red in Customer Payments above) to group by that column. In the dashboard diagram area above the **Invoice Date** field was dragged to the gray bar to group the Header tab data.

Representation Payments for	Customer #	#: ALLPLA Co	mpany: Al	L STAR PIZZA LAN	D				- 5	= x
File Configura	ation									
Year All Yea	irs 🔹 🦉	Month All Mon	ths 🔻	GP Calculation	Real Cost	t 👻 🔳 Chart for	selected area	No config se	lected	•
Paid Date[N	1 - 関	Invoice Date[N	1 🖉 🗾	Check Number	🗱 Bat	tch Number 🚽 📳	Transaction ID[N] 🚽 🎦 Purch	ase Order No.	
Applied by	Transac	tion Type[N]	- 😺 Sa	lesperson 🚽 🧕	Quarter	Veek Of M	onth 🚽 🔯 V	Veek of year 🖕		
Invoice D	Amo	un – 👧 Ir	voice A	Customer 🛓	v					
ALLPLA - ALL STAF								ZZA LAND		
Paid Month	▼	Invoice N	lo. 🔺 🚽	Invoice Discour	nt \$[N] 🖉	🐑 Amount Paid \$[N]	Invoice Am	ount \$[N]		
October		229			0.00	366.97		366.97		
		231204			0.00	383.82		383.82		
October Total					0.00	750.79		750.79		
Grand Total					0.00	750.79		750.79		
<prefilter empty<="" is="" td=""><td>y></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td>Prefi</td><td>ilter</td></prefilter>	y>								Prefi	ilter
Summary Chart	Header Ite	ems								
Invoice Date[N]	A									
* Invoice No.		Batch Number	Customer		Applied b	by Salesperson T	ransaction ID[N]	Purchase Order N	o. Check Number	Amoun
	10/13/2011		ALLPLA - AI	LL STAR PIZZA LAND	PC	CA - Chris Anatra	100001		124578	
Invoice Date										
231204	10/13/2011	100017	ALLPLA - AI	LL STAR PIZZA LAND	PC	CA - Chris Anatra	100001		124578	

Click here to show/hide/move columns

- Click the icon to open the drop down list of columns in the diagram area (outlined in red on the right).
- Check columns to add them to the column list
- Uncheck columns to remove the column from display
- Drag columns to new positions in the column list to move them.



Header Tab

When item 10532 Rack Of Pork is selected, in the **Customer Sales By Item** dashboard on the following page, you can click the **Header Tab** in the diagram area to reveal the sales header details for that item as shown below.

Summ	nary Cha	art Header	Items									
Drag												-
∃ Invo	pice No.	Invoice Date	Bill-To Customer	Ship-To Customer	Route	Customer PO No.	Invoice Total \$[N]	Sales Tax \$[N]	State Tax \$[N]	County Tax \$[N]	City Tax \$[N]	Servic
9864	409C	2/15/2010	VALRES - VALENTINO'S RESTAURANT	VALRES - VALENTINO'S RESTAURANT	M49 - 13	Verbal	188.99	0	0	0	0	
9870	091B	2/16/2010	VALRES - VALENTINO'S RESTAURANT	VALRES - VALENTINO'S RESTAURANT	049 - 10	Verbal	108.48	0	0	0	0	
9886	636B	2/19/2010	VALRES - VALENTINO'S RESTAURANT	VALRES - VALENTINO'S RESTAURANT	M49 - 16	Verbal	135.6	0	0	0	0	
9902	212A	2/21/2010	VALRES - VALENTINO'S RESTAURANT	VALRES - VALENTINO'S RESTAURANT	M26 - 03	Verbal	144.91	0	0	0	0	
9910	093D	2/22/2010	VALRES - VALENTINO'S RESTAURANT	VALRES - VALENTINO'S RESTAURANT	FRANK	Verbal	330.01	0	0	0	0	
9918	804C	2/23/2010	VALRES - VALENTINO'S RESTAURANT	VALRES - VALENTINO'S RESTAURANT	049 - 10	Verbal	135.71	0.56	0	0.56	0	
9932	276B	2/26/2010	VALRES - VALENTINO'S RESTAURANT	VALRES - VALENTINO'S RESTAURANT	M49 - 11	Verbal	214.17	0	0	0	0	
▶ 9948	812C	2/28/2010	VALRES - VALENTINO'S RESTAURANT	VALRES - VALENTINO'S RESTAURANT	M49 - 13	Verbal	439.39	0	0	0	0	
•			m									+

Example Customer Sales By Item

Shown here is a configuration for Sales by Item. You are encouraged to customize the analysis to fit your business model.

