



# Features Flash

**July 20, 2011**

**entrée version 3.6.0 / 3.6.1**

**entrée.NET version 3.3.0**

**Electronic Order Pad, version 1.0**

**entrée.DOT, version 1.0**

**entrée.DSR, version 1.1.17**

# Table of Contents



## **entree Version 3.6.0 Features**

Updated Assign Routes Utility	3 - 4
IFM Misc2 Tab Internet Image Search	5 - 6
Show Landed Cost in Future Pricing Tab	7
Allow access to Apply Credit / Discount in Cash Receipts	7
New entree System Options	8
• System Option #172 "Allow a Promotion to be applied to a Break Price"	
• System Option #173 "Generate reports using a local temp file"	
Create/Change Invoice Line Item Quantities	8
Reports Modifications	8
• Reorders Report ,Customer Listing Report, Call Sheets Report, Bid Price Report, and Route Summary Report	

## **entree Version 3.6.1 Features**

Assign Routes New Features	9
• Assign Routes Refresh Feature	
• Assign Routes System Options	
• Assign Routes # of Stops Value	10
No Limit on Company Invoice Headings	10

## **entree.NET Version 3.3.0 Features**

Join Our Email List Website Feature	11
Website Blog Feature	11
Contact Email Website Feature	12
Resend Customer Account Information Feature	12
Salesperson Call List Feature	13
entree.NET Support for entree.DOT	14
entree.NET Support for the ELECTRONIC ORDER PAD	14
entree.NET Support for entree System Option #172	15

## **entree.DSR Version 1.1.17 Features**

## **Introducing the ELECTRONIC ORDER PAD**

## **Introducing entree.DOT Version 1.0**

## **About NECS**

# entrée Version 3.6.0 Features



## Assign Routes Utility Adds Drag & Drop Technology

### View Route/Stop Assignments:

- See a real-time display of the route summary information and "Ship To" address.
- Each route has its own "node" with the invoices assigned to that route listed below it.
- Use the large "+" and "-" buttons to expand/collapse all routes at once.
- View individual routes using the "+" and "-" icons in the list.

### Easily Edit Route/Stop Assignments:

- Drag Invoices to a specific sequence in a route
- Display unprinted invoices only.
- Drag a truck to a route and the truck number is automatically copied to each invoice.
- Drag a route to a route to merge routes. Merged invoices are added to the route's end.

### Changes to Saving Route/Stop Assignments:

- You must use the "OK" and "Apply" buttons to save changes.
- Use "Cancel" to discard pending changes to the Route/Stop information.

**Assign Routes**

Invoice Date: 07/06/11 ☐ Display unprinted invoices only

Find Invoice:

Inv #	Cust #	Ship-To Company	Stop #	Prt Stat	Pieces	Wgt	Cubes	Inv Total
<b>Route E1501</b>								
103246	JOE10	JOE'S CATERING	001	N 0	8.00	192.00	0.0	\$99.55
103248	LIG10	LIGHTHOUSE PUB	002	N 0	5.00	169.00	0.0	\$45.15
103240	CHI10	CHINA SEA	004	N 0	7.00	390.00	0.0	\$99.75
103242	BIG10	BIG AL'S	005	N 0	8.00	112.00	0.0	\$183.09
103254	TRO10	TROLLEY HOUSE CAFE		N 0	8.00	264.00	0.0	\$216.35
<b>Route LOCAL</b>								
103244	GYR10	THE GYRO HOUSE	001	N 0	6.00	150.00	0.0	\$153.45
103251	MOM10	MOM'S KITCHEN	002	N 0	8.00	392.00	0.0	\$83.35
103243	DEV10	DEVRO DINER	003	N 0	6.00	257.00	0.0	\$156.45
103236	BIL10	BILLY'S CAFE	004	N 0	4.00	113.00	0.0	\$27.25
103239	ANT10	ANTHONY'S FISH HOUSE	005	N 0	6.00	182.00	0.0	\$58.55
<b>Route N1502</b>								
103249	ANN20	ANN'S KITCHEN	001	N 0	9.00	330.00	0.0	\$64.20
103250	BBQ10	THE BAR-B-Q PITT	002	N 0	16.00	229.50	0.0	\$130.85
103237	ANN40	ANN'S SUPERMARKET	003	P 2	1.00	16.00	0.0	\$34.85
103238	ALE10	ALEX & PETES PROVISIONS	004	N 0	8.00	286.00	0.0	\$133.27
<b>Route S1504</b>								
103245	HOT10	HOT SPOT CAFE	001	N 0	7.00	359.00	0.0	\$119.75
<b>Route W1503</b>								
103252	PAR10	PARKLAND CAFE	001	N 0	7.00	140.00	0.0	\$102.65
103253	SVI10	SVI VAN'S RESTAURANT	002	N 0	10.00	285.00	0.0	\$180.75

Ship-To Address

Route: LOCAL # of Stops: 5  
Weight: 1,094.00 lbs.  
Cubes: 0.0 cu. ft.  
Pieces: 30.00  
Sales: \$479.05

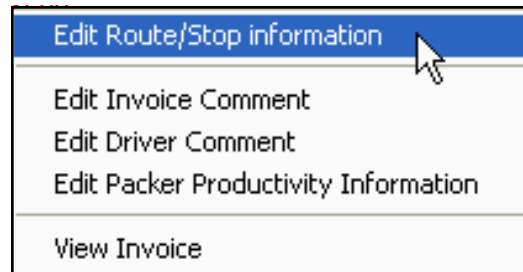
THE GYRO HOUSE  
192 PEARL ST  
WAKEFIELD, MA 01970

## Assign Routes Utility Adds Drag & Drop Technology



**Easily Edit Route/Stop Assignments by using the buttons or by right-clicking:**

- Right -click on an invoice to display this menu. >
- Edit Invoice Comments
- Edit Driver Comments
- Edit Packer Information
- View / Edit Invoices
- View Routing Options



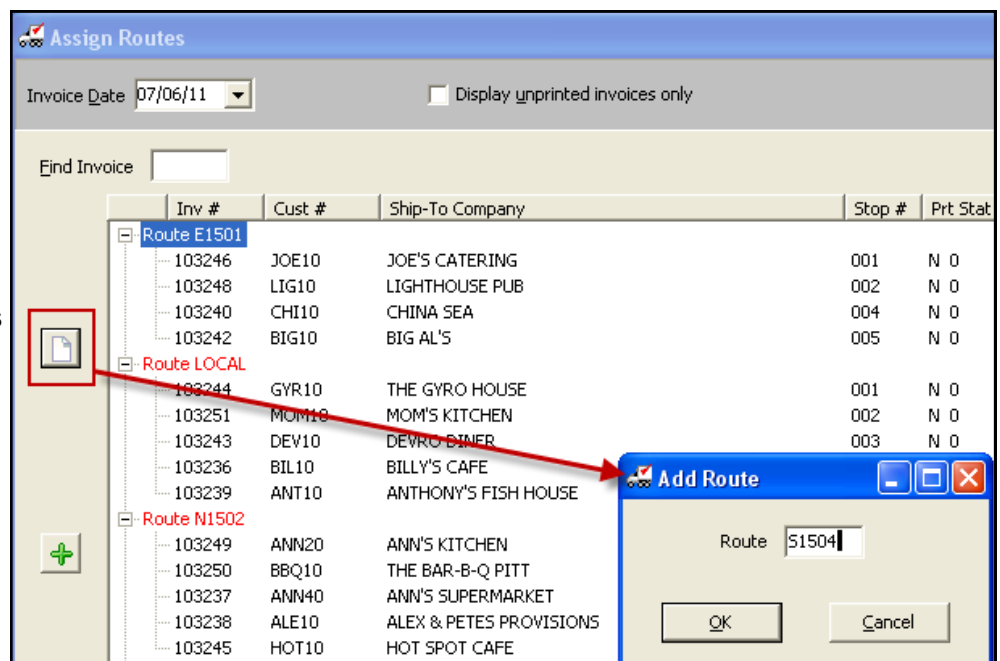
**View Route/Stop Information by Truck:**

