



Features Flash

December 19, 2011

entrée version 3.6.6

entrée.NET version 3.3.2

entrée.NET version 3.3.3

Electronic Order Pad 1.0

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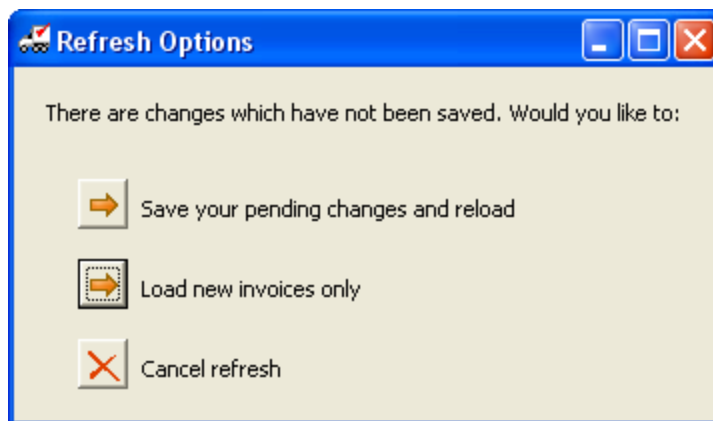


Refresh Options for the Assign Routes Utility

The operation of the Assign Routes utility in the Invoices menu has been modified so that when the "Refresh Data" button is clicked, while there are pending changes on the screen, a new Refresh Options dialog box will display. This dialog gives you four choices:

- **Save your pending changes and reload:** Will first save your pending changes then does a full reload of all the data.
- **Load new invoices only:** This is the original "refresh" behavior that simply adds or removes invoices from the list.
- **Cancel refresh:** Takes you back to the edit process without taking any further action.

The **Apply** button on the Assign Routes utility has been changed so that, once your local changes have been saved, a full reload of all the data will run automatically.



Inventory File Brand Name Selection Option

The Inventory File Maintenance Misc 2 Tab "Brand Name" field has been replaced with a combo box which allows you to either type in a new brand name value or select from a list of existing brand names for the item.



entrée Version 3.6.6 Features

Brand Maintenance Utility & Brand Images

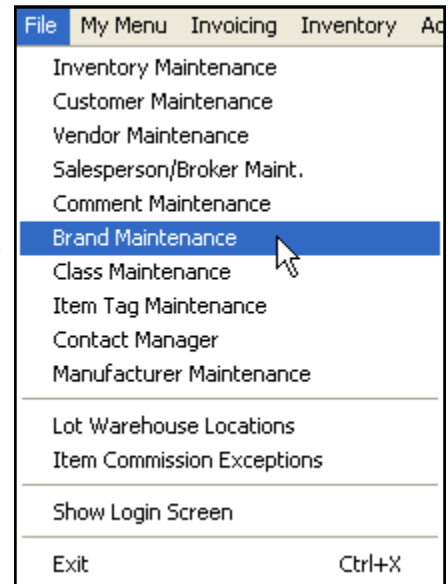


A new Brand Maintenance utility and a "Brand Name" value that works similar to the "Class" value been added to the **entrée** system. Found in the File menu this feature allows you to perform updates of the assigned brand name values as well as attach an image to each of your brand name entries.

During your upgrade to **entrée** version 3.6.6 the FPUdate process will populate the new "ARBRAND" table with any existing brand data. This process will attempt to create unique brand name entries in the table. If you have leading spaces in your existing brand data they will be retained. You can use the new Brand Maintenance utility to edit these and remove the leading spaces.