Commission \$NI Commi	ile Configuration	on						
Commission \$N	Year All Years	▼ 🕅 Month All Months 👻 📓 GP Calculation Real	Cost 👻 📄 Chart f	for selected area			N	o config selected
Week Of Month Week Of Year Week Of Year Week Of Year Year Year Year Year Year Year Year Year Year Year Year Year Year Year Year Year Year Year Year <t< td=""><td>Invoice No.</td><td></td><td>Ordered[N] 🚽 🌍 I</td><td>Lot Number 💌 🙋</td><td>Real Cost \$[N]</td><td>Landed Cost \$</td><td>[N] 🔽 🧑 Base Cost</td><td>t \$[N]</td></t<>	Invoice No.		Ordered[N] 🚽 🌍 I	Lot Number 💌 🙋	Real Cost \$[N]	Landed Cost \$	[N] 🔽 🧑 Base Cost	t \$[N]
Invoice Month It e m Gross Gross Customer Ite Invoice Month Ite m Ite m <td>Commission \$[</td> <td>[N] 🗨 🧟 Ext. Promotion \$[N] 🔽 🛃 Rebate \$[N] 🖵</td> <td>Bill Back \$[N] 🖵</td> <td>Bottle Deposit</td> <td>t \$[N] 💽 🚮 QTY</td> <td>'Ord.[N] 🔽 🐴 V</td> <td>VGHT Ord. [N] 🚽 🦉</td> <td>Quarter 💌</td>	Commission \$[[N] 🗨 🧟 Ext. Promotion \$[N] 🔽 🛃 Rebate \$[N] 🖵	Bill Back \$[N] 🖵	Bottle Deposit	t \$[N] 💽 🚮 QTY	'Ord.[N] 🔽 🐴 V	VGHT Ord. [N] 🚽 🦉	Quarter 💌
Invoice Month Item	Week Of Mont	th 👿 🦉 Week Of Year 💽						
Invoice Month → It e m → WGHT ShipN <	₽ ₽ ▲ "	VG VG Unit V W Ext V G Gros: V M Gros	s 🚽 🛜 Customer 🖉					
January 75.00 380.55 6.8644 1,610.85 289.7950 18.43% February 77.50 317.24 6.6727 1,454.29 275.3195 20.46% March 85.00 392.92 5.4929 1,582.58 291.3718 21.37% April 77.00 247.22 5.8888 1,095.74 195.3408 20.37% June 30.00 259.00 15.8405 1,155.83 357.450 26.58% August 10311-MILK WHOLE ORGANIC 10.00 2.000 2.7500 3.3.00 1.9200 5.82% 10321 - MILK WHOLE ORGANIC 10.00 0.000 2.7500 3.3.00 1.9200 5.82% 10321 - MILK WHOLE ORGANIC 10.00 0.000 2.7500 3.3.00 1.9200 47.78% 10321 - MILK WHOLE ORGANIC 6.00 0.000 2.7500 3.3.00 1.9200 47.78% 10532 - BERK RACK OF PORK CH OFF 44.00 1,584.00 83.2571 288,968.40 285,942.960 45.8% 10532 - BERK				-				ENTINO'S RESTAURANT
Interfactor Interfactor <thinterfactor< th=""> <thinterfactor< th=""></thinterfactor<></thinterfactor<>		△ 🔽 📷 Item	QTY Ship[N]	WGHT Ship[N]	Unit Price \$[N]	Ext. Price \$[N]	Gross Profit \$[N]	Gross Profit %[N]
March Ref of the control of the con	± January		75.00	380.55	6.8649	1,610.85	289.7950	18.43%
April April April Appil Appil <th< td=""><td>± February</td><td></td><td>77.50</td><td>317.24</td><td>6.6727</td><td>1,454.29</td><td>275.3195</td><td>20.46%</td></th<>	± February		77.50	317.24	6.6727	1,454.29	275.3195	20.46%
June 30.00 259.00 115.8405 1,155.83 3357.430 26.88% August 10311 - MILK WHOLE ORGANIC 12.00 0.00 2.7500 33.00 1.9200 58.82% 10321 - MILK CHOCOLATE HALF PINTS 6.00 0.000 0.4500 2.700 1.2000 47.78% 10478 - HEAVY WHIPPING CREAM 11.00 0.000 3.3900 37.29 9.6600 25.96% 10532 - BERK RACK OF PORK CH OFF 44.00 1,584.00 83.2571 288,968.40 285,942.9600 45.88% 10534 - BUTTER UNSALTED 6.00 3.500 3.7900 132.65 19.2500 23.06% 1930 - PROVOLONE CHEESE 6.00 3.500 3.7900 132.65 19.2500 23.06%	1 March		85.00	392.92	5.4929	1,582.58	291.3718	21.37%
