



Features Flash

entrée version 3.6.11

entrée.GL version 3.6.11

entrée.NET version 3.3.7

Electronic Order Pad (EOP)

entrée.DSR version 1.1.21

July 11, 2012

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entrée Version 3.6.11 Features

entrée System Options - There are three new options in the System Preferences System Options tab. **Note:** If you have **entrée.DSR** laptop software see page 19 for related information.

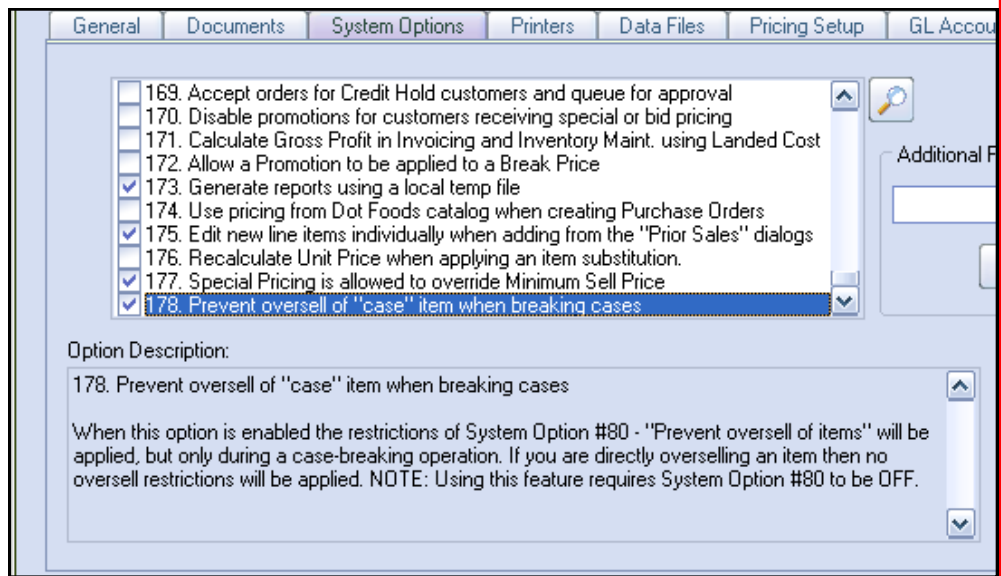
System Option #176 - "Recalculate Unit Price when applying an item substitution". This feature will re-calculate the Unit Price using the substitute item when a substitution is made in an order.

System Option #177 - "Special Pricing is allowed to override Minimum Sell Price" allows you to modify the invoice editing process so that a customer's Special Price will be allowed to go below the defined Minimum Sell Price for the item.

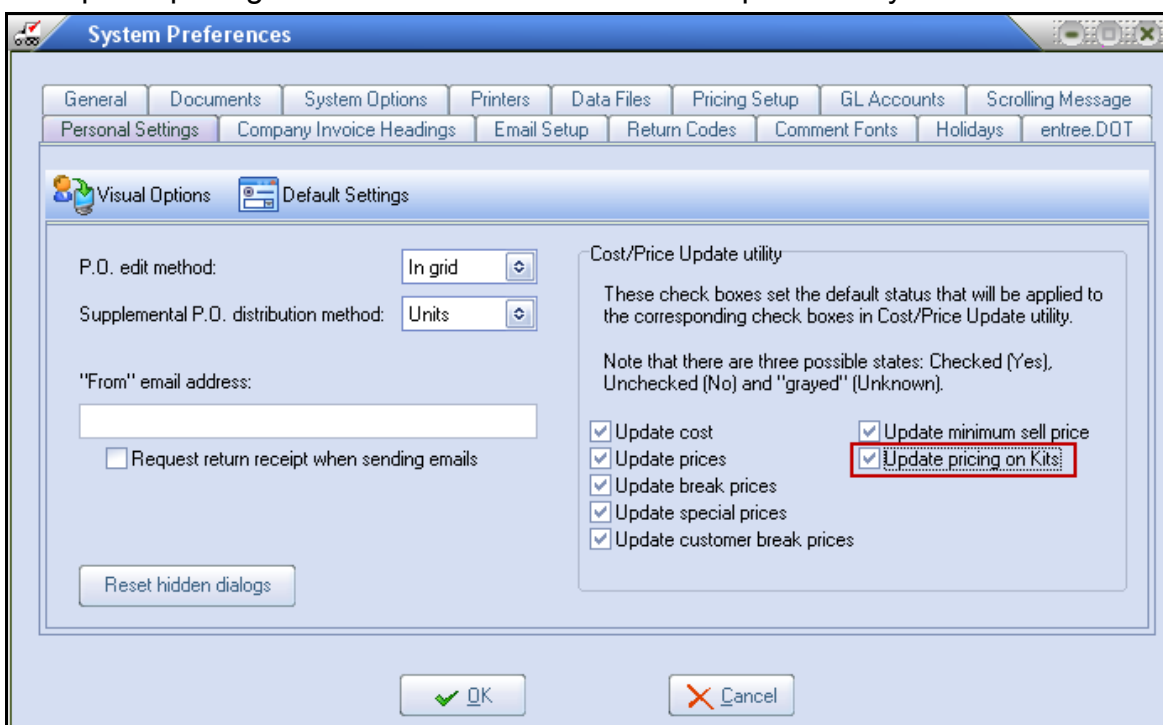
System Option #178 - "Prevent oversell of "case" item when breaking cases" when enabled the restrictions of System Option #80 "Prevent oversell of items" will be applied, but only during case-breaking.

If you are directly overselling an item then no oversell restrictions will be applied.

Note: Option #178 requires that System Option #80 be turned OFF (unchecked).



System Preferences - A new option has been added to the **Personal Settings** tab to allow a user to "Update pricing on Kits" when in the Cost Price Update utility.



entrée Version 3.6.11 Features

Vendor File - The Vendor tab has been updated with two new fields “Ship Via” and “FOB”.

These fields are used to set default values for use when creating new Purchase Orders.

- **Ship Via** - Enter where the product is being shipped from.
- **FOB** (Freight on Board) - Enter the name of the shipping company.

Vendor		Broker/Notes		Miscellaneous	
Vendor Address					
Address 1	P.O. BOX 1000				
Address 2	968 MANNIX				
City	ATLANTA				
State	GA	ZIP	30368		
Tax ID		Contact	JIMMY		
1099 Type	Miscellaneous	Title	SALES		
Country		Type	1	Inactive	<input type="checkbox"/>
Ship Via	WAREHOUSE	FOB	TRUCKING CO		

What you will see in Create / Change P.O.

When creating or changing a P.O. if you click the **Miscellaneous** button it will open the **Edit P.O. Miscellaneous** dialog.