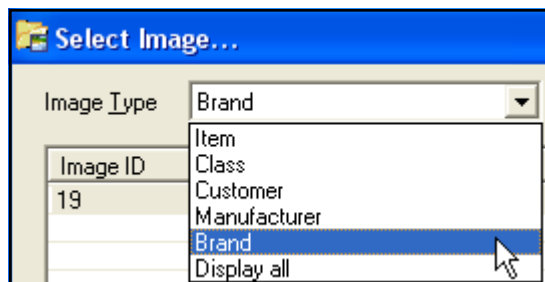
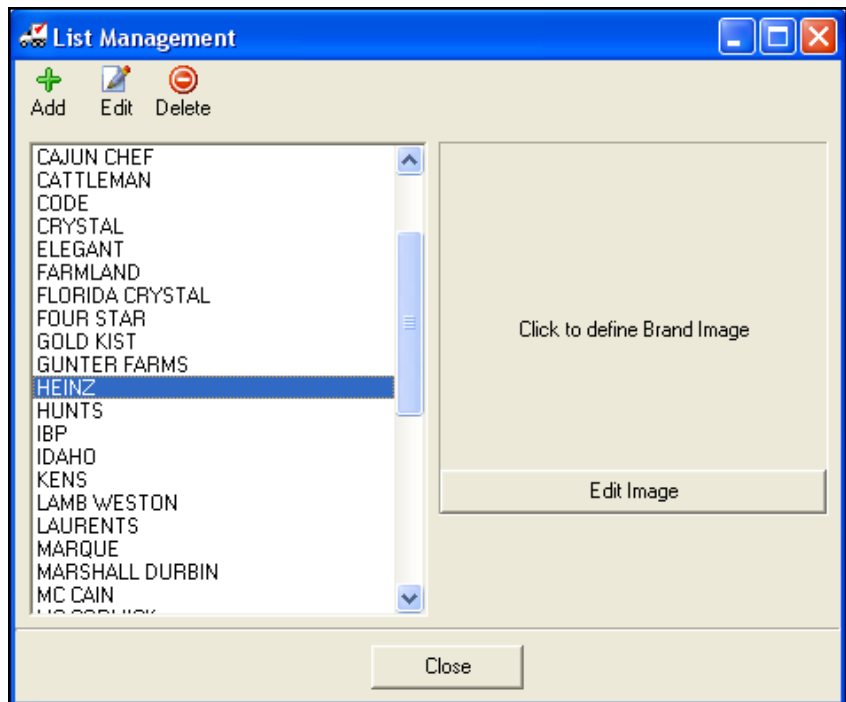
The Brand Maintenance utility allows you to Add, Edit or Delete brand names using the List Management dialog.

Note on Deletions: This utility will prevent deletion of any "Brand Name" value that is currently defined on an item in Inventory File Maintenance.



To Add / Edit a Brand Name Image:

1. Select the brand name from the list.
2. Then select **"Click to define Brand Image"** to locate a saved image on your computer or search the Internet for an image.
3. The Select Image dialog box will display. The Image Type should be **"Brand"**.



Continued on next page.

entrée Version 3.6.6 Features

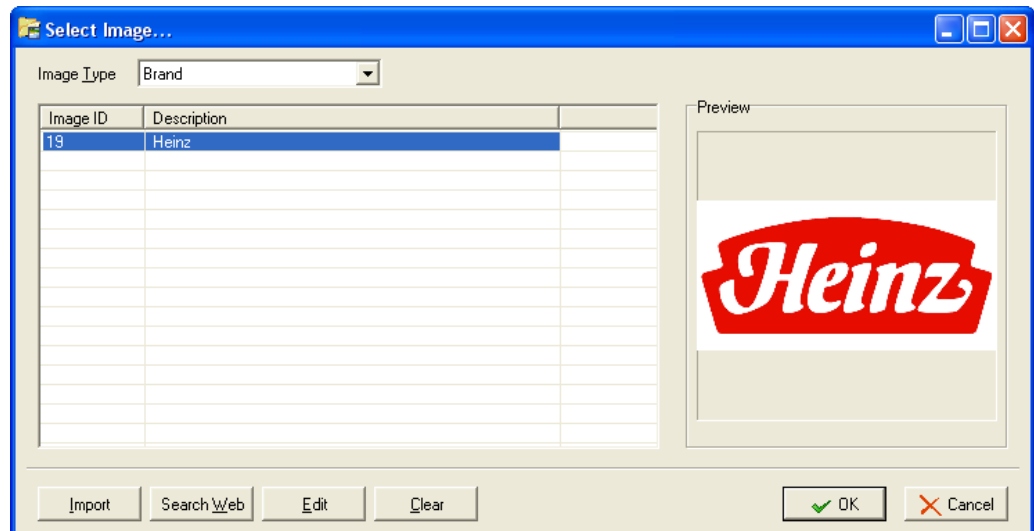
Brand Maintenance Utility & Brand Images



To Add / Edit a Brand Name image continued:

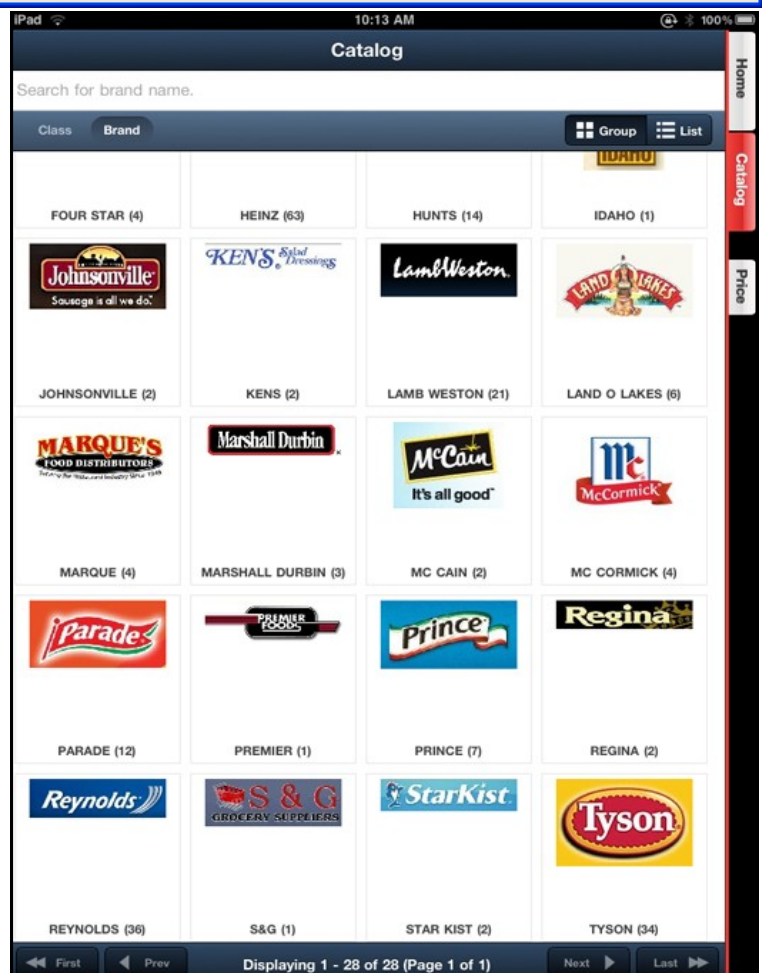
4. Select from these options:
 - Click the **Import** button to locate an image on your computer.
 - Click the **Search Web** button to find a brand's image on the internet.
 - Click the **Edit** button to modify an existing brand image.
 - Click **Clear** to remove the current image from the Preview area.

5. Click **OK** when you have the desired image for the brand in the Preview area.



Note: Currently only the [Electronic Order Pad](#) software will display the brand name image in the product catalog.

The image here shows the Electronic Order Pad **Catalog** screen with brand images displayed.



entrée Version 3.6.6 Features

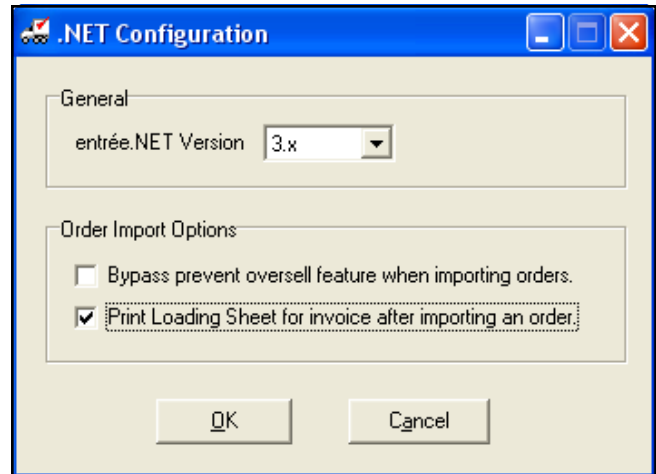


Print Loading Sheets on Order Import for entrée.NET

For distributor's with **entrée.NET** support for printing Loading Sheets automatically while importing **entrée.NET** orders is now an option. Once enabled the Loading Sheets for invoices created from **entrée.NET** orders will automatically be printed to the configured "Loading Sheet" printer as part of the order import process.