August 10311 - MILK WHOLE ORGANIC 12.00 0.00 2.7500 33.00 1.9200 5.82% 10321 - MILK CHOCOLATE HALF PINTS 6.00 0.00 0.4500 2.750 33.00 1.9200 47.78% 10478 - HEAVY WHIPPING CREAM 11.00 0.00 3.3900 37.29 9.6600 25.96% 10532 - BERK RACK OF PORK CH OFF 44.00 1,584.00 83.2571 288,968.40 285,942.9600 45.88% 10534 - BUTTER UNSALTED 6.00 216.00 2.5100 542.16 125.2800 23.06% 19136 - MOZZARELLA FRESH ROTONDINO 3.50 35.00 3.7900 132.65 19.2500 9.67% 19400 - PROVOLONE CHEESE 6.00 36.00 2.9000 107.64 16.9200 15.72%	± April		77.00	247.22	5.8888	1,095.74	195.3408	20.37%
10321 - MILK CHOCOLATE HALF PINTS 6.00 0.00 0.4500 2.70 1.2900 47.78% 10478 - HEAVY WHIPPING CREAM 11.00 0.00 3.3900 37.29 9.6800 25.96% 10532 - BERK RACK OF PORK CH OFF 44.00 1,584.00 83.2571 288,968.40 285,942.9600 45.88% 10534 - BUTTER UNSALTED 6.00 216.00 2.5100 542.16 125.2800 23.06% 19136 - MOZZARELLA FRESH ROTONDINO 3.50 3.500 3.7900 132.65 19.2500 9.67% 19400 - PROVOLONE CHEESE 6.00 36.00 2.9900 107.64 16.9200 15.72%	🗉 June		30.00	259.00	15.8405	1,155.83	357.4350	26.58%
Index Index <th< td=""><td>August</td><td>10311 - MILK WHOLE ORGANIC</td><td>12.00</td><td>0.00</td><td>2.7500</td><td>33.00</td><td>1.9200</td><td>5.82%</td></th<>	August	10311 - MILK WHOLE ORGANIC	12.00	0.00	2.7500	33.00	1.9200	5.82%
IDS32 - BERK RACK OF PORK CH OFF 44.00 1,584.00 83.2571 288,968.40 285,942.9600 445.58% 10534 - BUTTER UNSALTED 6.00 216.00 2.5100 542.16 125.2800 23.06% 19136 - MOZZARELLA FRESH ROTONDINO 3.500 3.500 3.7900 1132.65 19.2500 9.67% 19400 - PROVOLONE CHEESE 6.00 36.00 2.9900 107.64 16.9200 15.72%		10321 - MILK CHOCOLATE HALF PINTS	6.00	0.00	0.4500	2.70	1.2900	47.78%
10534 - BUTTER UNSALTED 6.00 216.00 2.5100 542.16 125.2800 23.06% 19136 - MOZZARELLA FRESH ROTONDINO 3.50 35.00 3.7900 1132.65 19.2500 9.67% 19400 - PROVOLONE CHEESE 6.00 36.00 2.9900 107.64 16.9200 115.72%		10478 - HEAVY WHIPPING CREAM	11.00	0.00	3.3900	37.29	9.6800	25.96%
19136 - MOZZARELLA FRESH ROTONDINO 3.50 35.00 3.7900 132.65 19.2500 9.67% 19400 - PROVOLONE CHEESE 6.00 36.00 2.9900 107.64 16.9200 15.72%		10532 - BERK RACK OF PORK CH OFF	44.00	1,584.00	83.2571	288,968.40	285,942.9600	45.58%
19400 - PROVOLONE CHEESE 6.00 36.00 2.9900 107.64 16.9200 15.72%		10534 - BUTTER UNSALTED	6.00	216.00	2.5100	542.16	125.2800	23.06%
		19136 - MOZZARELLA FRESH ROTONDINO	3.50	35.00	3.7900	132.65	19.2500	9.67%
Prefilter is Empty>		19400 - PROVOLONE CHEESE	6.00	36.00	2.9900	107.64	16.9200	15.72%
								Prefilte
Summary Chart Header	Summary Chart	landar.						
								Column dia
	300000							
	250000						ALRES - VALENTINO'S R	ESTAURANT - OTY Shin[N]
	150000						ALRES - VALENTINO'S R	ESTAURANT - WGHT Ship[
300000 250000 250000 150000 150000	100000							
30000 25000								
300000 250000 200000 150000	30000 7						ALRES - VALENTINO'S R	