- Click on the route node for the truck.
- The truck information box below will display the current Weight, Cubes, Pieces and Sales amount for that truck's route as shown in the image.
- As you drag more invoices into the route the truck information box



**Create New Routes in One Click:**

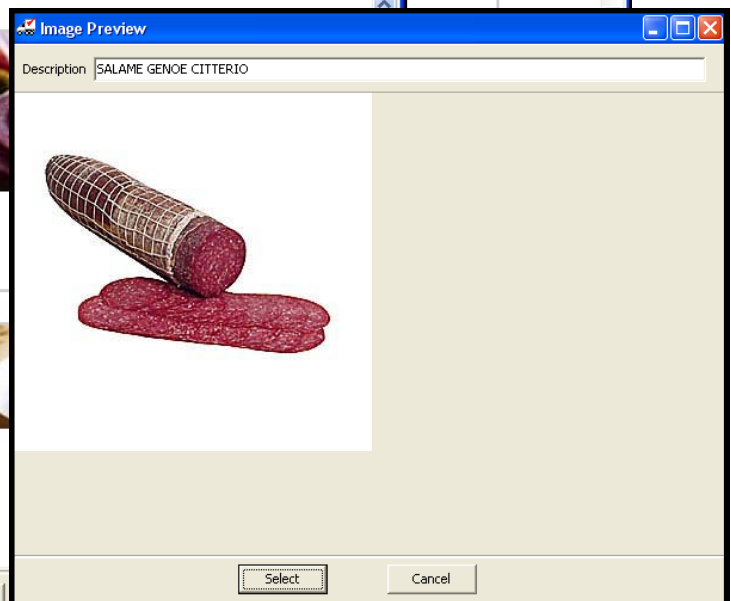
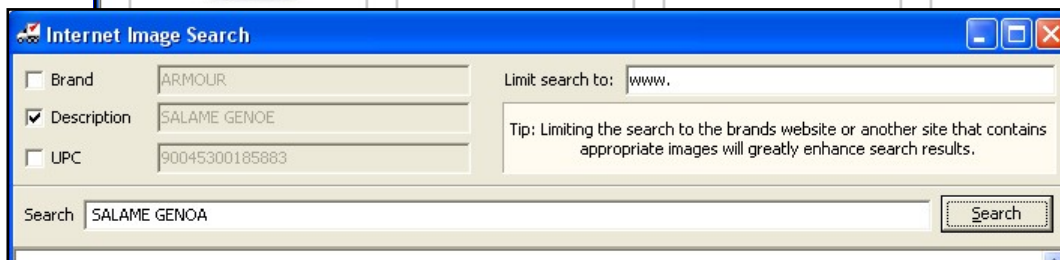
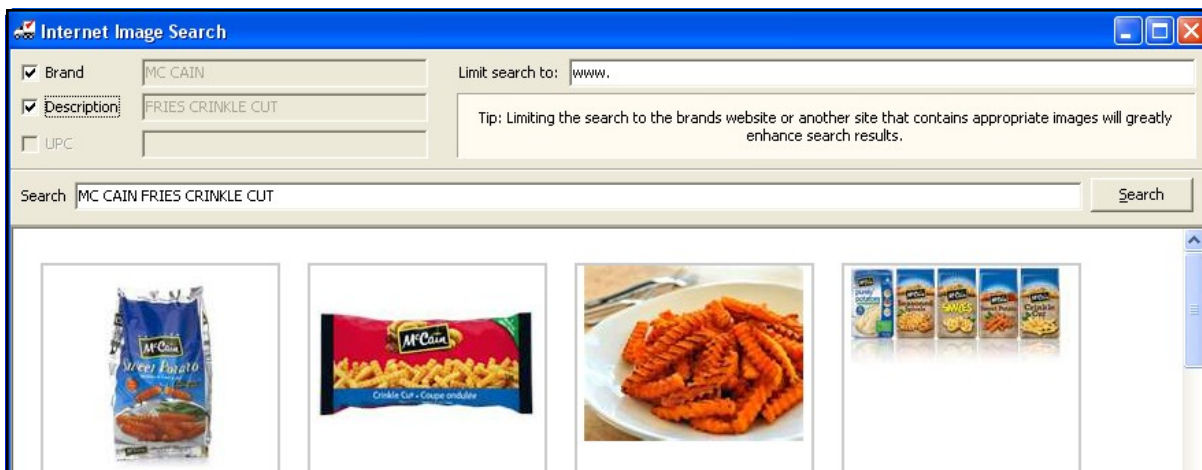
- Use the **Add New Route** button or "**Alt-Ins**" to add new routes and trucks on the fly.
- Then just drag the invoices to the new route.



## Misc2 Tab - Internet Image Search for Item Images

A new feature in Inventory File Maintenance on the Miscellaneous 2 tab provides the ability to search the Internet for images that can be associated with your inventory items.

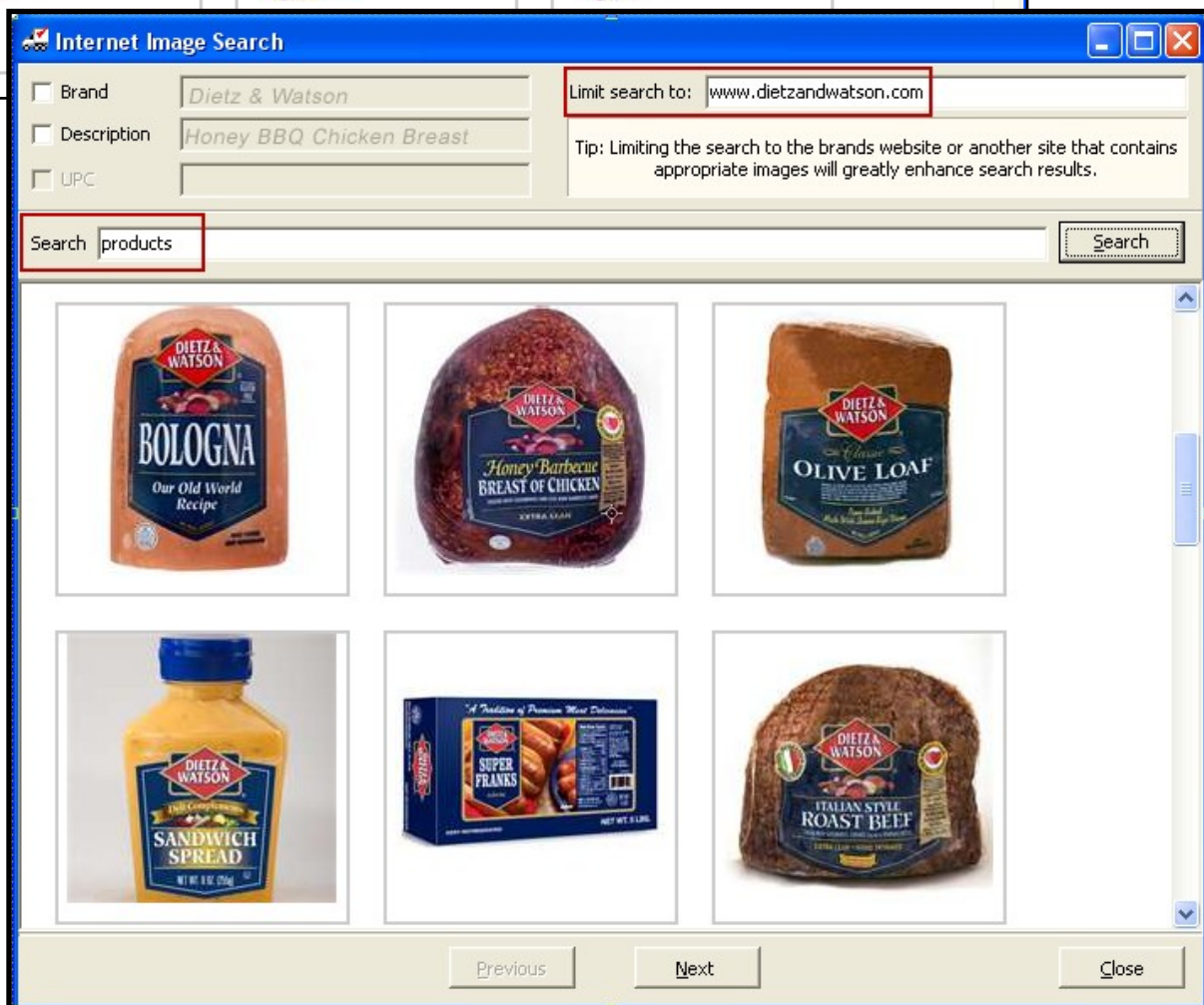
- Use the **"Internet Image Search"** button or from the **"Select Image"** dialog box and click the **"Search Web"** button seen in the **"Click to define Item Image"** dialog.
- Search by **Brand** or **Description** or **"Limit search to"**.
- The search results are displayed so you can page through the images to make a selection or search again using different search options (top image Brand + Description, middle image Description search results).
- Once an image is selected the **Image Preview** dialog displays (bottom image). Click **Select** to download the image so to make the final image selection for the item.