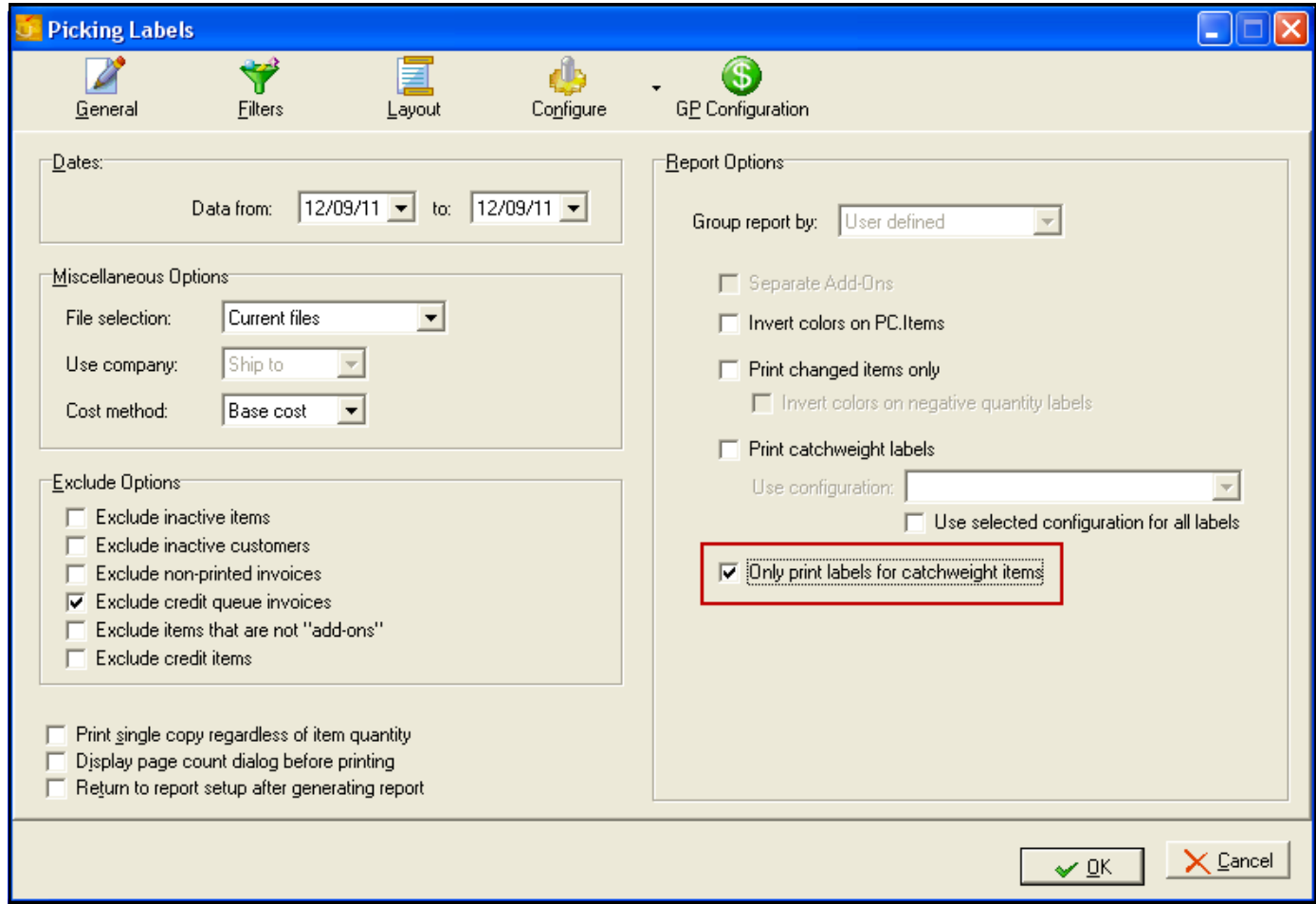
This feature is enabled in the System Preferences System Options tab "Additional Features" section. Select **entrée.NET Options** and click **Configure** to access the .NET Configuration dialog box displayed here. Set the desired options and click **OK**.

Note: Be sure you have the correct "entrée.NET Version" selected for your operation when in the .NET Configuration dialog.



Picking Labels "Only Print Labels for Catchweight items" Option

Accessed via the Reports menu, the new "Only print labels for catchweight items" option will only print picking labels for catchweight items.



entrée Version 3.6.6 Features



Picking Label Configuration for Temperature Zone

Updated the Picking Label configuration utility in the Inventory File Maintenance **Misc1** tab **Picking Labels** button dialog so you can update the label configurations by Temperature Zone.