Example Customer Sales By Item with a Custom Configuration

You can access the configurations saved for a dashboard in the drop down menu in the top of the screen on the far right (outlined in **red**). In this example the saved configuration "Customer Items By Invoice", discussed previously in **Managing Dashboard Configurations**, was applied to the dashboard.

Sales for Customer #: A	LLPLA Company: ALL S	TAR PIZZA LAND								
File Configuration										
🦉 Year All Years 💌 🦉	Month All Months 💌	GP Calculation Rea	l Cost 💌 📃 Char	t for selected area		Customer Items	By Invoice 🛛 💌			
🛐 Invoice Date 🔽	Salesperson 🚽 🔯 Re	eal Cost \$[N] 🚽 🔯 E	Base Cost \$[N] 🛛 🦉	Danded Cost \$[N]	Bottle Depos	it \$[N] 🔪 🛐 Order D	ate 💌			
Order Source 🝙 🧲	Route 🖌 📔 Custom	er PO No. 💽 🔯 Sale	es Tax \$[N] 🝟 🔯	State Tax \$[N]	County Tax \$[N]	City Tax \$[N]				
Service Charge \$[N]	Fuel Charge \$[N]	Line Items[N]	Ship-To Cust	omer 🚽 🧕 Quai	rter 谢 🦉 Week Of	f Month 🚽 🧧 Week 🛛	Of Year 🖌			
Salesperson Com \$[N]	Salesperson Com	%[N]								
🐼 🖌 🌒 🔽	💌 💽 🖤 🐼 🖤	Bill-To Customer	2 💌							
ALLPLA - ALL STAR PIZZA LAND										
Invoice Month 🛕 📷	Invoice No. 🛆 📷	Invoice Total \$[N]	Total Weight[N]	Promotion \$[N]	Gross Profit \$[N]	Gross Profit %[N]				
January	231311	5.00	0.00	0.00	5.0000	100.00%				
	231312D	1,487.58	66.00	0.00	106.0600	7.13%				
	958146A	385.90	260.00	0.00	92.1000	23.87%				
January Total		1,878.48	326.00	326.00 0.00 203.1600 43.67%						
+ October		784.60	301.02	0.00	82.3200	31.04%				
November		15.77	0.00	0.00	6.6500	42.17%				
December		247.88	107.20	0.00	42.8500	34.60%				
Grand Total		2,926.73	734.22	0.00	334.9800	36.18%				
<prefilter empty="" is=""></prefilter>							Prefilter			
Summary Chart Header I	items									
Drag a column header here t	o group by that column									
* 🛃 Item		Rev. 🧗 Order Take	er 📴 Invoice Date	QTY Ord.	📲 QTY Ship 👌 Wo	GHT Ord. 💧 WGHT Ship	Unit Price \$			
STRAWBERRY SHAKE SYRU		CA	1/3/2013	1	1	36 36				
TORTELLINI THREE CHEESE	1	E CA E CA	1/3/2013	1	1	19 20 0 0				
PROSCIUTTINI MILD MILK WHOLE ORGANIC		D CA	1/3/2013 1/3/2013	1	1	10 10				
_										
<[);			

Items Tab

If there is a set default configuration it will automatically be loaded and applied to the dashboard data when it opens. Once the **Invoice No.** field was added to the row area on the left individual invoices were listed and the **Items Tab** now had data to display.

Invoice 231312D was selected and then the **Items Tab** in the lower section of the screen was clicked in the diagram area. Now the tab shows the items on that invoice with the item details as shown in our example.

Example Customer Returns

Here you will see the record of returns from each of your customers. You can use this dashboard to quickly identify any patterns or recurring problems with a customer. Columns are grouped using the **Return Reason** codes built into the **entrée** system.

Returns from Customer #: VALRES Company: VALENTINO'S RESTAURANT						- 0 💌
File Configuration						
Year Al Years 💌 Month Al Months 💌 📄 Chart for selected area					No	config selected 🔹
📰 Invoice No. 🕡 🌉 Invoice Date 🕡 🌄 Salesperson 🕡 📢 Lot Numb	er 💽 🔊 Real Co	st \$[N] 💌 🔊 Land	ed Cost \$[N] 💽 🖉	🛞 Base Cost \$[N]	Month .	e 🦉 Quarter 🖉
Week Of Month 😦 🦉 Week Of Year 😦						
GTY R . SWORT R . MReture Wilht Pre WEAT. Cr.	👮 Customer 🔥	•				
	VALRES - VALENTINO					
Return Reason 🛆 💌 🔐 I t e m 🛆	GTY Return[N]	WGHT Return[N]	🍂 Return %(N)	(SE) Unit Price \$[N]	Ext. Credit \$N	
E - Refused 19717 - PROVOLONE DOLCE CHEESE IMPORTED / CASE	-1.00	-13.52	100.00	6.9900	-6.99	
Grand Total	-1.00	-13.52	100.00	6.9900	-6.99	
<prefilter empty="" is=""></prefilter>						Prefiter
120 1						Column diagram
100 100 80 60 40 20 0				VA VA VA	LRES - VALENTINO'S RE LRES - VALENTINO'S RE LRES - VALENTINO'S RE	STAURANT - QTY Return(N) STAURANT - WIGHT Return(N) STAURANT - Return %(N) STAURANT - Unit Price \$(N) STAURANT - Ext. Credit \$(N)
-20 E - Refused - 19717 - PROVOLONE	DOLCE CHEESE IMPOR	TED / CASE				

Example Customer Short Ships

Here you see the **Short Sales Lost** and the **Short GP Lost** columns will quickly tell you where the potential sales from the customer were lost. This dashboard will help you find patterns where possibly the same item caused lost sales with many customers. Click the **+ plus sign** and expand the list to see what items were involved in the lost sales.