Required Date	07/10/12	P.O. Date	07/10/12		
Ship To	MADISON DISTRIBUTORS, INC. 168 Boston Post Road Suite 6 MADISON, CT 06443				
Contact	FRANK CAPRIO	Phone	(203) 245-3999		
Vendor Notes		Freight Info		Miscellaneous	

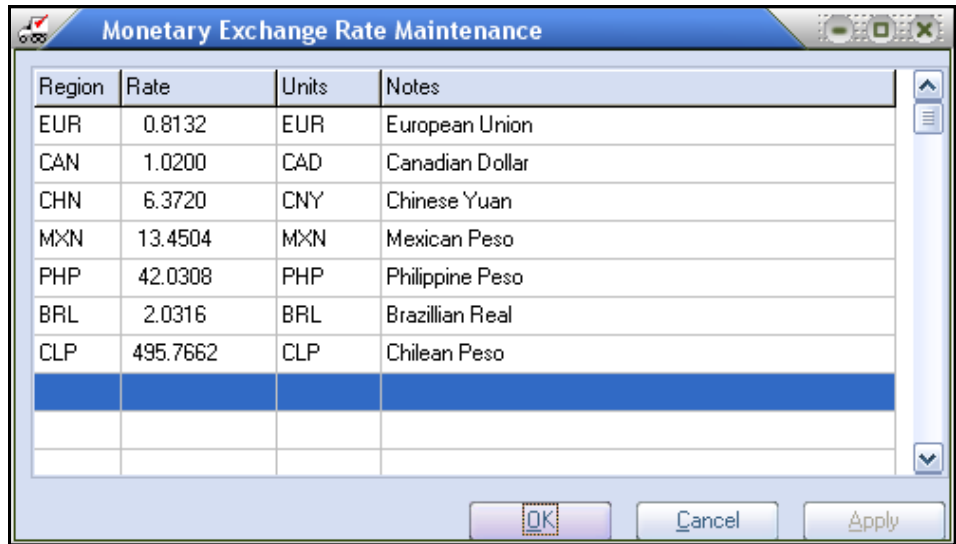
As you can see in the example below the **Ship Via** and **FOB** have been populated with the default values entered in the Vendor tab from Vendor File Maintenance.

Ship Via	WAREHOUSE	Invoice No.	
FOB Point	TRUCKING CO	Invoice Date	__/__/__
Confirming To	GEORGE	Buyer Code	JT
<input type="checkbox"/> Route P.O.		Print P.O.	<input checked="" type="checkbox"/>
Arrival Date	07/10/12	Bill of Lading #	
OK		Cancel	

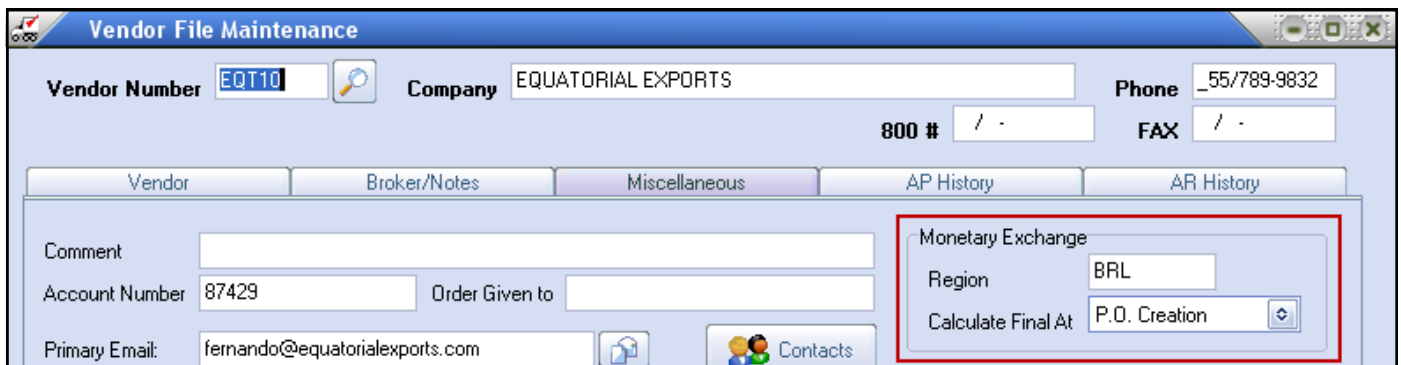
entrée Version 3.6.11 Features

Auto Generate Purchase Orders - The generated Purchase Order will now use the Monetary Exchange feature to show the unit cost in the currency of the vendor. The default costs shown on the generated Purchase Order will show the correct foreign currency values for the specific vendor.

Before you can use this monetary exchange feature you must build your exchanges rates into **entrée** using the following process.



1. Use the Monetary Exchange Rate utility located in the System menu under the Cost / Price utilities menu to define the regions and rates used in your business.



2. Then enter the correct Region from the Monetary Exchange Rate dialog into the Vendor file Miscellaneous tab for your vendors.
3. Select an option from the **Calculate Final At** drop down menu. Choose from **P.O. Creation** or **P.O. Receiving**.

Example: In the two images below you can see how the monetary exchange from the vendor changes in **entrée**.

- First we have an item in dollars added to an invoice. The vendor's is region code is BRL for the Brazilian Real.

Item #	UOM	Description	Order Qty	Ship Qty	Ship Wgt	Unit Price	Extended Amt
20140	LB.	GRADE A SIRLOIN	40	N/A	41.5000	1.5500	64.33

- Below is the same item in the Purchase Order process where the Unit Cost and Extended Amount have been converted to the vendor's currency.

Item #	Description	UOM	Qty Ordered	Wgt Ordered	Unit Cost	Extended Amt
20140	GRADE A SIRLOIN	LB.	40	N/A	2.5598	102.3900

entrée Version 3.6.11 Features

entrée Reports Updates & Additions

- Inventory Kits Report** - New reports for Kits have been added to the **Re3** reporting system. Kits reports have two styles available in the Miscellaneous Options section, Recipe and Ingredient Detail.
- You have two Exclude Options available for these reports: Exclude inactive items and Exclude special order items.



- The **Recipe** style will list the master item followed by a detail of all of the ingredient items.

Date: 07/09/12 Time: 10:35 AM Page: 1

MADISON DISTRIBUTORS, INC.
Inventory Kits Report - Style: Recipe
 Covers Period: Jul 09 2012

Ingr. Quantity	Ingr. UOM	Ingr. Item	Ingr. Description	Ingr. Real Cost	Ingr. Land Cost	Ingr. Ext Real	Ingr. Ext Landed
Item Number: 50705 - POTATOES 9OCT.							
2.0000000	TUB	30200B	loose gallons blue plate	4.9025	4.9025	9.8050	9.8050
1.0000000	TUB	30610B	loose gallons dill relish	4.9175	4.9175	4.9175	4.9175
1.0000000	TUB	50705	POTATOES 9OCT.	38.4450	38.4450	38.4450	38.4450
50705 - POTATOES 9OCT. Sub-Totals:							
4.0000000				48.2650	48.2650	53.1675	53.1675
Item Number: 50705K - POTATOES SALAD KIT							
2.0000000	TUB	30200B	loose gallons blue plate	4.9025	4.9025	9.8050	9.8050
1.0000000	TUB	30610B	loose gallons dill relish	4.9175	4.9175	4.9175	4.9175
1.0000000	TUB	30841	SALT FINE	2.5600	2.5600	2.5600	2.5600
1.0000000	TUB	40706	EGGS LARGE CARTON 15DOZ	17.9471	17.9471	17.9471	17.9471
1.0000000	TUB	50705	POTATOES 9OCT.	53.1675	53.1675	53.1675	53.1675
50705K - POTATOES SALAD KIT Sub-Totals:							
6.0000000				83.4946	83.4946	88.3971	88.3971
Report Totals:							
10.0000000				131.7596	131.7596	141.5646	141.5646

- The **Ingredient Detail** style will list an ingredient item followed by all of the Kit items which use that item as an ingredient.