Create/Change Invoice "Pieces per Case" Option

Updated the status panel to provide an option to show "Pieces per Case". To add this field to the status panel you must use the System Preferences Additional Features dialog. Select the **Invoice Information Panel Configuration** and click the **Configure** button. In the configuration dialog add the Pieces per Case field to the Displayed Values column. The bottom images is Change Invoice with the status panel reconfigured to show "Pieces per Case".

Item #	UDM	Description	Order Qty	Ship Qty	Ship Wgt	Unit Price	Extended Amt
20100	CASE	BEEF GROUND 81/19	1	1	0.0000	1.3000	N/A (Wgt info)
20421	CASE	CHICKEN 3 UP WHOLE	3	1	0.0000	0.8000	N/A (Wgt info)
Brand: IBP		Pieces: 8	Line: 1 of 2	On Hand: 46.00	Min Price: 1.0894		
Pack: 8/10#		On Order: 0	Weight: 4000.0000	Last Price: 1.3000			

entrée Version 3.6.6 Features

Cost / Price Update Process for Piece Items



Modified this process so the "PC." item would *not* be updated unless it was explicitly defined in the "Piece Item Number" field of the "CASE" item in the Inventory File.

If the "Piece Item Number" value is *blank* for a "CASE" item then **entrée** will actively look for a "PC." item to update as seen in the image here.

Item #	Description	UOM	Real Cost	Base Cost
10500B	loose packs broccoli spears	PC.	1.2155	1.2763
10500	BROCCOLI SPEARS	CASE	14.5860	14.8360

New Process for Open Credits in Cancel Cash Receipts

The process of canceling an Open Credit application has been changed so that if the customer's current Open Credit balance is big enough to accommodate the *entire* canceled amount then that amount will be deducted directly from Open Credit and *no* Accounts Receivable entry will be required.

If the entire amount *cannot* be removed directly from Open Credit, (as in the example below), then a "**CRED.**" entry will be created as before. We are not doing a partial "**CRED.**" amount because maintaining a connection to the original receipt (by having the same transaction dollar amount) could be valuable during the audit process. As you can see in the black outlined box below the Balance and Open Credits have been updated after the **Apply** button processed the Check Amount.

Customer Information

Customer No. 001152

PRISCILLA'S
22 Main Street
Madison, CT 06443

Account Status

Balance 628.90 Open Credits 508.81

Terms NET 7 DAYS

Last Payment 05/03/11

Receipt Information

Check Number 2570

Check Amount 352.57

Cancellation Reason

Cancel Check

Bounced Check

Assess bounced check fee

Inv. Date	Inv. #	Inv. Amount	Pmt. Date	Pmt. Amount
5/3/11	CRED.	0.00	5/3/11	352.57

Account Status

Balance 663.90 Open Credits 156.24

Terms NET 7 DAYS

Last Payment 05/03/11

OK Cancel Apply

entree Version 3.6.6 Features



entree.UPC Activity Log Report (requires [entree.UPC](#)):

This report will provide you with a record of the scan activity for a specific user name for the selected time period. This report shows the productivity of the scan operator and be used as an audit trail to find and resolve problems.

Date: 12/12/11	OUTWEST MEAT CO.	Page: 1		
Time: 1:45 PM	UPC Activity Log			
	Covers Period: through Dec 12 2011			
Time	Process Description	Document Type	Document Number	Company Name
Security User Name: CREED				
Date: 11/21/11				
18:17:18	Invoice selected for Scanning	INVOICE	700527	MGM GRAND HOTEL
18:17:27	Scanning ended on Invoice - Complete	INVOICE	700527	MGM GRAND HOTEL
18:17:31	Invoice selected for Scanning	INVOICE	700527	MGM GRAND HOTEL
18:18:46	Scanning ended on Invoice - Hold	INVOICE	700527	MGM GRAND HOTEL

entree.UPC Product Recall Report (requires [entree.UPC](#)):

In the event of a product recall this report will allow you to quickly identify those products and take the proper actions to protect the public.