## Misc2 Tab - Internet Image Search for Item Images



- Use the “**Limit search to**” option by entering a website name in the text box after the www.
  - “**Limit search to**” can be combined with the **Description** or **Brand** by leaving their check marks (top image).
  - “**Limit search to**” couple with the word “products” in the **Search** text box will return images of all the products from the website entered (bottom image).





## Show Landed Cost in Future Pricing Tab

Inventory File Maintenance has been changed so the Future Pricing tab will show **Landed Cost** in both the "Current Information" and the "Future Information" areas.



Status		Misc 1			Misc 2		.NET																																																																	
Inventory	Cost/Price	Vendor	History	Promotions	Kits	Special Pricing	Sale Pricing	Future Pricing																																																																
<input checked="" type="checkbox"/> Use Future Pricing																																																																								
<b>Current Information</b> Real Cost: 24.9000 <b>Landed Cost: 24.9000</b> Market Cost: 0.0000 Base Cost: 25.3980 Minimum Sell: 25.9060						<b>Future Information</b> Future Real Cost: 24.9000 <b>Future Landed Cost: 24.9000</b> Future Market Cost: 0.0000 Future Base Cost: 25.3980 Future Minimum Sell: 25.9060 Effective Date: __/__/__ Future Retail Price: 0.00																																																																		
						<table border="1"> <thead> <tr> <th></th> <th>Unit Price</th> <th>% Over Cost</th> <th>Margin</th> </tr> </thead> <tbody> <tr><td>WHS1 1</td><td>27.8880</td><td>12.00%</td><td>10.7%</td></tr> <tr><td>LEVEL 2</td><td>29.8800</td><td>15.00%</td><td>16.7%</td></tr> <tr><td>LEVEL 3</td><td>30.8000</td><td>17.50%</td><td>19.2%</td></tr> <tr><td>LEVEL 4</td><td>31.7000</td><td>20.00%</td><td>21.5%</td></tr> <tr><td>LEVEL 5</td><td>33.8640</td><td>25.00%</td><td>26.5%</td></tr> <tr><td>PAPER 6</td><td>36.3000</td><td>30.00%</td><td>31.4%</td></tr> <tr><td>SPICE 7</td><td>50.8000</td><td>50.00%</td><td>51.0%</td></tr> <tr><td>CHEESE 8</td><td></td><td>0.10%</td><td></td></tr> <tr><td>Level 9</td><td></td><td></td><td></td></tr> <tr><td>Level 10</td><td></td><td></td><td></td></tr> <tr><td>Level 11</td><td></td><td></td><td></td></tr> <tr><td>Level 12</td><td></td><td></td><td></td></tr> <tr><td>Level 13</td><td></td><td></td><td></td></tr> <tr><td>Level 14</td><td></td><td></td><td></td></tr> <tr><td>Level 15</td><td></td><td></td><td></td></tr> </tbody> </table>				Unit Price	% Over Cost	Margin	WHS1 1	27.8880	12.00%	10.7%	LEVEL 2	29.8800	15.00%	16.7%	LEVEL 3	30.8000	17.50%	19.2%	LEVEL 4	31.7000	20.00%	21.5%	LEVEL 5	33.8640	25.00%	26.5%	PAPER 6	36.3000	30.00%	31.4%	SPICE 7	50.8000	50.00%	51.0%	CHEESE 8		0.10%		Level 9				Level 10				Level 11				Level 12				Level 13				Level 14				Level 15			
	Unit Price	% Over Cost	Margin																																																																					
WHS1 1	27.8880	12.00%	10.7%																																																																					
LEVEL 2	29.8800	15.00%	16.7%																																																																					
LEVEL 3	30.8000	17.50%	19.2%																																																																					
LEVEL 4	31.7000	20.00%	21.5%																																																																					
LEVEL 5	33.8640	25.00%	26.5%																																																																					
PAPER 6	36.3000	30.00%	31.4%																																																																					
SPICE 7	50.8000	50.00%	51.0%																																																																					
CHEESE 8		0.10%																																																																						
Level 9																																																																								
Level 10																																																																								
Level 11																																																																								
Level 12																																																																								
Level 13																																																																								
Level 14																																																																								
Level 15																																																																								

Broken Items...

## Allow access to Apply Credit / Discount in Cash Receipts

Located in the Security Management Settings for each user account is the **"Allow access to Apply Credit/Discount in Cash Receipts"** password option. It has been changed so that the default for this option is **"Yes"**.

This default is more consistent with the original behavior of the **entree** system.

**Note:** This change only affects new user accounts or systems being updated from a version prior to the implementation of this feature.

**Properties of the CHRIS user account**

General Groups Settings Print

- ☒ Automatically logoff the entree system when idle
- ☐ Prevent selling below Base Cost
- ☒ Allow access to "Credit Hold" features
- ☒ Change Sales Order after one day
- ☒ Change Route/Stop information in Invoicing
- ☒ Display Special Price tabs in Customer and Inventory Maintenance
- ☐ Allow editing of credit card payment gateway settings
- ☐ Disable editing of the Inventory tab in Inventory File Maintenance
- ☒ Allow user to view item images in Invoicing
- ☒ Allow editing of customer notes from Customer Account Inquiry
- ☒ Allow editing of customer notes from Cash Receipts and Cash Refund
- ☒ Allow creation of invoices on scheduled non-work days
- ☒ Edit Open Credits in Customer File Maintenance
- ☐ Allow Base Cost to be seen when "Hide cost information in File Maintenance"
- ☐ Allow batch email of invoices to any email address
- ☐ Allow batch email of invoices without providing a customer number
- ☐ Allow user to see base cost on reports, when Hide cost information on ALL
- ☐ Require Packer Info to be entered prior to printing an invoice
- ☒ **Allow access to Apply Credit/Discount in Cash Receipts**
- ☒ Allow user to edit Special Real/Base costs when editing special prices.

