



Features Flash

May 31, 2013
entree 3.6.19

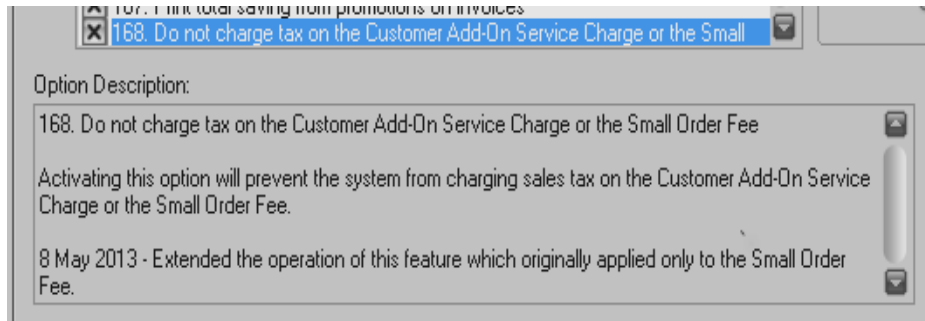
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entrée Version 3.6.19 Features

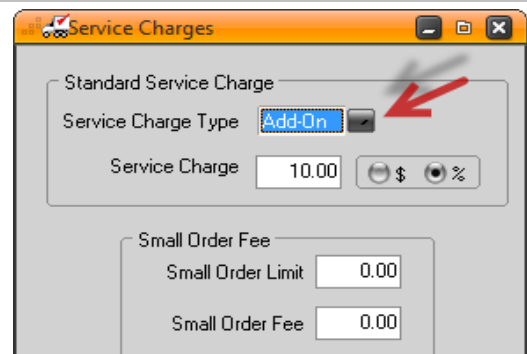
entrée System Options

- **Extended System Option 168: “Do not charge tax on the Customer Add-On Service Charge or the Small Order Fee”** - In previous versions of **entrée**, System Option 168 used to read, “Do not charge tax on small order fee.” With this new version, this option is extended to read “Do not charge tax on Customer Add-On Service Charge or the Small Order Fee” which means that aside from the Small Order Fee, it is also NOT taxing the “Add-On” Service Charge, whether you set a dollar amount or a percentage of the invoice totals as the service charge.



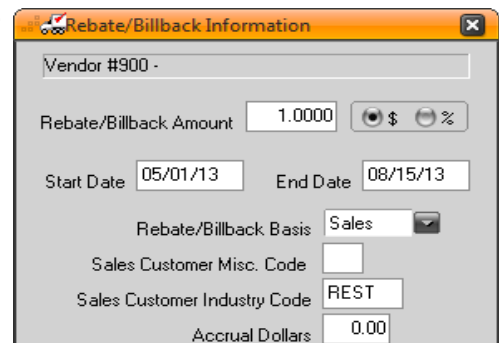
We recognize that every state has different rules regarding taxation and this new feature is intended to accommodate these regulations.

Please Note: This feature is only implemented for the “Add-On” charge but not for the “Cost-Plus” variant.

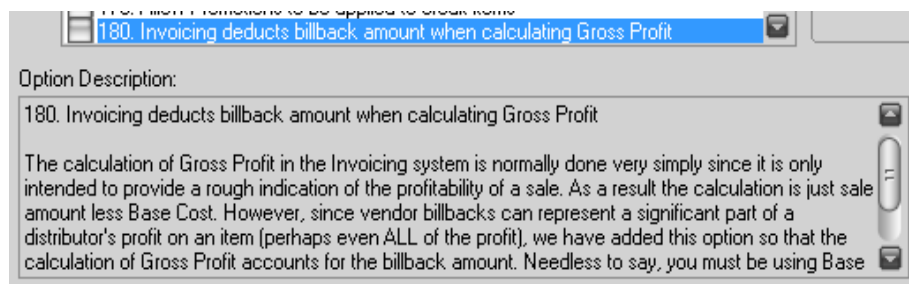


- **Implemented New System Option #180: “Invoicing deducts Bill Back amount when calculating Gross Profit”** - As the name implies, this new option will change the way Gross Profit is calculated and displayed while in Invoicing or Sales Orders. Normally, the calculation of Gross Profit in the Invoicing System is just Sale Amount less Base Cost.