■ Short Ships for Customer #: VALRES Company: VALENTINO'S RESTAURANT File Configuration							- = ×
Ver Al Year Al Years • 🦉 Month Al Honds • 🔤 OP Calculation Real Cost	• 🖹 Chart f	for selected area				No config t	relected •
Invoice No. Invoice Date Selesperson . Ut Numb	er 🔤 🥸 Real (Cost \$[N] 💦 🔤	anded Cost \$[N]	To Base Cost \$	() Quarter	Week Of Month]
🛃 · 🌒 · 🍓 · 🔌 · 🖅 · · 🗮 · · 🐧 · ·	Customer	•					
	VALRES - VALENTD	NO'S RESTAURANT					
🔐 Invoice Month 🔒 🔣 I t e m 🔺	QTY Sho[N]	word sholy)	GTY Short[N]	WGHT Short[N]	(Unit Price S(N)	Short Sales Lost \$[N]	Short GP Lost \$[N]
January	0.00	0.00	1.00	10.00	3.7900	3.79	3.2400
8 March	1.00	10.00	1.00	10.00	1.7900	1.79	1.4000
August	1.50	15.00	5.50	133.00	2.9860	16.83	13.8300
October	23.00	180.00	34.00	429.50	10.6293	304.93	241.6600
December	0.00	49.68	0.00	50.32	4.2200	212.35	195.7448
Grand Total	25.50	254.68	41.50	632.82	7.8882	539.69	455.8748

2.6 Vendor Dashboard

The Vendor Maintenance dashboards menu includes:

- Purchases
- Payments

The system default dashboard configurations for Vendor Purchases and Vendor payments are shown below.

Example Vendor Purchases Dashboard

With this dashboard it is fast and easy to keep track of your purchases from the many vendors you deal with on a daily basis.

🚙 Purchases from Vendor #: ASAGIO Company: ASSAGIO AUTHENTIC ITALIAN SPECIALTY	_ 🗆 🔀
File Configuration	
Year Al Years Month Al Months M = Chart for selected area No config selected	
PO Number 🖉 🕅 Received Date 🖉 🌀 PO Status 🖉 📑 Vendor Item Number 🖉 💇 Freight Cost \$[N] 🖉 💯 Discount %[N] 🖉 🛐 Discount \$[N]	
Extended Cost \$[N] 🝙 🥥 Lot Number 🝙 🥌 Brand[N] 📦 🐚 Quarter 🝙 🎑 Week Of Month 📷 🔯 Week Of Year 🖃	
ASAGIO - ASSAGIO AUTHENTIC ITALIAN SPECIALTY	
Received Month 🛆 🔤 💽 Item 🛆 🔄 🔩 QTY Orderd[N] 🔄 QTY Received[N] 🍐 WGHT Orderd[N] 🕼 WGHT Received[N]	;t \$ [N]
Grand Total	

Example Vendor Payments Dashboard

It is important to manage and monitor your cash flow. The Vendor Payments dashboard allows you to verify payments to avoid double payments and other mistakes.

🚗 Payments from Vendor #: FARMIN Company	FARMINGTON FOODS	_ 0 🛛
File Configuration		
Year All Years 💌 🚺 Month All Months 💌	Chart for selected area	No config selected
🛐 Last Pay Date 🖉 赵 Last Check Number 💡	Invoice Number 📄 🛐 Due Date 📄 🔱 Buyer 📄 🔞 Reference	👻 🚯 Pay Discount Days[N] 🔪
Pay Discount Date 📦 🔯 Invoice Month 📷	Quarter Week Of Month Week Of Year	
	🧏 Vendor 🛆 🔤	
	Grand Total	
PO Number 🛆 💽 Invoice Date 🛆 🖌	Pay Discount \$[N] Pay Discount %[N] Pay Adjustment \$[N] Pay Pay	ment Amount \$[N]
Grand Total		

2.7 **Salesperson Dashboard**

To access the Salesperson dashboard first find the desired salesperson in Salesperson / Broker Maintenance. Then click the **Dashboard** button to make a selection from the drop down menu.

The Salesperson / Broker Maintenance dashboards are:

• Sales

- Sales by Item
- Compare Sales by Years

2*2* [¶] Example	Salesperson	Sales Dashl	board		
Sales for Salesperson #					
File Configuration					
🦉 Year All Years 🔻 [Month All Months 👻	GP Calculation	Real Cost 👻 🛛	Chart for selec No cor	nfig selected 👻
Invoice No. 💌 🦉	Invoice Date 💌 🜌	Real Cost \$[N] 🖵 🗸	Base Cost \$[N]	Landed Cost \$	
Bottle Deposit \$[N]	🖌 🋐 Order Date 💂	Order Source 👻 🚦	Route 🔽 🗎 🕻	Customer PO No. 💌	Sales Tax \$[N] 🗨
State Tax \$[N] 🔻	County Tax \$[N]	City Tax \$[N]	 Service Cha 	rge \$[N] 👻 🧔 Fue	el Charge \$[N]
Line Items[N]	Ship-To Customer 🖵	Bill-To Custome	r 🔽 🛐 Commissio	on \$[N] 🗨 💯 Com	mission %[N]
Quarter 🚽 🦉 W	eek Of Month 🔽 🦉	Week Of Year 🗨			
	🝶 Salesperson 🔥 🖣	·			
	CA - Chris Anatra				
🔯 Invoice Month 🛕 🔽	Invoice Total \$[N]	Total Weight[N]	Promotion \$[N]	Gross Profit \$[N]	Gross Profit %[N]
January	13,398.71	3,725.38	0.00	2,568.8300	22.64%
February	11,021.58	3,550.85	0.00	2,258.1900	21.77%
March	9,165.34	2,866.93	0.00	1,950.0900	25.17%
April	5,903.54	1,748.11	0.00	1,168.1400	21.13%
June	1,165.83	266.20	0.00	367.4300	28.49%
August	290,849.87	2,120.25	0.00	286,436.5300	50.55%
September	20.00	0.00	0.00	10.8800	54.40%
October	9,553.27	1,662.65	0.00	2,391.0900	33.17%
November	3,532.61	930.85	0.00	367.3400	23.27%
December	7,923.37	1,958.46	0.00	957.5600	22.55%
Grand Total	352,534.12	18,829.68	0.00	298,476.0800	26.80%
<prefilter empty="" is=""></prefilter>					Prefilter
Summary Chart Header	Items				
Drag a column header here	to group by that column				
	Invoice Mon Invoice Date				Ship-To Customer
150A	6 6/19/2011	VALRES - VALENTINO			VALRES - VALENTI
▶ 182B	6 6/16/2011	VALRES - VALENTINO'	SRESTAURANT		VALRES - VALENTI