☐ Show user's "Authorized" options

Copy... OK Cancel

## New entrée System Options



- **System Option #172 - "Allow a Promotion to be applied to a Break Price"**

This option can be used to prevent a Promotion from being applied to an item which is already receiving Break Pricing. This option defaults to "Yes" to be consistent with the established behavior in the **entrée** application.

**Note:** When this option is disabled, the application of Class-based promotions will **not** count any items in the Class which carry a Break Price.

### **entrée application changes related to System Option #172:**

1. Create/Change Invoice has been modified to remove the restriction in the Promotions system which prevented a promotion from being applied to a "non-stock" item.
2. **entrée** and **entrée.LE** will now allow both Promotions and Break Pricing to be applied at the same time.

- **System Option #173 - "Generate reports using a local temp file"** Many reports create temporary data files to generate the report. Enabling this option will cause the report temporary file to be created on the workstation's local hard drive. This operation should increase report performance and reduce network traffic. Go to System Preferences > System Options to turn the feature on. Changing this option setting will require you to completely restart the **entrée** application.

The default setting for this option is blank or "No". (**Default setting was changed in version 3.6.1**)

**Note:** Internal testing with this modification produced dramatically faster results on workstations equipped with a fast processor and at least 4GB of RAM. Slower workstations generating reports with this option produced slower results than if the report's temp file was generated on the server. Based upon feedback from our customer base, we may enable the option to be set per user account, so that it will only be used on faster workstations. If using this new option, please communicate your own results with NECS.

## Reports Modifications

- **Route Summary Report -**

- Added the "Use salesperson defined in Customer File" option.
- Added the ability to print columns which summarize quantities for items with Units of Measure values "BIN" and "BNDL".

- **Reorders Report** - Added the "Exclude On Order Quantities from reorder calculations" option.
- **Customer Listing Report** - Added the ability to filter the report by Group Code. When used this filter looks at the customer's "assigned" Group Codes.
- **Call Sheets Report** - Added the ability to group this report by "Industry Code".
- **Bid Price Report** - Added column options for "Special Price", "Special Real Cost" and "Special Base Cost".



# entrée Version 3.6.1 Features



## Assign Routes Refresh Feature

- The “**Refresh Data**” feature will find new invoices created for the selected invoice date waiting for delivery while you are in the Assign Routes utility.

Clicking the Refresh Data button will clear and reload any new or changed invoices. Refresh Data will also remove cancelled invoices and invoices with date changes from the screen.

If "Auto sequence" is on then any Stop Number assignments on the new invoices from the refresh process are discarded and the new invoices appear at the end of the appropriate Route with a *blank* Stop Number (see image below).

Inv #	Cust #	Ship-To Company	Stop #	Prt Stat
<b>Route E1501</b>				
<b>Route LOCAL</b>				
103244	GYR10	THE GYRO HOUSE	001	N 0
103251	MOM10	MOM'S KITCHEN	002	N 0
103243	DEV10	DEVRO DINER	003	N 0
103236	BIL10	BILLY'S CAFE	004	N 0
103239	ANT10	ANTHONY'S FISH HOUSE	005	N 0
103255	TON30	TONG'S CHINA LION		N 0
<b>Route N1502</b>				
<b>Route S1504</b>				
<b>Route W1503</b>				

## Assign Routes System Options

- New System Option to “**Automatically sequence Stop Number**” with options for:
  - Truck Number with Assign to the Route
  - Truck Number with Assign to each invoice

**Use menu path:** System > Preferences > System Options > Additional Features drop down menu > Assign Routes Options > click Configure button > make your selections > click OK.

**Default value for this option:** "Auto sequence Stop Number" is enabled and Truck Number with Assign to the Route.

### Turning off "Auto sequence Stop Number" means:

- The Assign Routes utility will not assign or change any of the "Stop Number" values on any invoices.
- You will have to drag and drop to assign routes to invoices.
- You must assign and change Stop # values.

### Switching to Truck Number with Assign to each invoice:

- A "Truck #" column is added to the Assign Routes layout .
- Removes the ability to edit Truck Number at the Route level
- You will be prompted for Truck Number on every invoice.

## Assign Routes # Stops Value

- Updated "**# of Stops**" value displayed in the route summary dialog, (inside the truck image), so that only unique Stop #s and blank Stop #s are counted not the number of invoices.



## No Limit on Company Invoice Headings

Some distributors invoice under many company names. To accommodate an ever changing business environment the entrée system now offers unlimited company names for invoicing.

- The Company Invoice Headings feature will now allow you to define as many different names as you wish. The amount of disk space available on your file server is the only limiting factor.

**Use menu path:** System > Preferences > System Options > Company Invoice Headings tab.

**Note:** If separate entrée data files are needed for each company, then the entrée multi-company version should be used. Contact Sales at NECS for more information about the entrée multi-company version.

Misc. Code	Company Name
11	Madison Distributing
22	DownTown Provisions
33	UpTown Meats

Company:  Last Invoice Number

Address:

Phone  Fax

NOTE: Leave "Last Invoice Number" at zero to assign invoice numbers from the main company.

# entrée.NET Version 3.3.0 Features

## entrée.NET Blog Website Feature



The **"Blog"** feature allows distributors to post multiple articles or news posts on their website.

This feature must be activated in the **Settings** tab by selecting **"Yes"** for the **"Display Website Blog"** option.

Once activated the **Blog** link will be added to the website menu.

To add content to your blog, click the **"Website"** tab. Then click the **"Blog"** option in the **"Content"** menu.

Click the **Add New Blog** button and the blog edit dialog box is displayed (right). Enter a Title, select a date from the calendar, enter a Short Description and your article. Use the website editing tools to add an image and format the content.

Articles are managed by the System Administrator or the designated website manager.

After you save the Blog it will be listed on your website Blog page with your other blog articles. The article opened on the Blog page with a product image as entered in the blog edit dialog (below).

**Blog**

Title: Spring News

Date: 04/04/2011

Short Description:

After a rough winter where Mexico experienced the worst freeze in decades and other southern growing areas were soaked for weeks on end, it appears the worst is behind us. Tomato prices in particular are on their way down along with zucchini, cucumbers and many other items.

Article:

After a rough winter where Mexico experienced the worst freeze in decades and other southern growing areas were soaked for weeks on end, it appears the worst is behind us. Tomato prices in particular are on their way down along with zucchini, cucumbers and many other items. Strawberries from California should be at their peak right now, but sporadic rain continues to keep quality and supply inconsistent.

We are again offering the Hempler's brand hams for your Easter menu. Hempler's *Made in the Northwest* Hams are fully cooked, completely **FREE** of Allergen, Gluten and MSG, and are made from special selected pork.

body p

Save Cancel Email to Customers

### Spring News

Added: Apr 04 2011

After a rough winter where Mexico experienced the worst freeze in decades and other southern growing areas were soaked for weeks on end, it appears the worst is behind us. Tomato prices in particular are on their way down along with zucchini, cucumbers and many other items. Strawberries from California should be at their peak right now, but sporadic rain continues to keep quality and supply inconsistent.

We are again offering the Hempler's brand hams for your Easter menu. Hempler's *Made in the Northwest* Hams are fully cooked, completely **FREE** of Allergen, Gluten and MSG, and are made from special selected pork.