Date: 12/12/11	OUTWEST MEAT CO.	Page: 1								
Time: 1:47 PM	UPC Product Recall Report									
	Item: U80412 - UTILITY BEEF STRIPLOIN 100% PL									
Document Number	Document Date	Lot Number	Serial Number	Count	Weight	Prod. Date	Pack Date	Sell By Date	Exp. Date	Is Match
Document Type: RECEIPTS										
Account: PACKP - PACKERLAND-PLAINWELL (AKA MURCO)										
103964	04/03/08	080326	020860241812	1	57.80	/ /	/ /	/ /	/ /	Y
103964	04/03/08	080326	020860242572	1	56.40	/ /	/ /	/ /	/ /	Y
103964	04/03/08	080326	020860243082	1	64.10	/ /	/ /	/ /	/ /	Y
103964	04/03/08	080326	020860243172	1	66.20	/ /	/ /	/ /	/ /	Y
103964	04/03/08	080326	020860243842	1	65.90	/ /	/ /	/ /	/ /	Y
103964	04/03/08	080326	020860244412	1	64.20	/ /	/ /	/ /	/ /	Y
103964	04/03/08	080326	020860244472	1	58.60	/ /	/ /	/ /	/ /	Y
103964	04/03/08	080327	020870136131	1	61.40	/ /	/ /	/ /	/ /	Y
103964	04/03/08	080327	020870136611	1	63.70	/ /	/ /	/ /	/ /	Y
103964	04/03/08	080327	020870138321	1	67.30	/ /	/ /	/ /	/ /	Y
103964	04/03/08	080327	020870230392	1	72.90	/ /	/ /	/ /	/ /	Y
103964	04/03/08	080327	020870230722	1	66.20	/ /	/ /	/ /	/ /	Y
103964	04/03/08	080327	020870241022	1	54.80	/ /	/ /	/ /	/ /	Y
103964	04/03/08	080328	020880134001	1	63.00	/ /	/ /	/ /	/ /	Y
103964	04/03/08	080328	020880134331	1	65.00	/ /	/ /	/ /	/ /	Y
103964	04/03/08	080328	020880134461	1	66.30	/ /	/ /	/ /	/ /	Y
103964	04/03/08	080328	020880134541	1	69.10	/ /	/ /	/ /	/ /	Y
103964	04/03/08	080328	020880134631	1	72.80	/ /	/ /	/ /	/ /	Y
103964	04/03/08	080328	020880135041	1	58.90	/ /	/ /	/ /	/ /	Y
103964	04/03/08	080328	020880229892	1	61.80	/ /	/ /	/ /	/ /	Y
103964	04/03/08	080328	020880229922	1	59.40	/ /	/ /	/ /	/ /	Y
103964	04/03/08	080328	020880230232	1	63.60	/ /	/ /	/ /	/ /	Y
103964	04/03/08	080328	020880231022	1	60.50	/ /	/ /	/ /	/ /	Y
103964	04/03/08	080328	020880231042	1	65.40	/ /	/ /	/ /	/ /	Y
103964	04/03/08	080328	020880231532	1	75.80	/ /	/ /	/ /	/ /	Y
103964	04/03/08	080328	020880231822	1	70.90	/ /	/ /	/ /	/ /	Y
103964	04/03/08	080328	020880232112	1	63.60	/ /	/ /	/ /	/ /	Y
103964	04/03/08	080328	020880232152	1	58.10	/ /	/ /	/ /	/ /	Y
103964	04/03/08	080328	020880232682	1	59.30	/ /	/ /	/ /	/ /	Y
103964	04/03/08	080329	020890142981	1	66.70	/ /	/ /	/ /	/ /	Y
PACKP - PACKERLAND-PLAINWELL (AKA MURCO) Sub-Totals:										
				30	1,919.70					
RECEIPTS Sub-Totals:										
				30	1,919.70					

entrée.NET Version 3.3.2 Features



entrée[®].NET

ALLOWS CUSTOMERS TO ORDER OVER THE INTERNET

- ✓ Fast and easy for your customers / salespeople to enter orders
- ✓ Fully customizable so it works the way you want it to
- ✓ Get Your Food Distributing Business Online
- ✓ Reduces mistakes and increases sales
- ✓ Customers can check their AR balance, generate reports, and check order status



Support for Color Coding DOT Foods Items

You can now see row color coding on DOT "Special Order" and "Drop Ship" items during the order entry process. These items will appear in the catalog with an orange background color for "Special Order" items and a brown background color for "Drop Ship" items.