Date: 07/09/12 Time: 10:29 AM Page: 1

MADISON DISTRIBUTORS, INC.
Inventory Kits Report - Style: Ingredient Detail
 Covers Period: Jul 09 2012

Item Number	Description Line 1	Brand Name	Class Name	Unit of Measure	Cost: Real	On Hand Quantity	On Hand Weight
Ingr. Item: 30200B - loose gallons blue plate mayo							
50705	POTATOES 9OCT.	IDAHO	PRODUCE	CASE	53.17	66	0.00
50705K	POTATOES SALAD KIT	IDAHO	PRODUCE	TUB	88.40	0	0.00
30200B - loose gallons blue plate mayo Sub-Totals:							
					141.56	66	0.00
Ingr. Item: 30610B - loose gallons dill relish							
50705	POTATOES 9OCT.	IDAHO	PRODUCE	CASE	53.17	66	0.00
50705K	POTATOES SALAD KIT	IDAHO	PRODUCE	TUB	88.40	0	0.00
30610B - loose gallons dill relish Sub-Totals:							
					141.56	66	0.00
Ingr. Item: 30841 - SALT FINE							
50705K	POTATOES SALAD KIT	IDAHO	PRODUCE	TUB	88.40	0	0.00
30841 - SALT FINE Sub-Totals:							
					88.40	0	0.00
Ingr. Item: 40706 - EGGS LARGE CARTON 15DOZ							
50705K	POTATOES SALAD KIT	IDAHO	PRODUCE	TUB	88.40	0	0.00
40706 - EGGS LARGE CARTON 15DOZ Sub-Totals:							
					88.40	0	0.00
Ingr. Item: 50705 - POTATOES 9OCT.							
50705	POTATOES 9OCT.	IDAHO	PRODUCE	CASE	53.17	66	0.00
50705K	POTATOES SALAD KIT	IDAHO	PRODUCE	TUB	88.40	0	0.00
50705 - POTATOES 9OCT. Sub-Totals:							
					141.56	66	0.00
Report Totals:							
					601.49	198	0.00

entrée Version 3.6.11 Features

entrée Reports Updates & Additions

- **Special Price / Standard Order Report** - Updated to group, sort and print by Special Cost with Base or Real values.
- **Open Invoice Register Report** - Added a new option in the Report Options section of this report to generate and print a report for Credit Memos only. When used this option will only show credits which have an unapplied balance in the report.

Report Options

Group report by: Customer number

Sort report by: Customer number

Omit invoices that are less than 0 days old

Generate for "Credit Memos" only

entrée.GL Version 3.6.11 Features

GL Income Statement - Period 1

General Filters Layout Appearance Output Configure Preview Layout

Insert Field Delete Field Custom Field Field Up Field Down Field Options Number of Data Rows: 3

Data Row #1	Data Row #2	Data Row #3
Account Number	Comp Per Postings	PTD \$ Increase
Description	Comp Period % Of Sales	PTD % Increase
Post Per Postings	Comp Per YTD Postings	YTD \$ Increase
Post Per % Of Sales	Comp Per YTD % Of Sales	YTD % Increase
Post Per YTD Postings		
Post Per YTD % Of Sales		
Dept. Number		

Grouping Options: Add Group, Delete Group, Group Up, Group Down, Report Grouping, Group Options

Sorting Options: Add Sort, Delete Sort, Sort Up, Sort Down

Omit ALL total and average headings
 Print report totals on separate page

OK Cancel

- **GL General Ledger Report** - Updated so you can group, sort and print by GL Department.
- **Balance Sheet Report** - Updated so you can group, sort and print by GL Department only when using Detail style for this report.
- **Income Statement Report** - Updated so you can group, sort and print by GL Department number only when using Detail style for this report. * As seen in the Layout screen image above for the Detail style of this report.

entrée.NET Version 3.3.7 Features

Language Translator Service

• What is the entrée.NET Language Translator Service

Our new Language Translator Service will automatically translate all your **Class Names**, **Item Description line 1**, **Item Description line 2** and **Item Notes** into your choice of over 50 of the most popular languages. Having language translations in **entrée.NET** allows customers entering orders online to view your catalog in their native language.

Once activated your Language Translator license allows you to select two languages for use in **entrée.NET**. You will be billed \$50 monthly for the service as long as it is activated.

You can easily cancel the service whenever you like, just click the **Cancel Service** button in the **General** screen of the **Translation** tab.

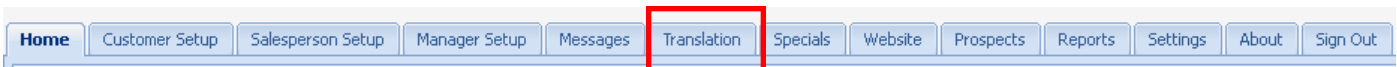
Periodically the translation process will have to be rerun for the languages you have selected to add any new items from your catalog and update item descriptions, classes and notes.

Note: The translation process will not be perfect and some English words may not be changed.

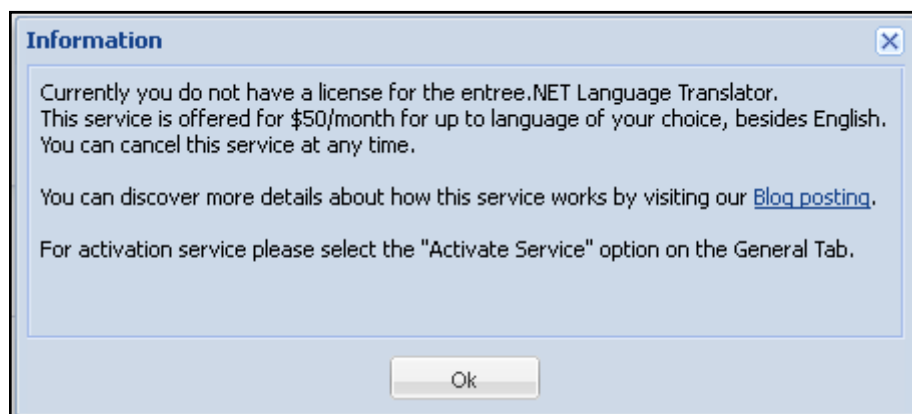
• How to Activate the entrée.NET Language Translator Service

1. The System Administrator must login to **entrée.NET** to activate this new service.

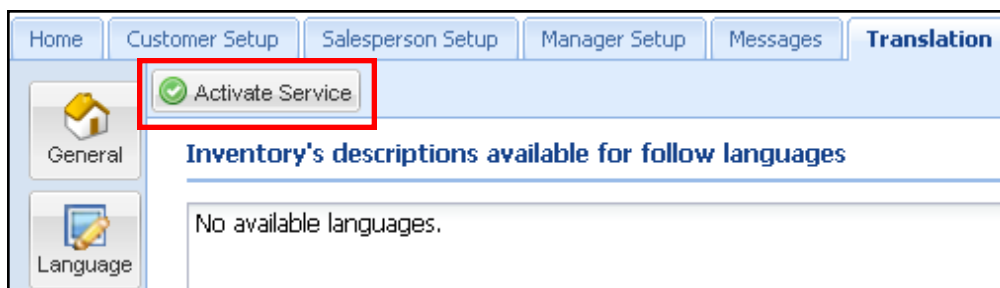
2. Click the new **Translation** tab that will be in the **entrée.NET** main menu.



3. When you first click the **Translation** tab a message box will display explaining the Language Translator Service and the monthly fee. Click **OK** to close the Information box.