Hempler's Spiral Sliced Gourmet Hams are slowly cured with an old family recipe that includes Organic Honey, made right here in the Northwest, and naturally smoked which provides a rich robust flavor. Each ham is spiral sliced with a **THICK** cut and as a result the product stays moist and evenly tender after re-heating. Additionally, they slice deeper into the ham providing your family with more Hempler's Ham to go around.

Hempler's Boneless hams are made from a time-tested family recipe that dates back to the early 1800's in Borken, Germany. Each ham is cured the old fashioned way and naturally smoked over Natural hardwoods providing a moist delicious old world ham flavor. Both of these quality Hempler products are truly a unique *Made in the Northwest* experience.

For more information about Hempler's please click [here](#).

[Back to all blogs >>](#)

## entrée.NET Contact Email Website Feature

Emailing your company contacts just got easier when you use the "**Contact List**" mode for the **Contact** page. When visitors to your website **Contact** page click the email address of a company contact in your website a form is displayed. The visitor will fill out the form and send their message, which is already addressed, via email.



The website has been modified so email addresses are more difficult for spammers to retrieve by crawling your web pages. This will help to eliminate junk email from your company email system.

**Email our Staff**

Please fill out the information below and we'll have one of our sales representatives contact you as soon as possible:

Email our staff:

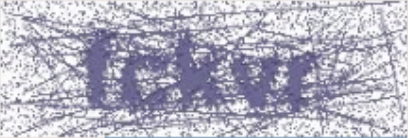
First Name:

Last Name:

Company Name:

Email Address:

Message:



## entrée.NET Resend Customer Account Information Feature

A new button labeled "**Resend Customer Info Email**" has been added to **Customer Setup** page.

This feature gives distributors the ability to resend a customer their account information including their username and password.

Home Customer Setup Salesperson Setup Manager Setup Messages Specials Website

**ANN20 - ANN'S KITCHEN**

**entrée.NET Account**

Username

Password

Email   
You may provide multiple email addresses by separating them with a semicolon.  
(ex: jim@mycompany.com;mary@mycompany.com)

☐ Disable Account

## entrée.NET Salesperson Call List Feature

Manage the call lists of your sales force with the Call List feature.

To use this feature:

1. In Customer File Maintenance assign a salesperson to a customer using the Salesperson drop down menu on the **Customer** tab.
2. Then in the **Routes** tab enter the Call Time for the desired day.
3. Click **Add** then **OK** to save the changes in Customer File Maintenance.
4. The updated customer information will be sent to **entrée.NET** the next time the **entrée.NET Scheduler** runs the **Export to entrée.NET** or you can manually run the **Export to entrée.NET** through the Invoicing menu in **entrée**.



Customer	Bill To/Ship To	Routes	Notes	Group Pricing	History	Special Pricing	Miscellaneous 1	Miscellaneous 2																																																														
		<table border="1"> <thead> <tr> <th></th> <th>CallTime</th> <th>Route</th> <th>Stop</th> <th>Delivery Time</th> <th>Number of Worksheets</th> <th>Order Taker</th> </tr> </thead> <tbody> <tr> <td>Standard</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> </tr> <tr> <td>Monday</td> <td>:</td> <td></td> <td></td> <td>:</td> <td>0</td> <td></td> </tr> <tr> <td>Tuesday</td> <td>9:30</td> <td></td> <td></td> <td>:</td> <td>0</td> <td></td> </tr> <tr> <td>Wednesday</td> <td>:</td> <td>VAN</td> <td>09</td> <td>:</td> <td>0</td> <td></td> </tr> <tr> <td>Thursday</td> <td>:</td> <td></td> <td></td> <td>:</td> <td>0</td> <td></td> </tr> <tr> <td>Friday</td> <td>:</td> <td></td> <td></td> <td>:</td> <td>0</td> <td></td> </tr> <tr> <td>Saturday</td> <td>:</td> <td></td> <td></td> <td>:</td> <td>0</td> <td></td> </tr> <tr> <td>Sunday</td> <td>:</td> <td></td> <td></td> <td>:</td> <td>0</td> <td></td> </tr> </tbody> </table>		CallTime	Route	Stop	Delivery Time	Number of Worksheets	Order Taker	Standard							Monday	:			:	0		Tuesday	9:30			:	0		Wednesday	:	VAN	09	:	0		Thursday	:			:	0		Friday	:			:	0		Saturday	:			:	0		Sunday	:			:	0						
	CallTime	Route	Stop	Delivery Time	Number of Worksheets	Order Taker																																																																
Standard																																																																						
Monday	:			:	0																																																																	
Tuesday	9:30			:	0																																																																	
Wednesday	:	VAN	09	:	0																																																																	
Thursday	:			:	0																																																																	
Friday	:			:	0																																																																	
Saturday	:			:	0																																																																	
Sunday	:			:	0																																																																	

When a salesperson logs into **entrée.NET** they will find their Call List on the **Home** tab. The Call List will change daily using the information set up in the **entrée** customer file.

Home Customers Prospects Reports Sign Out							
Account Settings							
Call List for Monday, July 18, 2011							
	Call Time	Last Order	Cust #	Company Name	Address 1	City	Phone
	09:30 AM	07/12/2010	GROOAK	GROTTO-OAKBROOK	3011 BUTTERFIELD RD	OAKBROOK	(630) 571-5700
	09:30 AM	07/13/2010	ZAZ001	TRATTORIA ZAZA-ST.CHARLES	5 S 1st ST.,	ST. CHARLES	(630) 443-9304
	10:30 AM	07/09/2010	BRILIN	BRICK'S PIZZA	1909 N. LINCOLN AVE	CHICAGO	(312) 255-0851
	11:00 AM	07/12/2010	BIOCHI	BIONDA TO GO-FIANCIAL	400 SOUTH FINACIAL	CHICAGO	(312) 432-0400
Page 1 of 1							Items 1 - 88 of 88
Sales Breakdown for CHRIS A							

The Load Customer  icon can be used to view the customer's account information.

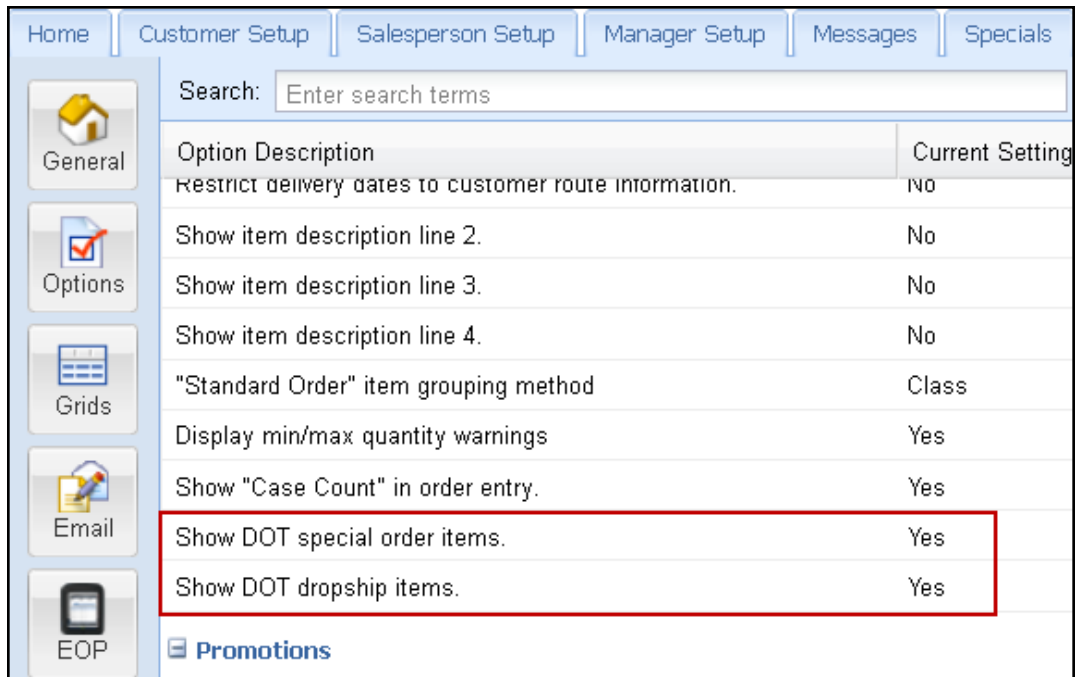


## entrée.NET Support for entrée.DOT Software

All items purchased from Dot Foods can flow into [entrée.NET](#) to provide you with even more selling opportunities. This feature has been added to support [entrée.DOT](#) "Special Order" and "Drop Ship" items.