ile Configuration	son #: CA - Chris Anatra						
🛛 Year 2012 🛛 🗸	Month All Months 👻 📓 GP Calculation Real Cost	Chart f	or selcted area			No config s	elected 🗸
Invoice No. 🗸	🛐 Invoice Date 🗨 🚚 Back Ordered [N] 🖵 🌍 Lot N	umber 🖵 👧 R	eal Cost \$[N] 🖵 🖉	Tanded Cost \$[N]	💂 🚲 Base Cost	: \$[N] 🛛 🎘 Commissi	on \$[N] 🖵
Ext. Promotion \$[N] 🔍 🔊 Rebate \$[N] 🔍 🎊 Bill Back \$[N] 🔍 🏭 B	ottle Deposit \$[N]	Customer	🗸 🦲 Brand 🖵	Class 🖵 🧕	Quarter 🖵 🏹	Veek Of Month 🖵
Week Of Year							
🛃 Q' 💽 🧥 🖌 WG	▼ 🖉 Unit ▼ 🦉 Ext ▼ 🛐 Gros: ▼ 🚀 Gross ▼	Salesperson					
		CA - Chris Anatra					
Invoice Month	A 🔽 🚮 I tem 🛆	QTY Ship[N]	WGHT Ship[N]	Unit Price \$[N]	Ext. Price \$[N]	Gross Profit \$[N]	Gross Profit %
February		6.00	0.00	17.1033	100.59	10.2535	13.9
March		10.00	70.00	17.0575	469.74	64.2545	18.0
August	10311 - MILK WHOLE ORGANIC / CASE	12.00	0.00	2.7500	33.00	1.9200	5.8
	10321 - MILK CHOCOLATE HALF PINTS / EACH	6.00	0.00	0.4500	2.70	1.2900	47.7
	10478 - HEAVY WHIPPING CREAM / PC.	11.00	0.00	3.3900	37.29	9.6800	25.9
	10532 - BERK RACK OF PORK CH OFF / CASE	42.00	1,512.00	96.7250	288,792.00	285,904.0800	49.5
	10534 - BUTTER UNSALTED / CASE	6.00	216.00	2.5100	542.16	125.2800	23.0
	19136 - MOZZARELLA FRESH ROTONDINO / CASE	3.50	35.00	3.7900	132.65	19.2500	9.6
	19400 - PROVOLONE CHEESE / PC.	6.00	36.00	2.9900	107.64	16.9200	15.7
	19458 - ROMANO GRATED CHEESE / PC.	6.00	30.00	3.9900	119.70	23.7000	19.8
	19485 - PARMESAN GRATED IMPORTED / CASE	9.00	45.00	5.3900	242.55	123.3000	50.8
	20005 - TENDERLOIN STEAK CENTER CUT CHOICE / C	12.00	41.25	5.5900	230.59	24.7500	10.7
	20081 - TURKEY BREAST OVEN ROASTED / CASE	15.00	133.00	3.1900	424.27	78.4700	18.5
gust Total		128.50	2,048.25	16.0670	290,664.55	286,328.6400	26.8
							Prefilter

2+2 ⁻¹ Example Sa	lesperson C	ompare Sales	s By Years										
端 Compare Sales History f													
File Configuration													
Year 2012 - Chart for selected area No config se													
🙀 Bill to 🖵 🙀 Ship to	🛛 🔽 🦉 Quarter 🖡	🖌 🦉 Week Of Mon	th 🔽 🦉 Week Of Y	ear 🖵									
🗆 🙋 Tc 🗨 - 🚀 Sale 👻	🗧 Invoice Year 💧	•											
	2010	2011		2012	l								
🔯 Invoice Month 🔥 🔽	Total Sales \$[N]	Total Sales \$[N]	Sales diff. %[N]	Total Sales \$[N]	0								
January	11,819.78	0.00	-100.00% 🖊	0.00	Ī								
February	10,915.99	0.00	-100.00% 🖊	105.59									
March	8,690.60	0.00	-100.00% 🖊	474.74									
April	5,547.54	0.00	-100.00% 🖊	0.00									
Мау	0.00	0.00	0.00%	0.00									
June	0.00	1,165.83	100.00% 懀	0.00									
July	0.00	0.00	0.00%	0.00									
August	0.00	145.32	100.00% 懀	290,511.37									
September	0.00	20.00	100.00% 懀	0.00									
October	0.00	9,533.66	100.00% 懀	0.00									
November	0.00	3,038.02	100.00% 懀	494.59									
December	0.00	2,727.36	100.00% 懀	5,196.01									
Grand Total	36,973.91	16,630.19		296,782.30									