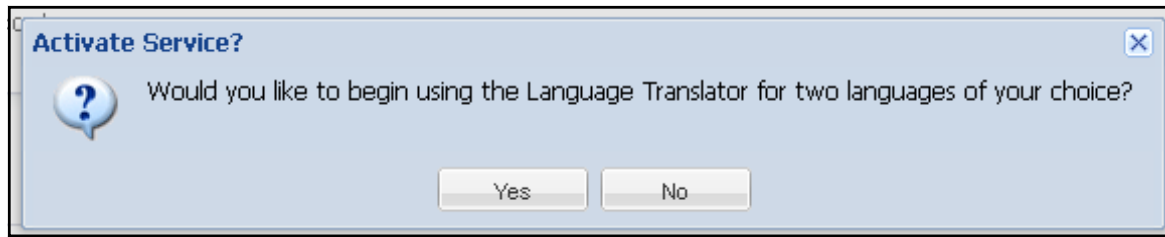


4. Click the **Activate Service** button on the **Translation** tab to begin the activation process.



entrée.NET Version 3.3.7 Features

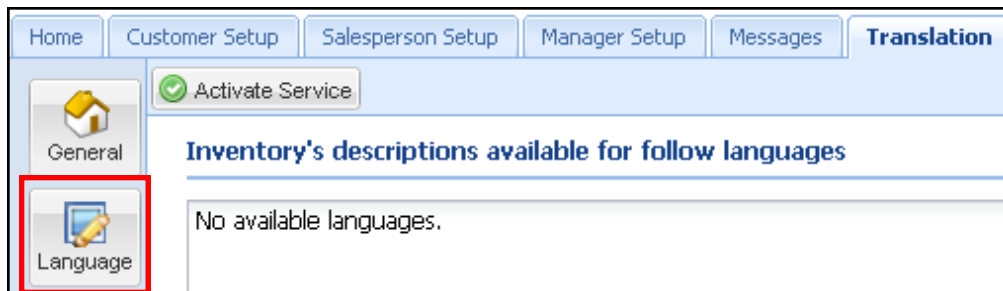
5. The **Activate Service?** dialog box will display.



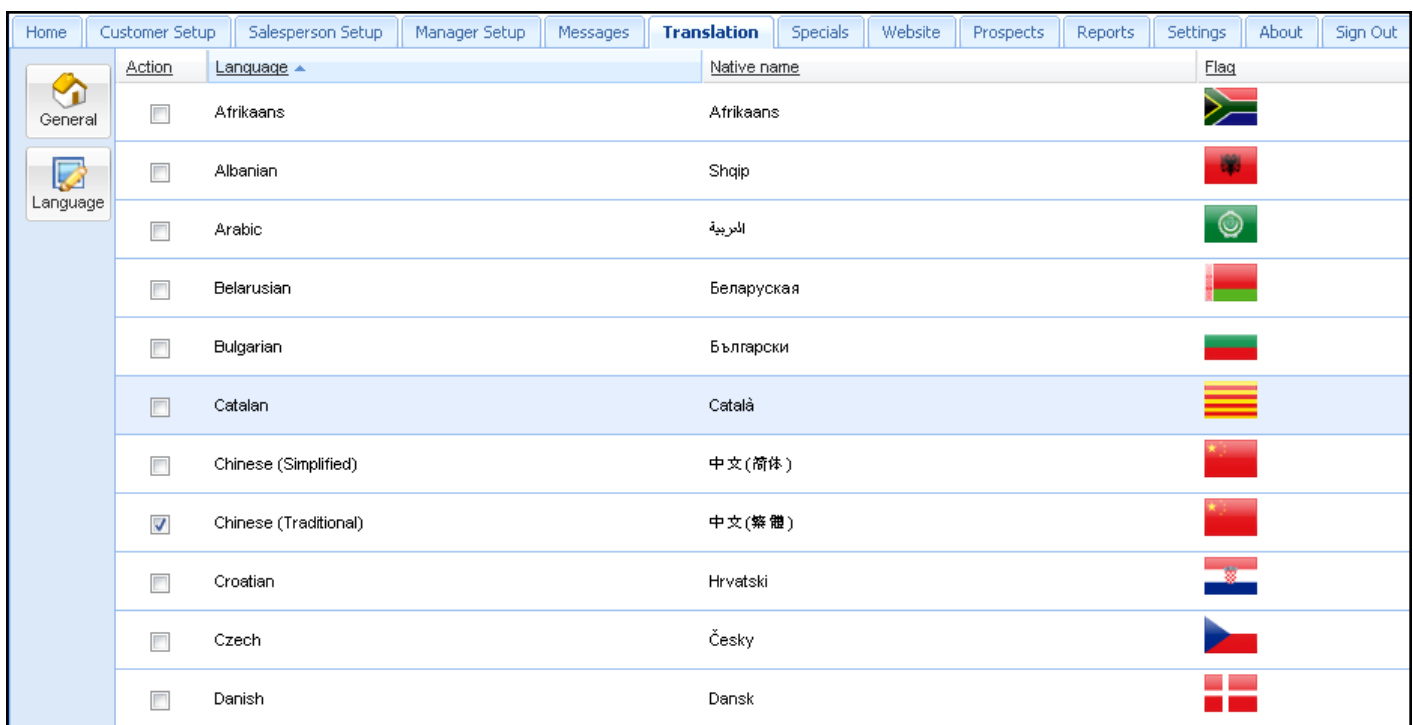
6. Respond **Yes** to activate the Language Translator service.












NECS will immediately have the Language Translator service available in entrée.NET. An email notification will be sent to you to confirm activation of the Language Translator service and the monthly fees involved.

7. Next click the **Language** button on the left to open the language selection screen which lists the available languages.



8. Check the box for the one or two languages to select them. Your Translator Service license limits you to **two** languages.



Action	Language	Native name	Flag
<input type="checkbox"/>	Afrikaans	Afrikaans	
<input type="checkbox"/>	Albanian	Shqip	
<input type="checkbox"/>	Arabic	العربية	
<input type="checkbox"/>	Belarusian	Беларуская	
<input type="checkbox"/>	Bulgarian	Български	
<input type="checkbox"/>	Catalan	Català	
<input type="checkbox"/>	Chinese (Simplified)	中文(简体)	
<input checked="" type="checkbox"/>	Chinese (Traditional)	中文(繁體)	
<input type="checkbox"/>	Croatian	Hrvatski	
<input type="checkbox"/>	Czech	Česky	
<input type="checkbox"/>	Danish	Dansk	

entrée.NET Version 3.3.7 Features

9. Now click the **General** button. The languages you selected are listed in the selected languages box in the center of the screen with a status of “**Not applied yet**”.