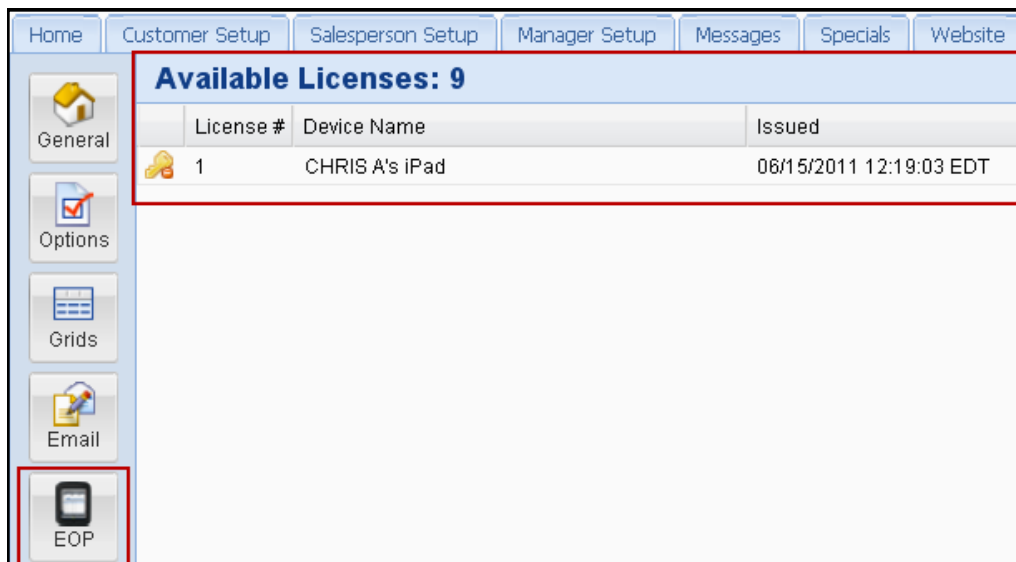
Once you have purchased **entrée.DOT**, you can enable this feature in the **Settings** tab **Options** button, **Order Entry** section. Select "Yes" for the "Show DOT" options pictured below.



Option Description	Current Setting
Restrict delivery dates to customer route information.	NO
Show item description line 2.	No
Show item description line 3.	No
Show item description line 4.	No
"Standard Order" item grouping method	Class
Display min/max quantity warnings	Yes
Show "Case Count" in order entry.	Yes
Show DOT special order items.	Yes
Show DOT dropship items.	Yes

## entrée.NET Support for the ELECTRONIC ORDER PAD

An **EOP** button has been added to the **Settings** tab to allow you to manage your ELECTRONIC ORDER PAD licenses and iPad assignments to your salespeople. As your salespeople login to ELECTRONIC ORDER PAD on their iPads your **entrée.NET** system **EOP** feature will be automatically updated with the license information. Use the key minus tool on the left to revoke ELECTRONIC ORDER PAD licenses by salesperson as required.



License #	Device Name	Issued
1	CHRIS A's iPad	06/15/2011 12:19:03 EDT



## entrée.NET Support for entrée System Option #172

### “Allow a promotion to be applied to a break price”



Normally **entrée** treats Promotions and Break Prices as having similar, but different purposes, so both can be applied to the same invoice line item. The settings in [entrée.NET](#) is automatically based upon the current settings in **entrée** System Option #172.

Some distributors view BOTH features as being "promotions" and do not want both to be applied to the same invoice line item.

To allow only one “promotion” per item, set this option to “No”. Then for any item which is currently assigned a Break Price, no Promotions will be applied.

A screenshot of the entrée.NET Customer Setup interface. The 'Promotions' section is highlighted, showing a table of settings. The setting 'Allow a Promotion to be applied to a Break Price.' is highlighted with a red box and is currently set to 'No'.

Option Description	Current Setting
Restrict delivery dates to customer route information.	No
Show item description line 2.	No
Show item description line 3.	No
Show item description line 4.	No
"Standard Order" item grouping method	Class
Display min/max quantity warnings	Yes
Show "Case Count" in order entry.	Yes
Show DOT special order items.	Yes
Show DOT dropship items.	Yes
<b>Promotions</b>	
Disable promotions below Selling Price.	No
Disable promotions for customers receiving special or bid pricing.	No
Allow a Promotion to be applied to a Break Price.	No

## entrée.NET Join Our Email List Website Feature

A "Join Our Email List" option has been added the website sidebar. Clicking the submit button opens a form for the website visitor to fill out.

The information received on this form will help distributors generate more leads through their website Home page.

### Coming in the next release of entrée.NET:

You will be able to have the **entrée.NET** “Join Our Email List” email addresses added directly to your Constant Contact account.

Please visit [www.constantcontact.com](http://www.constantcontact.com) for more information about Constant Contact and creating email marketing campaigns.

A screenshot of the Customer Login and Join Our Email List form. The 'Join Our Email List' section is highlighted with a red box and contains a text input field and a 'Submit' button.

**Customer Login**

Username

Password

[Register](#) [Forgot Password](#)

**Join Our Email List:**

\* Constant Contact is a registered trademark of CONSTANT CONTACT, INC. Corporation

## **entrée.DSR Version 1.1.17 Features**



### **entrée.DSR Support for entrée.DOT Software**

Modification #28 for **entrée.DSR** has been released to provide support for **entrée.DOT**.

The **entrée.DOT** add-on module is designed for NECS **entrée** users who purchase from **Dot Foods**. **entrée.DOT** allows distributors to expand their product catalog to include all available items in their Dot Foods product catalog without having to expand their warehouse.

### **entrée.DSR Create/Change Order Bottle Deposits**

- Extended the feature which calculates estimated Gross Profit values to correctly handle items which carry a bottle deposit. Previously items with a bottle deposit would add to the cost of the order but were not reflected in the sales, typically causing a hugely negative Gross Profit number.

### **entrée.DSR Create/Change Order Lot-Based Items**

- Extended the feature which calculates estimated Gross Profit values to correctly handle lot-based items which have a non-zero Constant Weight value but which are priced by weight.

For more information about this product visit: <http://www.necs.com/dsr/>.