The System Administrator must have "Show DOT special order items" and "Show DOT dropship items" set to "Yes" in the **Settings** tab **Options** button **Order Entry** section of **entrée.NET** for this feature to work with your DOT Foods products ([entrée.DOT](#) application required).

Note: This feature is *only* available for Salespeople and will *not* be applied for customers.

Qty	Item #	Description	Brand	Pack Size	Unit	Weight	Unit Price	Image
0	Z389081	CHAIR HIGH UNASSEMBLED NATURAL 1	TABLECRAFT	1/1 CNT	CASE		\$36.97	NO IMAGE AVAILABLE
0	Z423083	TWO BULB HEAT LAMP 1 COUNT	NEMCO FOOD ...	1/1 CNT	CASE		\$120.78	NO IMAGE AVAILABLE
0	Z423106	TOASTER CONVEYOR RADIANT 120V 1	APWWWYOTT ...	1/1 CNT	CASE		\$698.93	NO IMAGE AVAILABLE
0	Z423112	WARMER 12X27 120 VOLT 1 COUNT	APWWWYOTT ...	1/1 CNT	CASE		\$197.73	NO IMAGE AVAILABLE

entrée.NET Version 3.3.2 Features



Salesperson Features

New "Orders" Panel

A new **Orders** panel has been added to the salesperson **Home** tab to allow them to view open and completed orders for all customers assigned to them.

Salespeople can use this panel to directly view or edit their customer's orders without first loading the full customer account into **entrée.NET**.

The screenshot shows the "Home" tab selected in the top navigation bar. Below it is the "Account Settings" section. The "Orders" section is highlighted, displaying a table of orders.

	Cust #	Status	Delivery Date	Total	Order #
	ANN20	Open	12/08/2011 (Req...	\$41.00 (Est)	
	DEV10	Open	12/08/2011 (Req...	\$298.30 (Est)	
	ANN20	Pending	12/08/2011 (Req...	\$505.00 (Est)	100001
	ANN20	Open	12/08/2011 (Req...	\$1,382.20 (E...	
	ANN20	Open	12/19/2011 (Req...	\$158.98 (Est)	
	ANN10	Open	12/08/2011 (Req...	\$427.60 (Est)	

Display "Gross Profit Dollars and % in Cart

To enable this feature the System Administrator must go to the **Settings** tab click the **Options** button and scroll down the **Salespeople** section and set the "Display "Gross Profit"" to "Yes".

The screenshot shows the "Salespeople" settings section. The "Display 'Gross Profit'" option is checked and set to "Yes".

Salespeople	
Display "Gross Profit".	Yes
Allow salespeople to setup entrée.NET accounts for customers.	Yes
Display Commissions	Yes

The image on the right shows the GP dollars / percentage values displayed in the top of the cart while a Salesperson is creating an order.

The screenshot shows a shopping cart with the following information:

- Requested Delivery Date: 12/08/2011
- Estimated Total: \$1,382.20
- Total Cases: 21
- Weight: 54 lbs.
- GP: \$899.42 / 65.07%

Buttons: Edit Comment, Complete, Cancel

(20138) ROAST BEEF MARQUE'S PR...		2	\$15.00/CASE	\$810.00
(10310) RUSSETTE SUPERDRY SHOE...		5	\$22.75/CASE	\$113.75
(10117) CHICKEN STRIPS BREADED		4	\$28.80/CASE	\$115.20
(20301) BACON SLICED 18/22 BRYAN		7	\$39.35/CASE	\$275.45
(30001) KETCHUP BTL HEINZ		3	\$22.60/CASE	\$67.80



Website Features

New Ads System for Banner Ads

A new "Advertisement" system will allow distributors to upload banner ads to be displayed on their public website.

- To utilize this feature the System Administrator must go to the **Settings** tab click the **Options** button and scroll down the **Website** section. Set the "Enable display of banner ads." system option to **"Yes"**.

Website	
Default item sort column.	Item #
Enable display of banner ads.	Yes
Display Website Blog	Yes

Advertisements are managed by the System Administrator in the **Settings** tab with the new **Ads** button. Facts about Banner Ads:

- Ads images can be created using any graphic or photo editing software.
- Ad images must be a specific size: 675w x 90h in pixels.
- Ads can be configured to link to the "Specials" page in the website.
- Ads can also be configured to link to a page listing all items in the catalog for a specified "Class" or "Item Tag".
- Once one or more banner ads have been defined the images for these ads will be displayed in rotation on the website Home page.