However, since Vendor Bill Backs can represent a significant part of a distributor’s profit on an item, this option is added so that the calculation of Gross Profit in Invoicing accounts for any Bill Back amounts. This means when this system option is active, the Bill Back amount will be deducted from the Base Cost before calculating Gross Profit.



In order for this setting to be effective, you must be using Base Cost as the basis for your Gross Profit calculations. Although there is also a per user setting which allows Gross Profit to be calculated using Landed Cost.



Please Note: This system option is ONLY for the displayed Gross Profit during Create/Change Invoice and Create/Change Sales Order. The calculation of Gross Profit on the Reports have their own options—which already supports Bill Backs, if defined—and is located in the “GP Configuration” Tab of individual reports.

entrée Credit Card Processing

- Credit Card Now Allows for Single Transactions Involving Multiple Invoices and Partial Payments** - The credit card payment process in Cash Receipts has been enhanced so that multiple invoices maybe paid with a single credit card transaction. The new design allows you to check off one or more invoices for payment and, if you wish, edit the amount you want to pay against that invoice.

Not only does this new feature gives you more flexibility when processing credit card transactions, it also saves you from being charged multiple times by Authorize.net if your customer is willing to pay more than one invoice at a time.

Take for example, the image to your right.

This customer wants to pay \$400.00 with his MasterCard . You can easily do this by checking the first three invoices. But since these invoices altogether total to \$420.03, you can just edit the 'Amount to Pay' for the last invoice so that only \$400.00 is charged to this customer.

Pay?	Inv #	Inv Date	Inv Total	Balance Due	Amt to Pay
<input checked="" type="checkbox"/>	114245	03/11/13	153.85	153.85	153.85
<input checked="" type="checkbox"/>	114231	03/11/13	286.21	186.21	186.21
<input checked="" type="checkbox"/>	114256	03/18/13	79.97	79.97	79.97
<input type="checkbox"/>	114288	04/08/13	111.89	111.89	0.00
<input type="checkbox"/>	114356	04/27/13	47.88	47.88	0.00
<input type="checkbox"/>	114348	04/29/13	7.70	7.70	0.00
<input type="checkbox"/>	114350	04/29/13	37.46	37.46	0.00
<input type="checkbox"/>	114362	05/06/13	244.15	244.15	0.00
<input type="checkbox"/>	114360	05/06/13	133.05	33.05	0.00
<input type="checkbox"/>	114364	05/06/13	15.76	15.76	0.00

Total amount to be charged: \$420.03

In addition, you also now have the ability to 'Select All' invoices and know how much the

'Total amount to be charged' will be with only one click, saving you time in the process.

Total amount to be charged: \$1,260.25

Customer Information
Customer No. 1005
MADISON DISTRIBUTORS
168 Boston Post Rd
Madison, CT 06433

Invoice	Invoice Date	Amount	Refundable	Date Paid
<input checked="" type="checkbox"/> Batch		115.48	115.48	5/23/2013
<input type="checkbox"/> Batch		302.15	302.15	5/23/2013
<input type="checkbox"/> Batch		337.97	337.97	5/23/2013
<input type="checkbox"/> Batch		115.48	115.48	5/23/2013
<input type="checkbox"/> 114256	3/18/2013	79.97	79.97	5/24/2013
<input type="checkbox"/> 114402	5/27/2013	86.18	86.18	5/24/2013
<input type="checkbox"/> Batch		248.30	248.30	5/28/2013

Please Note: Any credit card charge which is used to pay multiple invoices cannot be refunded in part. You can still partially refund a credit card charge that was used to pay a single invoice but a charge that was used to pay two or more invoices can only be refunded in full.

Reports: Commodity Report

- Added the “**Exclude ZERO quantity shipped items**” Option - This new option when checked will exclude any non “LB.” item which has a ‘Quantity Shipped’ value of zero.