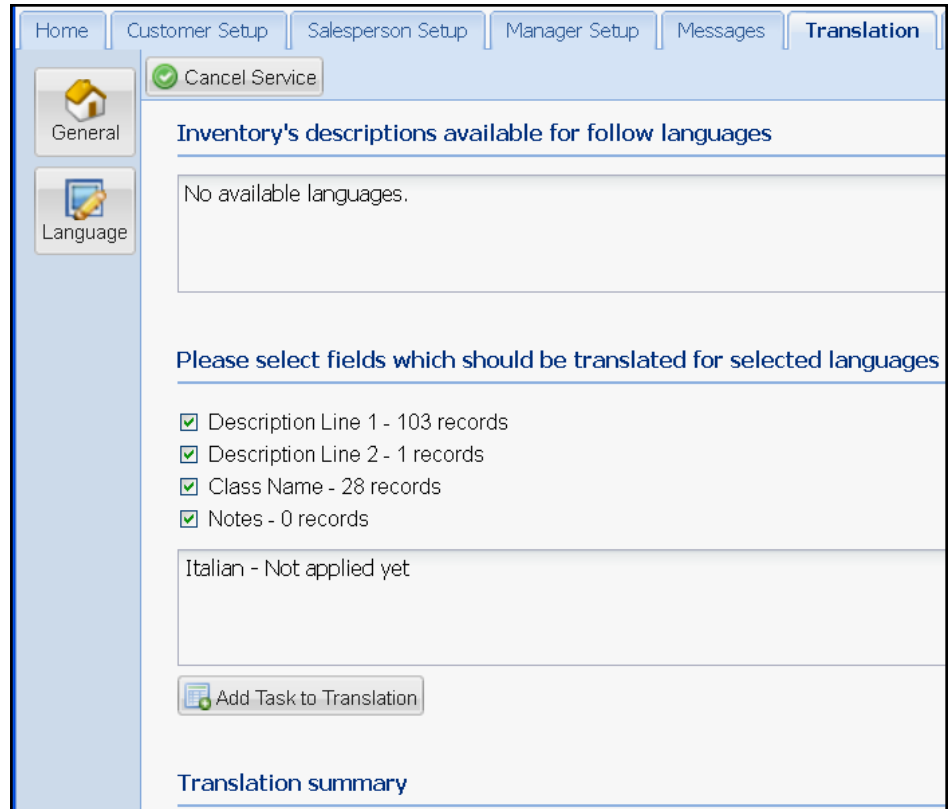
10. Next you will check the boxes for the fields you would like to be translated into your chosen languages.

In this section the number of records that will be translated for each field in your database is displayed.

Fields to select from are:

- **Description Line 1**
- **Description Line 2**
- **Class Name**
- **Notes**

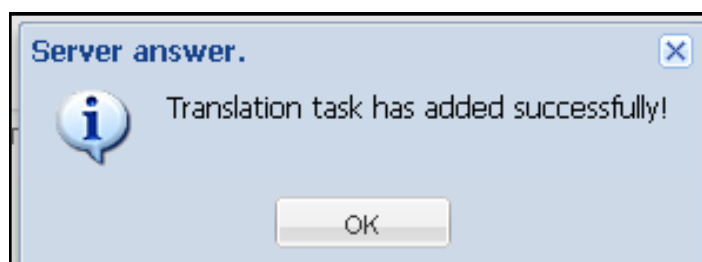
Note: The information in these fields comes from the main **entrée** system. So when the information in **entrée** changes and is exported to **entrée.NET** you will need to run this translation process again for your selected languages to convert the new data.



11. Once your fields are selected you will run the translation process by clicking the **Add Task to Translation** button.

12. Once you click the **Add Task to Translation** button the **Server answer** message box will be displayed.

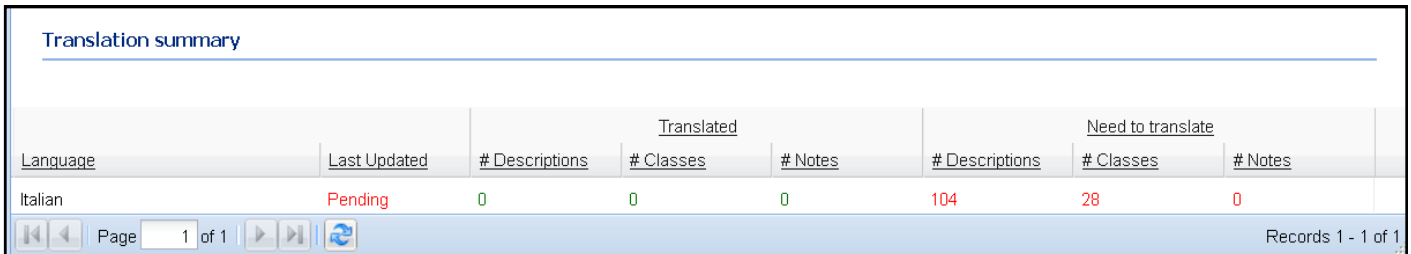
Click **OK** to run the language translation process. Translating and loading the fields you have selected should take about 5 minutes or less depending on how much data must be translated.



entrée.NET Version 3.3.7 Features

13. While the language translation process is running look in the **Translation Summary** section of the screen and you will see that the value of the **Last Updated** field for the selected languages will be **Pending**.

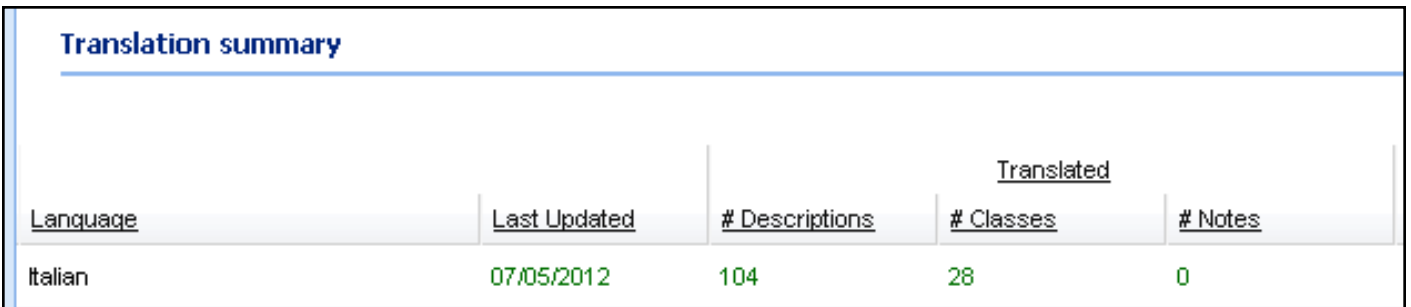
The number of Descriptions, Classes and Notes that need to be translated will be shown in the **Need to Translate** area in **red** text.



Language	Last Updated	Translated			Need to translate		
		# Descriptions	# Classes	# Notes	# Descriptions	# Classes	# Notes
Italian	Pending	0	0	0	104	28	0

Page 1 of 1 Records 1 - 1 of 1

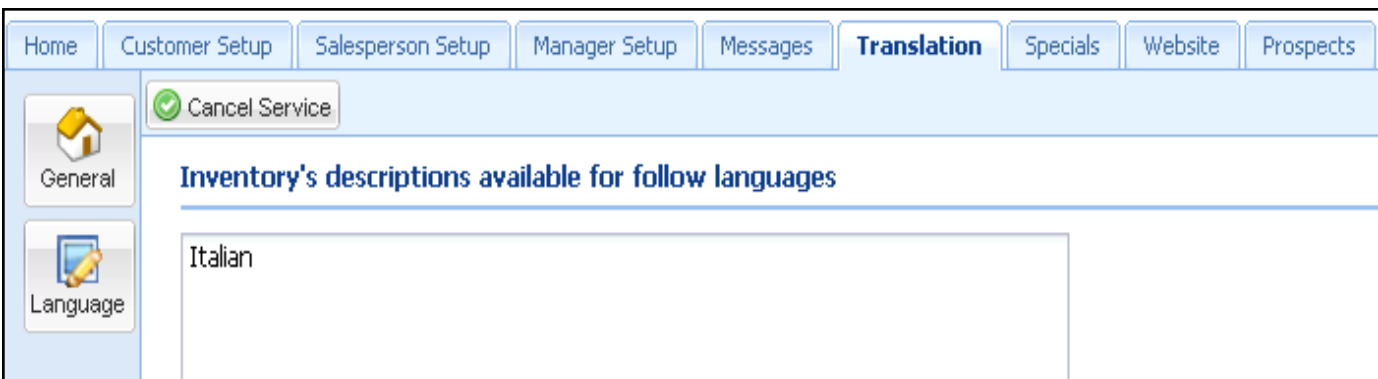
14. Once the process has completed the **Translation Summary** section **Translated** area will show how many fields were successfully translated for each language in **green** text. The **Last Updated** field will display the date of the translation.