- 0 **X**

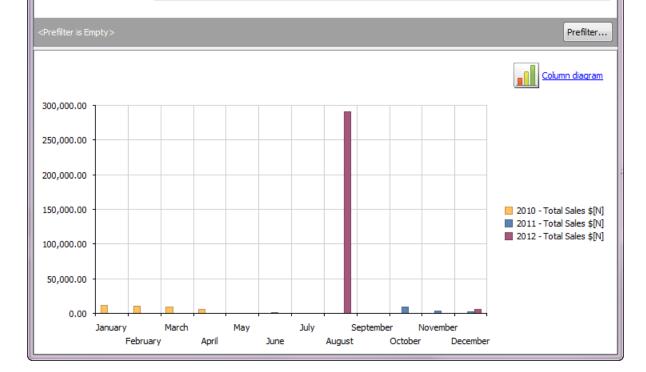
Sales diff. %[N]

0.00% 100.00% 懀 100.00% 懀

0.00% 0.00% -100.00% 🦊 0.00% 199,811.49% 懀 -100.00% 🌷 -100.00% 🎩 -83.72% 🖊 90.51% 懀

•

selected

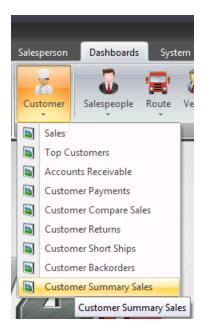


2.8 Summary Dashboards

In V4.0.38 the new **Summary Dashboard** feature was implemented for Inventory, Customer and Vendor File Maintenance. This dashboard allows you to examine up to 25 years of history data from the ARSUMRY table.

• The Summary Dashboards can be accessed via the main **Dashboards** ribbon menu using the Inventory, Customer and Vendor sub-menus.

Dashboard Ribbon Customer Menu

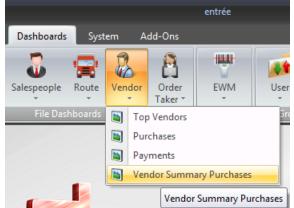


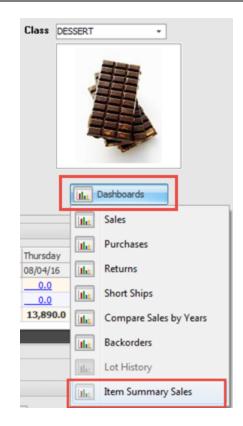
Dashboard Ribbon Inventory Menu



Dashboard Ribbon Vendor Menu

 The Summary Dashboards can also be accessed using the **Dashboards** menu in the Inventory File, Customer File and Vendor File Maintenance screens.





• The new Source for Categories feature has been added to dashboards in the Chart Options menu.

This menu feature allows you to direct				
the dashboard processes to only use	File Configuration	Chart Options		
the data in the rows or columns you have highlighted to generate the	<	Source For Categories		Columns
summary chart	Expand All 🦉 Year	All Years 👻 🎦 Month All Mont	e hs -	Rows Chart for selcted area

Hot Tip! Be aware that some chart styles, like Stacked Area, may not provide you with a chart that has a meaningful comparison of the data. Some experimentation may be required to work with this new feature and various chart styles.

The **Rows** and **Columns** options in the menu allow you to switch the graph data source category for the horizontal **x-axis** in the chart. The vertical **y-axis** will reflect the range of data values for the selected data comparison.

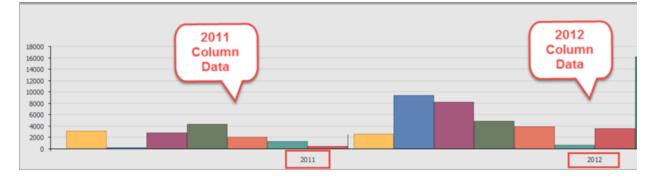
Example Summary Dashboards Source for Categories Options

• First the 2011 and 2012 columns were highlighted and the Columns option selected in the menu.