The screenshot shows the 'Commodity Report' configuration window. It features a top navigation bar with icons for General, Filters, Layout, Appearance, Output, Configure, GP Configuration, and Preview Layout. The main area is divided into several sections:

- Dates:** Sales from: 05/29/13 to: 05/29/13; 12 Month Breakdown From: 05/23/13
- Miscellaneous Options:** Predefined style: Item; File selection: Current files; Use company: Bill to; Cost method: Base cost
- Exclude Options:** A list of checkboxes where 'Exclude ZERO quantity shipped items' is checked and highlighted with a red arrow.
- Report Options:** Run for credit items ONLY (unchecked); Run for billback items ONLY (unchecked); Comparison price calculation: not used; Only display items pulled from multiple lots (unchecked); Consolidate report data by: Item

Reports: Packer Productivity Report

- Added the “**Qualify date range against Invoice Date instead of Pull Date**” Option - This new option when active will use the scheduled delivery date of the invoice instead of the default ‘Pull Date’ which is the date the product was pulled. This enhancement was provided for those customers using the **Electronic Warehouse Manager (EWM)** Android App for more flexibility when analyzing warehouse workers productivity.

The screenshot shows the 'Packer Productivity Report' configuration window. It features a top navigation bar with icons for General, Filters, Layout, Appearance, Output, Configure, GP Configuration, and Preview Layout. The main area is divided into several sections:

- Dates:** Pull date from: 05/29/13 to: 05/29/13
- Miscellaneous Options:** Predefined style: Normal; Cost method: Base cost
- Exclude Options:** Exclude non-printed invoices (unchecked); Exclude credit queue invoices (unchecked)
- Report Options:** Summarize by Checker ID (unchecked); 'Qualify date range against Invoice Date instead of Pull Date' (checked and highlighted with a red arrow)

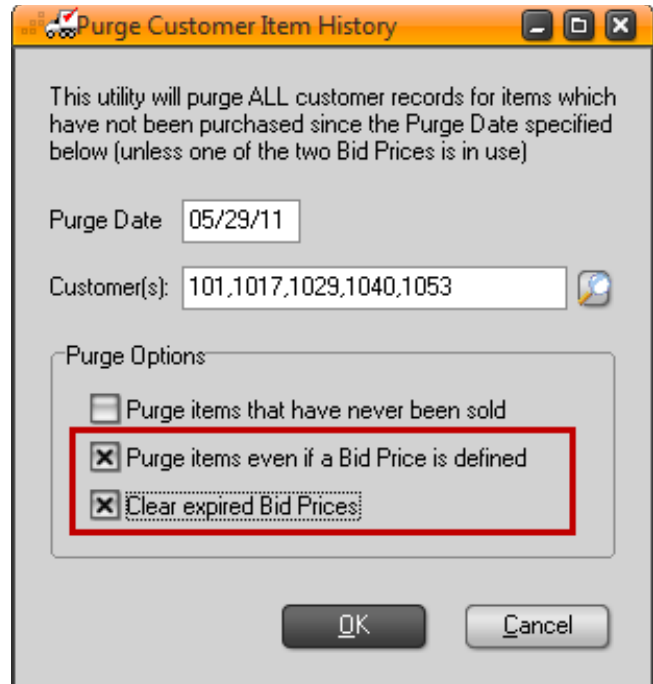
We believe your reports should be concise and complete. These two (2) new features were added to ensure the information you generate from **entrée** gives you exactly what you need and eliminate any data that is not necessary for your business.

Purge Customer Item History Utility

- **Added the “Purge items even if Bid Price is defined” Option** - This new option allows the user to remove the Bid Price restriction so that ALL items which have not been sold since the Purge Date will be deleted from the Special Price file even if there is Bid Pricing defined.
- **Added the “Clear expired Bid Prices” Option** - This new option allows the user to clear only expired Bid Pricing. This is useful if you know that all the Bid Pricing you have set-up for your customers are no longer valid and necessary.

Please Note: This option uses the current **entrée** Working Date to determine an ‘expired’ Bid Price.