Language	Last Updated	Translated		
		# Descriptions	# Classes	# Notes
Italian	07/05/2012	104	28	0

15. When the translation of your fields is done the **Inventory's descriptions available for the following languages** section at the top of the screen will list the languages available.

In the example below Italian has been listed in the box which shows the translation process has been completed.



Home Customer Setup Salesperson Setup Manager Setup Messages **Translation** Specials Website Prospects

Cancel Service

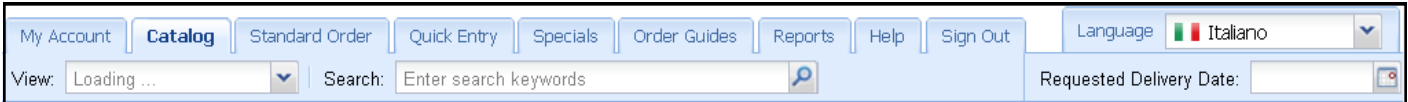
Inventory's descriptions available for follow languages

Italian

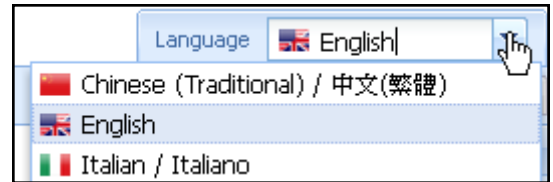
entrée.NET Version 3.3.7 Features

What Your Customers will see in entrée.NET

- **Language Tab / Menu:** If your customer has an account when they login there will be a new **Language** drop down menu. They will use it to select from English and any of the two other languages you choose for translation.



Once the customer makes a language selection from the Language drop down menu they will see the following changes in **entrée.NET**:

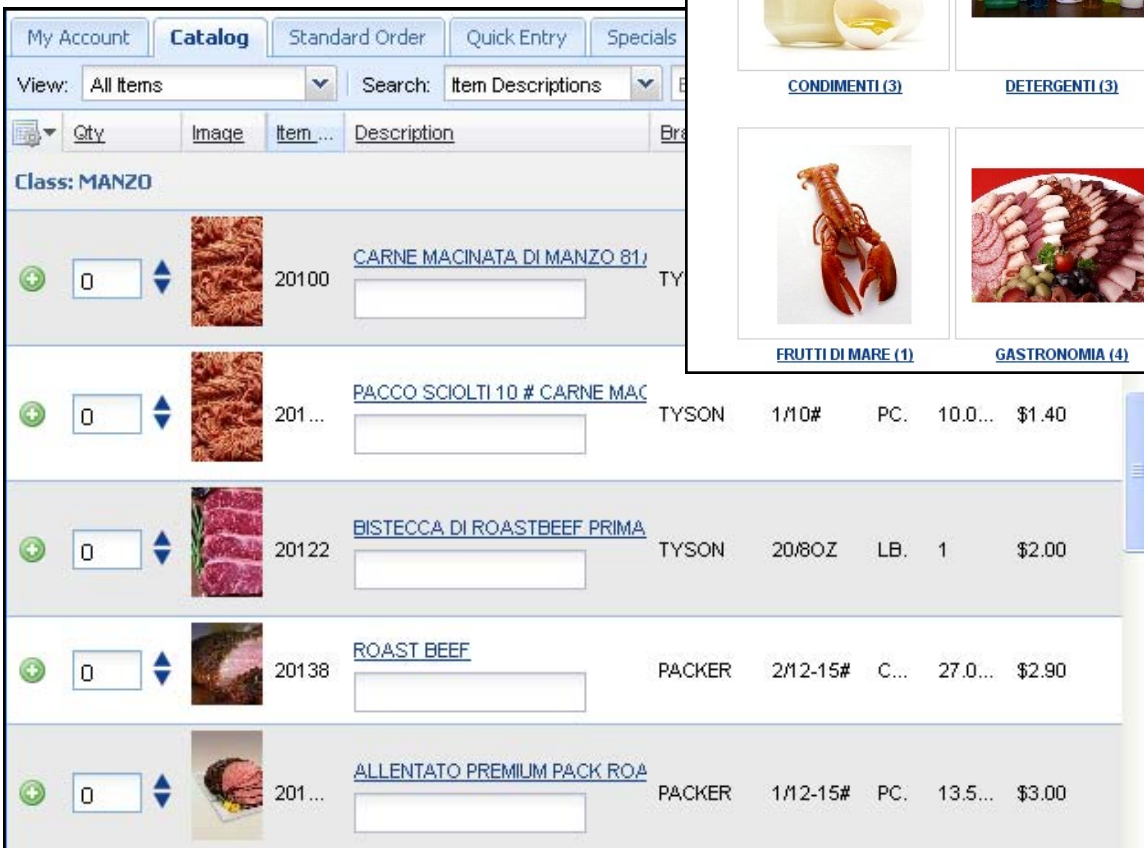


- **Catalog:**

- When view **By Class** (right) is selected the Class information will be displayed in the selected language.
- When view **All Items** (below) is selected the Description and Classes will be displayed in the selected language.

Note: In the Catalog screen translation below "ROAST BEEF" was not translated.

Remember this is not a perfect process but most words will be translated.



entrée.NET Version 3.3.7 Features

What Your Customers will see in entrée.NET

- **Standard Order and the Shopping Cart:** The Description column and Class will be displayed in the selected language.

In the examples below English, Italian and Chinese (Traditional) were selected for translation.

Standard Order - English

Qty	Image	Item #	Description	Brand	Pack Size	Unit	Wei...	Unit Price
0		20138	ROAST BEEF	PACKER	2/12-15#	C...	27.0...	\$2.90
3		105...	loose packs broccoli spears	BIRDS E...	1/2#	PC.		\$1.60
0		20100	BEEF GROUND 81/19	TYSON	8/10#	C...	80.0...	\$1.30

Shopping Cart (Total Cases: 7)

2	(20301) BACON SLICED 18/22 BRYAN	\$39.89/CASE	\$79.78
3	(10500B) loose packs broccoli s...	\$1.60/PC.	\$4.80
1	(30310) LIQUID SHORTENING	\$17.50/CASE	\$17.50
1	(40706) EGGS LARGE CARTON 15DOZ	\$22.90/CASE	\$22.90

Standard Order - Italiano

Qty	Image	Item #	Description	Brand	Pack Size	Unit	Weight	Unit Price
0		20138	ROAST BEEF	PACKER	2/12-15#	C...	27.0...	\$2.90
3		105...	CONFEZIONI SFUSE BROCCOLLI	BIRDS E...	1/2#	PC.		\$1.60
0		20100	CARNE MACINATA DI MANZO 81	TYSON	8/10#	C...	80.0...	\$1.30

Shopping Cart (Total Cases: 7)

1	(40706) UOVA DI CARTONE GRANDE...	\$22.90/CASE	\$22.90
1	(30310) ACCORCIAMENTO LIQUIDO	\$17.50/CASE	\$17.50
3	(10500B) CONFEZIONI SFUSE BROCC...	\$1.60/PC.	\$4.80
2	(20301) PANCETTA A FETTE 18/22...	\$39.89/CASE	\$79.78