Summary Dashboard							
File Configuration Chart Options	11	L.					
Source For Categories	Columns						
Expand All Year All Years Month All Months	Rows	for selcted area				Selecte Colum	
Cost						Data	
Sales 🗸	End Year	A -					
End Month	2006	2007	2008	2009	2010	2011	2012
January	22,667.24	7,550.69	80,190.55	897.81	7,618.11	3,111.50	2,559.02
February	14,814.26	767.01	2,948.15	412.14	31,206.78	222.94	9,351.98
🕀 March	9,267.70	7,022.48	1,251.32	9,237.38	922.11	2,853.81	8,200.04
🕀 April	8,491.02	2,115.13	8,019.19	8,689.97	13,565.05	4,304.70	4,824.70
🗄 May	1,420.47	2,200.77	2,981.12	2,136.11	33,836.11	2,023.74	3,927.99
🕀 June	886.55	1,878.67	10,805.43	2,884.59	11,678.15	1,337.69	605.20
🕀 July	687.55	1,676.15	1,266.88	6,924.88	1,907.55	479.56	3,568.41
August	13,002.17	1,566.15	10,141.28	5,468.73	16,651.32	2,527.76	16,136.99
September	1,519.61	4,114.69	3,379.52	4,322.30	-9,349.64	2,271.53	5,160.49
🕀 October	3,036.66	3,870.26	2,629.08	5,769.13	20,375.32	2,078.34	4,505.36
November	5,325.40	7,282.09	19,013.70	2,629.27	9,264.26	7,218.21	1,221.18
December	395.02	1,984.80	3,242.23	3,807.29	2,858.18	4, 164. 18	2,972.22

• The first chart was generated for Columns and used the selected column's headers as the x-axis categories.

The result was a comparison of the Summary data for the years 2011 and 2012 with a column for each month.



(Note: The two charts below were edited to remove some columns to fit on the page.)

• Using the same data when the Rows option is selected the months are the x-axis categories.

The years 2011 and 2012 are the yellow and blue columns in the chart for each month.



Example Summary Dashboard with Invalid Anaylysis

This is an example of a Summary Dashboard for Customer Summary Sales that provided no real analysis of the sales data because of the choices made for the Source for Categories (columns) and the Type of Chart generated (Stacked Area).

As you can see below the data for the two years selected, 2011 and 2012, is not compared properly so there is no analysis just a meaningless stack of data.

So be aware that your Summary Dashboard choices can impact whether you get a valid analysis generated.

Summary Dashboard																		- 0
Chart Options Source For Categories	Columns	1																
	Rows	-																
xand All 🦉 Year Al Years 🔹 🎦 Month Al Mor	ths 🔹 💟 Chart :	for selcted area															selected cols	
it 🗸																		
8	End Year																	
	_																	
End Month	> 1999												20		2013			
nuary		28.60	5,947.35	16,942.18	9,383.91	6,914.97	1,013.17	22,667.24	7,550.69	80,190.55	897.81	7,618.11	3,111.50	2,559.02	425.41			
ruary		28,404.68	3,472.59	15,024.13	11,324.08	3,538.68	1,018.44	14,814.26	767.01	2,948.15	412.14	31,206.78	222.94	9,351.98	1,376.01			
rdh		9,146.96	2,661.38	20,453.99	1,851.79	4,298.64	19,662.66	9,267.70	7,022.48	1,251.32	9,237.38	922.11	2,853.81	8,200.04	578.79			
d		5,938.47	4,975.78	3,038.49	55,136.30	2,482.80	2,657.68	8,491.02	2,115.13	8,019.19	8,689.97	13,565.05	4,304.70	4,824.70				
(4,168.31	1,163.72	11,681.99	6,234.32	2,929.14	7,907.81	1,420.47	2,200.77	2,981.12	2,136.11	33,836.11	2,023.74	3,927.99				
e		4,603.91	2,682.47	2,202.92	2,442.55	6,173.73	3,902.38	886.55	1,878.67	10,805.43	2,884.59	11,678.15	1,337.69	605.20				
y.		1,400.45	1,138.50	9,491.94	8,831.57	2,442.78	2,428.73	687.55	1,676.15	1,266.88	6,924.88	1,907.55	479.56	3,568.41				
gust		3,107.04	1,689.28	8,573.28	5,801.32	8,910.64	5,036.09	13,002.17	1,566.15	10,141.28	5,468.73	16,651.32	2,527.76	16,136.99				
tember		2,704.67	1,896.52	234.02	5,460.80	12,016.35	9,959.66	1,519.61	4,114.69	3,379.52	4,322.30	-9,349.64	2,271.53	5, 160. 49				
tober		1,625.18	18,946.03	706.90	18,121.05	4,475.43	7,751.34	3,036.66	3,870.26	2,629.08	5,769.13	20,375.32	2,078.34	4,505.36				
wember		1,735.82	10,747.66	81,404.55	8,670.01	3,976.83	8,896.64	5,325.40	7,282.09	19,013.70	2,629.27	9,264.26		1,221.18				
ecember	0.00	6,660.41	5,722.01	7,443.30	11,810.80	885.73	20,170.63	395.02	1,984.80	3,242.23	3,807.29	2,858.18	4, 164. 18	2,972.22				
d Total	0.00	69,524.50	61,043.29	177, 197.69	145,068.50	\$9,045.72	90,405.23	81,513.65	42,028.89	145,868.45	53,179.60	140,533.30	32,593.96	63,033.58	2,380.21			
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