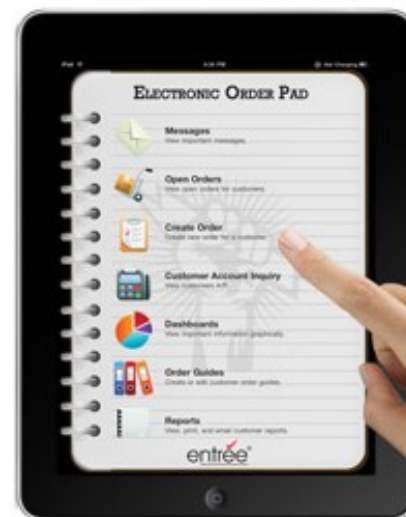
# Introducing the ELECTRONIC ORDER PAD



## ELECTRONIC ORDER PAD

THE iPad APP TO MAKE YOUR DSR'S VERY HAPPY

- ✓ Designed for the Apple iPad 2
- ✓ Extremely easy to use with a beautiful interface
- ✓ Create orders with all the info needed to increase sales and boost gross profit
- ✓ Generate quotes, manage new prospects, generate reports and much more



The ELECTRONIC ORDER PAD is our first mobile application based off [entree.NET](#). This means the ELECTRONIC ORDER PAD communicates directly with a remote **entree.NET** secure server, and not your local server in your office.

The ELECTRONIC ORDER PAD is a “connected” iPad application. This means your iPad must have Internet access to create orders, etc.. This can be either WIFI or through a cell network such as Verizon with their data plan.

The ELECTRONIC ORDER PAD was created primarily as an order entry tool for your DSRs. However, besides order entry, it also provides for:

- Exchanging messages between the office and your DSRs
- Viewing a customer's open orders
- Viewing a customer's accounts receivable
- Viewing graphical dashboards of informative sales information
- Generating reports including price lists and sales history going back 13 months
- Viewing contact information
- Creating quotes and managing new customer prospects
- The ELECTRONIC ORDER PAD requires the Apple iPad 2, 16GB, iOS 4.3 or later.
- ELECTRONIC ORDER PAD requires that the iPad to be locked in “portrait” orientation.
- **entree** version 3.6.0 or later is required to run ELECTRONIC ORDER PAD.
- **Coming soon for the Blackberry PlayBook and Android tablets.**

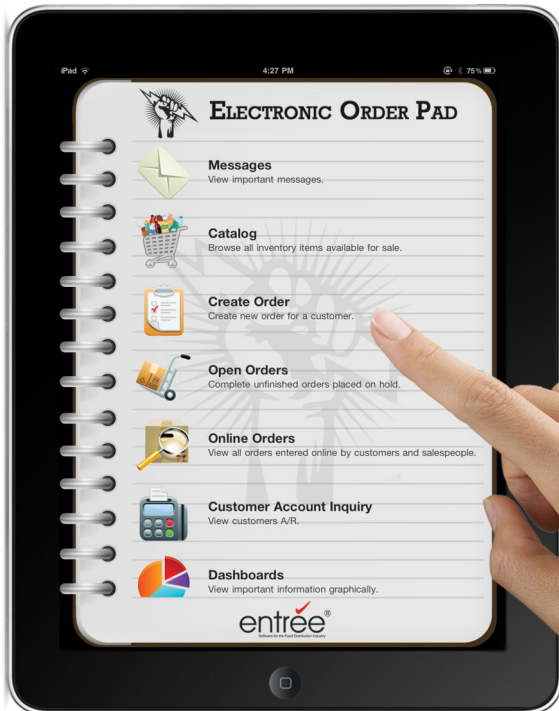
View the [Electronic Order Pad Frequently Asked Questions](#)

For more information about this product visit: <http://www.necs.com/orderpad>.

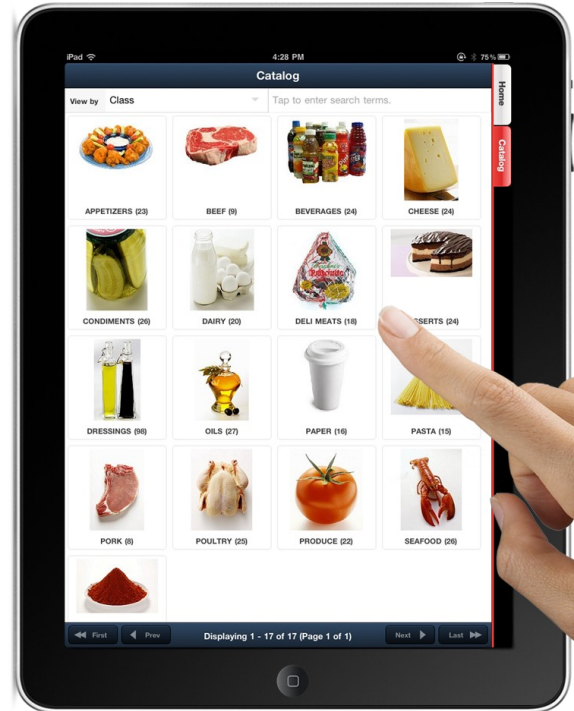
# ELECTRONIC ORDER PAD



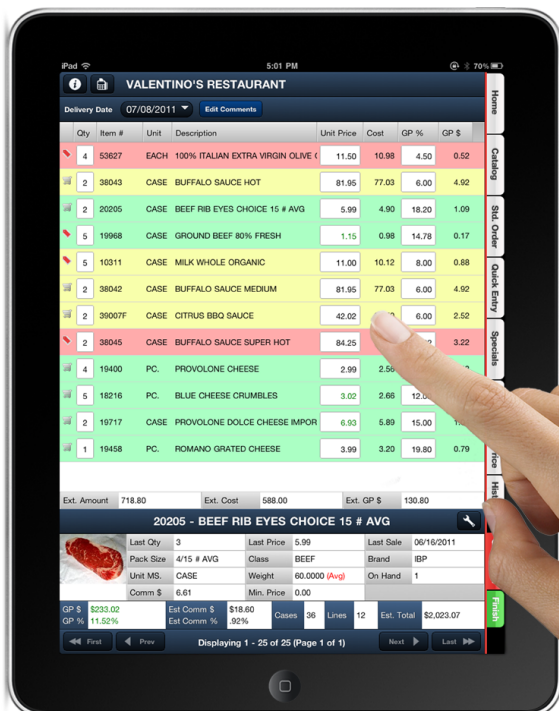
- DSRs can quickly swipe the main menu to find exactly what they need.
- Page through the catalog with a swipe of your finger or use the controls at the bottom of the screen.
- Menu tabs are located on the right side of the screen for easy access.
- Easily view the customer's standard order and select items for the current order.
- Gross Profit and Commission information will be displayed per line item.



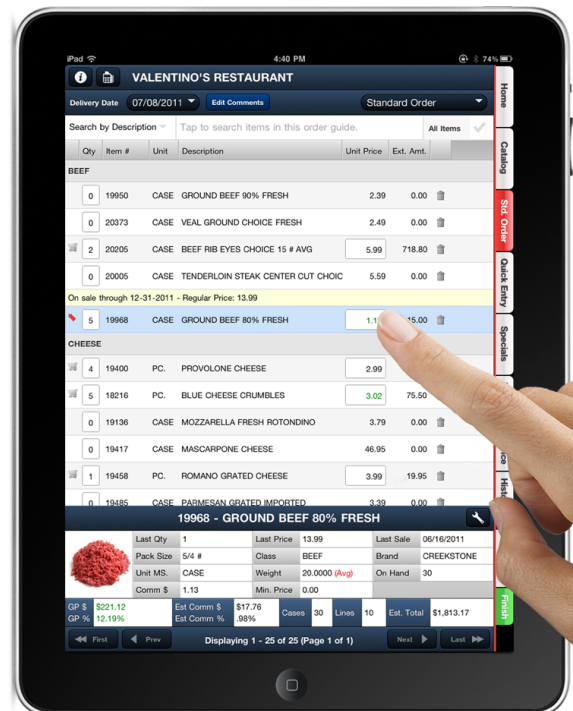
Main Menu



Catalog




Gross Profit Review



Standard Order

## Introducing entrée.DOT Version 1.0





### THE DOT FOODS INTERFACE

- ✓ Automates Importing and Updating Inventory from Your Dot Foods Order Guide
- ✓ Data is Imported / Exported via the Internet
- ✓ Automates Cost / Price Updating
- ✓ Supports Stock, Special Order and Drop Ship Items
- ✓ Submit Purchase Orders Electronically
- ✓ All Items Flow into your entrée, entrée.NET and entrée.DSR Software
- ✓ Accepts Dot Foods Advanced Shipment Notices for Receiving Inventory



The [entrée.DOT](#) software module is designed for NECS **entrée** users who purchase from [Dot Foods](#). **entrée.DOT** allows distributors to expand their product catalog to include all available items in their Dot Foods product catalog without having to expand their warehouse.