Standard Order - 中文(繁體)

Qty	Image	Item #	Description	Brand	Pack Size	Unit	Wei...	Unit Price
0		20138	烤牛肉	PACKER	2/12-15#	C...	27.0...	\$2.90
3		105...	花椰菜子松包	BIRDS E...	1/2#	PC.		\$1.60
0		20100	牛肉地面 81/19	TYSON	8/10#	C...	80.0...	\$1.30

Shopping Cart (Total Cases: 7)

2	(20301) 臘肉切片 18/22 布萊恩	\$39.89/CASE	\$79.78
3	(10500B) 花椰菜子松包	\$1.60/PC.	\$4.80
1	(30310) 液體縮短	\$17.50/CASE	\$17.50
1	(40706) 雞蛋大紙箱 15DOZ	\$22.90/CASE	\$22.90

entrée.NET Version 3.3.7 Features

What Your Customers will see in entrée.NET

- **Quick Entry & Specials:** When the item number is entered the Description and Class information will be displayed in the selected language.

Item #	Qty	Image	Description	Class	Brand	Pack Size	Unit
20512			GAMBERI 26/30 HEADLESS	FRUTTI DI MARE	PREMIER	1/5#	BOX

- **Product Information:** When the blue Description column link in your product catalog is clicked the **Product Information** box opens. The item's description and class information will be shown in the selected language, if those fields were selected for translation.

Qty	Image	Item #	Description	Brand	Pack Size	Unit	Weight	Unit Price
		20658	* SALSICCIA FRESCA ITALIANA	JOHNSONVI...	5#	CASE	5.0000	\$1.95
		20659	SALSICCIA FRESCA HOT	JOHNSONVI...	1/5#	CASE	5.0000	\$1.45

Product Information

Item #20658 - * SALSICCIA FRESCA ITALIANA

The **Class** and **Item Description** are shown in Italian.

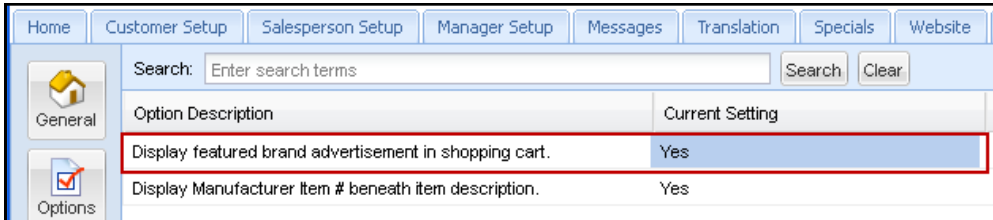
On Hand	29 (Last updated at 06/01/2012 09:18 AM)
Unit Meas.	CASE
Pack	5#
Weight	5.0000
Class	SALSICCIA
Brand	JOHNSONVILLE

Close

entrée.NET Version 3.3.7 Features

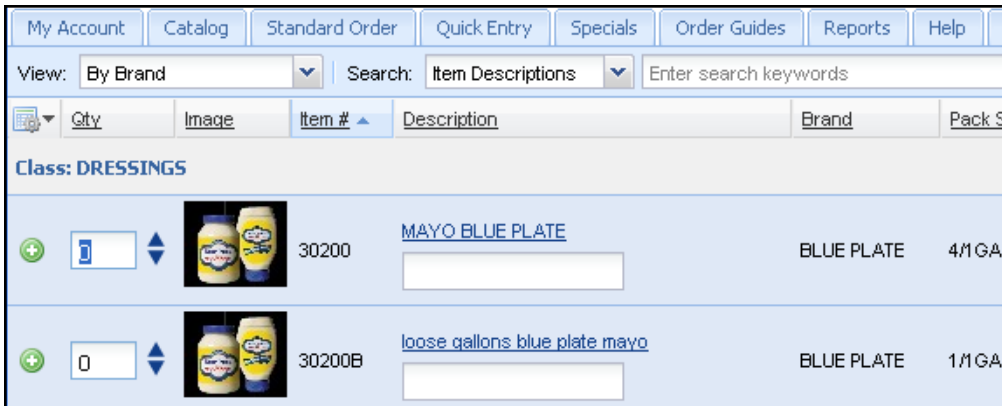
System Option for entrée.NET Featured Brands

In the Settings tab the System Administrator has a new option to showcase your featured brands, "**Display featured brand advertisements in shopping cart**".



Note: The Website tab in **entrée.NET** is now enabled for those distributors who have not purchased the website option. This will provide you with access to the Featured Brands editor so you can use this feature for marketing. All the other Website options will still be disabled.

- When you set this option to “**Yes**” the information you define in the Featured Brands section of the Website tab will be displayed in the bottom of the shopping cart (right).
- When the customer clicks the **Shop Now** link in the shopping cart area they will be brought to the Catalog with a list of all the products for that brand (below).



- When your customers mouse over the Featured Brands area the slide controls (right, outlined in red) will display so they can view all your Featured Brands at their own pace.