For example, the Purge Date you defined is 05/29/11. Looking at the Special Price file in the image below, the ones highlighted in red are expired and the ones highlighted in green are still effective. By default the system will NOT delete the items highlighted in red even though it is part of the date you defined. But checking these

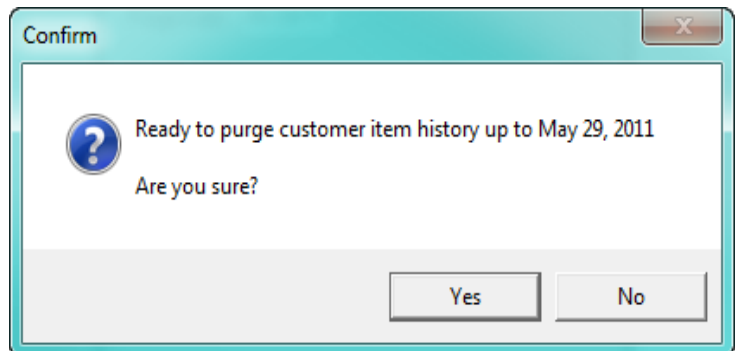


The screenshot shows a table titled "Special Price Information" with a checkbox "Show Special Price items only". The table has the following columns: Item #, Description, Special Price, Bid Price 1, Start Date, and End Date.

Item #	Description	Special Price	Bid Price 1	Start Date	End Date
0101	SALAD POTATO 10#	10.0000	0.0000	01/01/11	05/01/11
0201	SALAD MACARONI 10#	25.0000	0.0000	01/01/11	05/01/11
100	TISSUE 2ply JUMBO ROLL 12ct MJT1900	16.0000	0.0000	01/01/11	05/01/11
1006	BEEF ROAST CKD 2/8#av MRS. RESSLERS	68.9500	0.0000	06/01/13	12/01/13
1009	BO'WL FOAM 30oz 400ct FW032	23.4500	0.0000	06/01/13	06/01/13

two system options “Purge items even if a Bid Price is defined” and “Clear expired Bid Prices” will delete the items from the Special Price File and also remove the Bid Prices defined.

The customer special price file typically maintains an entry for every item that was ever purchased by every customer in the entrée system. Since this file can become very large and customers will typically change brands of products, or customers may stop purchasing a particular item all together, we recognize that there are numerous records that are no longer needed. These new features were added to allow you to clean up your data more thoroughly and effectively.



Innovative Software Design +
Food Distribution Expertise =
entrée



NECS began in 1987 with its sole mission to produce top quality software for foodservice distributors. At that time, company president, Chris Anatra had determined that the software market was severely lacking in specialized software to address the needs of wholesale food distributors, especially those dealing with meat, seafood, produce, cheese as well as full line distributors.

The only products available at that time were needlessly complex, difficult to use, required expensive computer hardware costing into the six figures, and still did not meet all the needs of the foodservice distributor.

During this time period, the computer industry was beginning its move from large mainframe and minicomputer systems, to the more economical personal computer such, as the IBM PC. Chris Anatra, president of NECS, and the original developer of the NECS software, saw the opportunity to design a system based on the Microsoft and networking technologies available at that time. By adapting to this new technology early, it turned out to be a brilliant move that set NECS to become the leader in food distribution software. NECS was able to provide a comprehensive, easy-to-use software package, at an economical price.

Adapting to new technology early, and constantly providing new features for our user base, continues to be our company mission.

Over the years, the system has evolved into **entrée®**, a comprehensive Windows* application with more than three million lines of programming source code.

To date, almost 1,500 wholesale food distributors have decided that the NECS **entrée** system is the best product to meet their demanding needs. Our large network of satisfied customers makes this decision even easier.

Foodservice distributors which run their operations on NECS computer software are more profitable and operate more efficiently on reduced staffs. This leaves NECS with an enthusiastic user base, who readily recommends NECS software to other wholesale food distributors.

NECS customers range in size from smaller distributors with sales revenues of a few million per year, up to distributors with sales approaching \$200 million per year. The average size NECS customer has sales of \$25 million per year, and requires about 20 workstations.

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