The items in the Dot Foods catalog that are not normally stocked by the distributor can be sold as either a “special order” or “drop ship” item. Both items are pre-ordered on an invoice. Special Order items are delivered to the distributor with their regular Dot Foods delivery. Drop Ship items are delivered directly to the customer from Dot Foods, usually via FedEx with additional shipping charges.

The **Dot Foods Control Panel** allows you to manage most of the Dot Foods related operations from a single intuitive interface.

**entrée.DOT** allows users to automate procedures related to costs, pricing, purchasing and receiving. It is designed to save you time, so that all of your cost, pricing, purchasing, receiving and inventory updates from Dot Foods are handled within your **entrée** software by means of Internet based FTP data transmissions.

Existing purchases with Dot Foods are streamlined and more efficient. Purchase Orders are submitted electronically and the Dot Foods catalog can be regularly updated in **entrée** to reflect current pricing.

All items purchased from Dot Foods can flow into [entrée.DSR](#) and [entrée.NET](#) to provide you with even more selling opportunities.







## entrée.DOT Version 1.0



entrée version 3.6.0 or later is required to run entrée.DOT. In entrée Systems Preferences the new **entrée.DOT** tab is where you will set up your default values for handling Dot Foods “special order” and “drop ship” items imported via **entrée.DOT**.

When the invoices are printed, the original deposit amount that was charged will be deducted from the extended amount.

Gross profit, discounts and other service charges are never applied to the deposit amounts. They are only calculated or applied when the special order or drop ship product actually ships.

**System Preferences**

General Documents System Options Printers Data Files Pricing Setup GL Accounts Scrolling Message  
Personal Settings Company Invoice Headings Email Setup Return Codes Comment Fonts Holidays **entrée.DOT**

Primary Dot Vendor Number

Dot Foods Partner ID

Purchasing Manager Email Address

FTP Settings Default Import Settings

**Special Order Items**

Default Markup %  Lead Time   
Deposit Percent   
☒ Display in Inventory Search Screens  
☒ Export to entrée.NET ☒ Export to entrée.DSR

**Drop Ship Items**

Default Markup %  Lead Time   
Deposit Percent   
☒ Display in Inventory Search Screens  
☒ Export to entrée.NET ☒ Export to entrée.DSR

OK Cancel

Customer No.	Salesperson	Route/Stop	Order Date	Delivery Date	Terms	Invoice No.		
000478	25		07/05/11	07/05/11	CC/CASH/CHECK	596442		
LINE	ITEM NUMBER	QTY. ORDER	QTY. SHIP	UOM	DESCRIPTION	BILLIN UNITS	UNIT PRICE	EXTEND AMOUNT
-----								
** FROZEN ITEMS **								
1	A3418	1	1	CASE	___SOUP CHEF FRANCISCO BOSTON CLAM CHOWDER 4 CASE 4 POUND	1	60.0000	60.00
					Less deposit amount from Invoice #596439			-30.00
2	A3578	1	1	CASE	___SOUP CHEF FRANCISCO TOMATO FLORENTINE 4 CASE4 POUND	1	48.5138	48.51
					Less deposit amount from Invoice #596439			-24.26
-----								
** REFRIGERATED ITEMS **								
3	00386	5	5	CASE	___BUTTER WHIPPED 2/5#	50.00	3.0624	153.12
4	60045	3	3	CASE	___CREAMER NON-DAIRY COFFEE 1QT	36.00	16.2994	586.78
-----								
*** Payment Due by 07/06/11 ***								
These are your outstanding invoices:								
	Inv. Date	Invoice #	Amount Due					
	07/01/11	596439	310.26					
	Total balance due:		310.26					
-----								
Number of PCS.		10	Total WEIGHT		120.00	INVOICE TOTAL(\$)		794.15
-----								
Customer's Signature: _____								



# Innovative Software Design + Food Distribution Expertise = entrée



NECS began in 1987 with its sole mission to produce top quality software for foodservice distributors. At that time, company president, Chris Anatra had determined that the software market was severely lacking in specialized software to address the needs of wholesale food distributors, especially those dealing with meat, seafood, produce, cheese as well as full line distributors.

The only products available at that time were needlessly complex, difficult to use, required expensive computer hardware costing into the six figures, and still did not meet all the needs of the foodservice distributor.

During this time period, the computer industry was beginning its move from large mainframe and minicomputer systems, to the more economical personal computer such, as the IBM PC. Chris Anatra, president of NECS, and the original developer of the NECS software, saw the opportunity to design a system based on the Microsoft and networking technologies available at that time. By adapting to this new technology early, it turned out to be a brilliant move that set NECS to become the leader in food distribution software. NECS was able to provide a comprehensive, easy-to-use software package, at an economical price.

Adapting to new technology early, and constantly providing new features for our user base, continues to be our company mission.

Over the years, the system has evolved into [entrée®](#), a comprehensive Windows\* application with more than 3 million lines of programming source code.

To date, almost 1,500 wholesale food distributors have decided that the NECS entrée system is the best product to meet their demanding needs. Our large network of satisfied customers makes this decision even easier.

Foodservice distributors which run their operations on NECS computer software are more profitable and operate more efficiently on reduced staffs. This leaves NECS with an enthusiastic user base, who readily recommends NECS software to other wholesale food distributors.

NECS customers range in size from smaller distributors with sales revenues of a few million per year, up to distributors with sales approaching \$200 million per year. The average size NECS customer has sales of \$25 million/year, and requires about 20 workstations.

\*Microsoft and Windows are a registered trademark or trademarks of the Microsoft Corporation in the United States and/or other countries.

\*Intuit and QuickBooks are trademarks and service marks of Intuit Inc., registered in the United States and other countries.

\*iPad is a registered trademark of Apple Inc.

\*Dot Foods is a registered trademark of Dot Foods, Inc.

\*ANDROID is a registered trademark of Google Inc.

\*BlackBerry® PlayBook is owned by Research In Motion Limited and is registered in the United States and may be pending or registered in other countries. NECS is not endorsed, sponsored, affiliated with or otherwise authorized by Research In Motion Limited.

\*Constant Contact is a registered trademark of CONSTANT CONTACT, INC. Corporation.

entrée and NECS Food Distributing System are trademarks of NECS, Inc. in the United States and/or other countries. NECS, Inc. may have patents, patent applications, trademarks, or copyrights covering subject matter in this document. Except as expressly provided in any written license agreement from NECS, the furnishing of this document does not give you any license to these patents, trademarks, or copyrights.

**NECS, Inc.**  
**168 Boston Post Road Suites 6 & 7**  
**Madison, CT 06443**  
**Phone: 203.245.3999**  
**Fax: 203.245.4513**

[www.necs.com](http://www.necs.com)

The logo for 'entrée' is displayed in a large, black, sans-serif font. A red checkmark is positioned above the second 'e'.