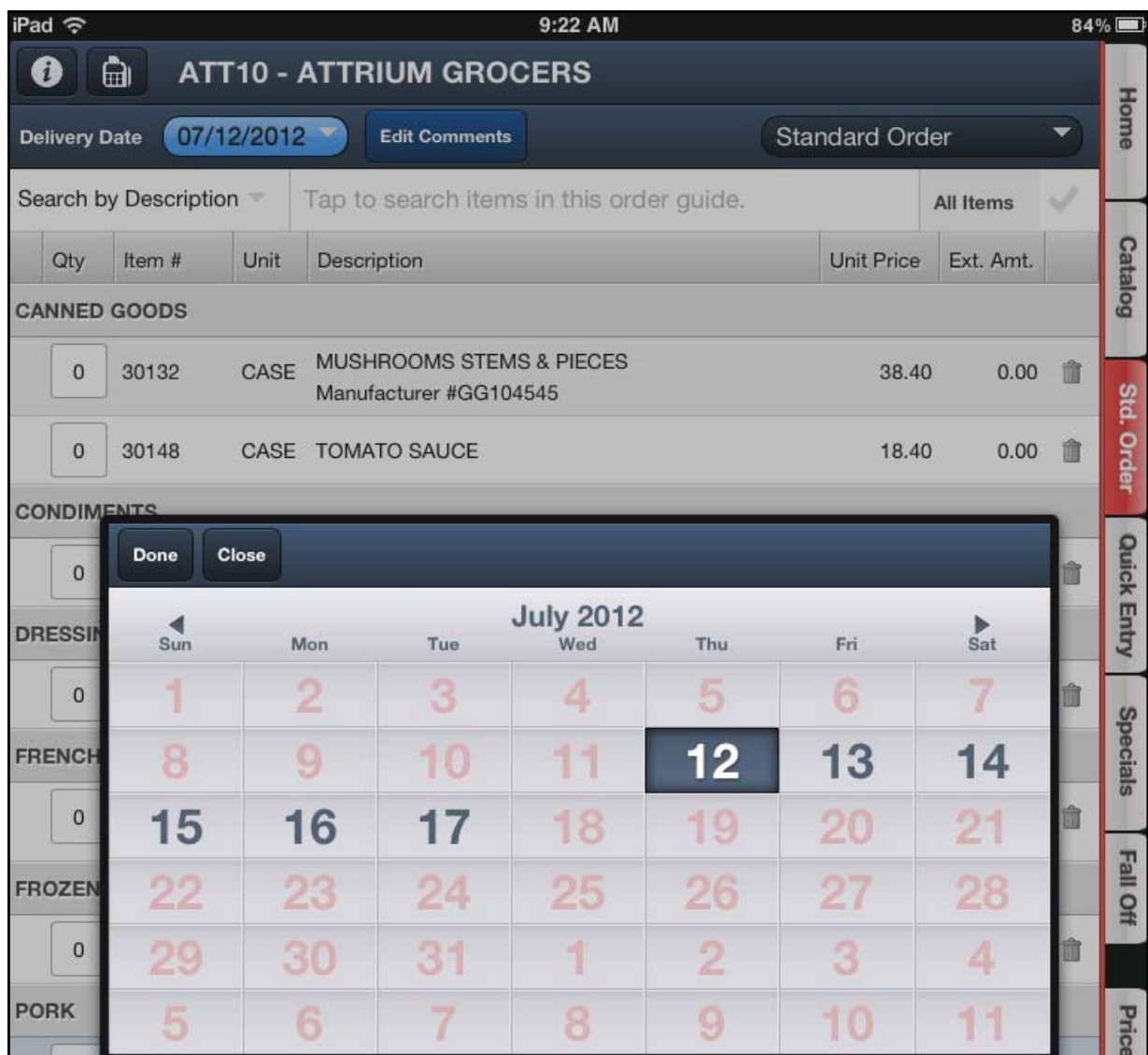
ELECTRONIC ORDER PAD Features

New Calendar Tool for Dates

When a user taps a date field the calendar pop-up window will open so you can select a date.

- When the calendar pop-up window opens it will have the current date selected or the date that was entered in the date field.
- Users can page through the months in the calendar window by dragging to the right or left.
- Selectable dates are dark gray.
- Dates that you are not selectable are colored pink.
- Tap the desired date to select it.
- After you tap a date and select it the calendar pop-up window will close automatically and that date will be loaded into the selected date field.
- Tap “**Done**” or “**Close**” to exit the calendar tool at anytime.

Reminder: There is now full support for Delivery Date selection rules which will impact what dates are selectable for those fields. See page 18 for information about Delivery Date selection rules.



ELECTRONIC ORDER PAD Features

Customer Shortages Feature

This new feature in the main menu allows you to be aware of and view shortage information for your customer invoices.

Only orders that have been submitted to the main entrée system and have been printed as an invoice are used when generating shortage information. When the Quantity Shipped is less than the Quantity Ordered it is interpreted as a shortage.

This feature will make it easier for you to take care of shortage situations with customers early and avoid losing sales.

- The **red** number next to **Customer Shortages** in the menu tells you the current number of shortages.
- The default view displays a list of invoices that have a shortage that are scheduled for delivery on the current day.
- You can enter a new date or enter a date range to check for shortages. If no shortages exist for the dates a message will be displayed as seen in the image below.



Customer Shortages						
Showing for invoices from		07/12/2012	through	07/12/2012		
Total # Short Inv	2	Total Qty Short	8.00	Total \$ Lost	379.39	
Inv #	Inv. Date	Cust No. ▲	Company	Inv \$ Total	Short Qty.	\$ Lost
500892	07/12/2012	CHIPS	Chips Pub III	75.83	3.00	17.34
500891	07/12/2012	BRANDO	Brandon's Meat Palace	428.89	5.00	362.05

Customer Shortages						
Showing for invoices from		07/03/2012	through	07/14/2012		
Total # Short Inv	0	Total Qty Short	0.00	Total \$ Lost	0.00	
Inv #	Inv. Date	Cust No. ▲	Company	Inv \$ Total	Short Qty.	\$ Lost
No shortages to report for the selected date range.						

- Customer shortage item details may be viewed by tapping the invoice in the list displayed.
- Tap the **View Invoice** button to see the entire customer invoice.

Invoice #500891						
Item #	Description	Unit	Qty. Ord	Qty. Ship	Short Qty. ▼	\$ Lost
000711	CHOCOLATE CHIP COOKIES BY	CASE	10.00	5.00	5.00	362.05

ELECTRONIC ORDER PAD Features

Delivery Date Rules Now Supported

There is now full support for Delivery Date selection rules which were previously only supported in the desktop version of **entrée.NET**. Distributors can limit the delivery date selection for your sales force based on the route information defined for the customer.

You can also set restrictions for the maximum number of days before the next scheduled delivery date that an order may be placed.

Note: Distributors should check the options settings listed below in the **Settings** tab **Options**, Order Entry section of **entrée.NET** since they will now impact the **ELECTRONIC ORDER PAD**. Full descriptions of these rules with examples of their use are presented in the **entrée.NET Settings** tab.

<u>DELIVERY DATE RULE</u>	<u>DESCRIPTION</u>	<u>SETTINGS OPTIONS</u>
Max Order Days.	Sets the number of days from the order date that the delivery date must fall within.	a. Enter a value for the number of days. b. Enter zero to disable the rule.
Max Order Days enforcement.	Sets the order entry system response when the delivery date is beyond Max Order Days number.	a. Allow for next Delivery Date. b. Prevent Completion. c. Block Order Entry.
Order Cutoff Time	Sets the daily cutoff time for orders to be delivered the next day.	Select a time from the drop down list displayed.
Order Cutoff Time Applies to Day of Delivery.	Sets the order cutoff time to apply to the day of delivery.	a. Yes b. No
Restrict Delivery Dates to Customer Route Information.	Enforces the customer's defined route delivery days from the Customer file Maintenance Route tab.	a. No b. Customers Only. c. Salespeople Only. d. Customers and Salespeople.

Innovative Software Design +
Food Distribution Expertise =
entrée



NECS began in 1987 with its sole mission to produce top quality software for foodservice distributors. At that time, company president, Chris Anatra had determined that the software market was severely lacking in specialized software to address the needs of wholesale food distributors, especially those dealing with meat, seafood, produce, cheese as well as full line distributors.

The only products available at that time were needlessly complex, difficult to use, required expensive computer hardware costing into the six figures, and still did not meet all the needs of the foodservice distributor.

During this time period, the computer industry was beginning its move from large mainframe and minicomputer systems, to the more economical personal computer such, as the IBM PC. Chris Anatra, president of NECS, and the original developer of the NECS software, saw the opportunity to design a system based on the Microsoft and networking technologies available at that time. By adapting to this new technology early, it turned out to be a brilliant move that set NECS to become the leader in food distribution software. NECS was able to provide a comprehensive, easy-to-use software package, at an economical price.

Adapting to new technology early, and constantly providing new features for our user base, continues to be our company mission.

Over the years, the system has evolved into [entrée®](#), a comprehensive Windows* application with more than three million lines of programming source code.

To date, almost 1,500 wholesale food distributors have decided that the NECS **entrée** system is the best product to meet their demanding needs. Our large network of satisfied customers makes this decision even easier.

Foodservice distributors which run their operations on NECS computer software are more profitable and operate more efficiently on reduced staffs. This leaves NECS with an enthusiastic user base, who readily recommends NECS software to other wholesale food distributors.

NECS customers range in size from smaller distributors with sales revenues of a few million per year, up to distributors with sales approaching \$200 million per year. The average size NECS customer has sales of \$25 million per year, and requires about 20 workstations.

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The logo for 'entrée' is written in a lowercase, sans-serif font. A red checkmark is positioned above the letter 'e'.