Post Advertisement

Title:

Date:

Links To:

Class

Item Tag

Specials

In the image below advertisements have already been posted for 12/09/11. Edit and Delete buttons on the left allow you to manage each individual posted advertisement. Once you click the **Ads** button the **Post Advertisement** feature is displayed. How to post and advertisement is covered on the next page.

Home | Customer Setup | Salesperson Setup | Manager Setup | Messages | Specials | Website | Prospects | Reports | **Settings**

Post Advertisement

General	Title	Date
	Holiday Desserts	2011-12-09
	Holiday Chicken Sale	2011-12-09

Options

Ads



Website Features

Posting Banner Ads

Before you begin this process your banner ads should be designed and saved as image files, (jpg or png), on your computer.

Post Advertisement

Title: Holidays 2011 Ad

Date: 12/09/2011

Links To: Specials

Image: Image Uploaded Browse... Upload

Note this image MUST be 675px width by 90px height.

Please Order Early
Crown Pork Roasts

Holiday Turkeys

Post Cancel

1. Click the **Post Advertisement** button to open the posting dialog box.
2. Enter a **Title** for the advertisement.
3. Select a **Date** from the calendar as the start date for the advertisement display.
4. Make a selection from "Class", "Item Tag" or "Specials" in the **Links To:** drop down list.
5. Click the down arrow on the loading list below to make a selection.
6. Click the **Browse** button to find the saved ad image on your computer then click **Upload**.
Note: Only one image per advertisement can be uploaded.
7. Click the **Post** button and the new advertisement will appear on the main screen.

Post Advertisement

Title: Holidays 2011 Ad

Date: 12/09/2011

Links To: Class

loading ...

CANNED GOODS

CHEESE

CLEANERS

CONDIMENTS

DAIRY

DELI

DRESSINGS

DRY

EGGS

FRENCH FRIES

FROZEN CHICKEN

FROZEN VEG

HAM

NONSTOCK

OILS

Links To: Item Tag

USDA Organic

Gluten Free

Kosher

USDA Low Fat

OR USDA Good Fiber

USDA Low Sodium

Egg Free

entrée.NET Version 3.3.2 Features



Website Features

Banner Ads on the Home Page

Once you **Post** it the new advertisement will appear on the Home page of your website on the designated start date.

In the partial image of the Home page below you can see the “Holidays 2011 Ad”, from the example on the previous page. Some of our templates allow you to create multiple banner ads for the same time period and the ad display on the Home page will change whenever the screen is refreshed.

Banner ads can be created using any graphic editing software package as long as you use the correct 675w x 90h pixels dimensions.

Home Specials
About Us Catalog
Contact Us Order Here!
Directions Blog

Product Catalog Search
 Search

Please Order Early
Crown Pork Roasts

Holiday Turkeys

Help With Banner Ads

If you need help creating your banner advertisements, please contact Mike Fitzgerald at NECS for assistance. For a small fee, we can create professional looking graphics for your banner. You can reach Mike via email at: mikef@necs.com.

entrée.NET Version 3.3.3 Features



Min / Max Order Weight System Options

New "Min order weight" and "Max order weight" system options can be added by the System Administrator using the Settings Tab Options button. These new options allow you to define a minimum and / or maximum order weight value as a restriction on customer orders. This feature works similar to the existing order amount restrictions.

Option Description	Current Setting
Order Entry	
Prompt for "Special Instructions"	No
Display price information	Yes
Display item last purchase information.	Yes
Min order amount	\$0.00
Max order amount	\$0.00
Min order weight	25
Max order weight	0

- Setting a value of "0" disables the feature. In the image above a minimum order weight of 25 pounds have been set with not restrictions on the maximum order weight.
- The customer will be prevented from completing an order if the estimated order weight is below the minimum amount or above the maximum amount. In the image on the right the customer's current total order weight is below 25 pounds. So the "Min. Order Weight: 25.00lbs." is displayed in the yellow message area of the shopping cart.
- The total weight for the order is estimated using the constant weight or the average weight for catchweight items.
- **Note:** For this feature to work correctly non-catchweight items must have a constant weight defined in **entrée**.

Requested Delivery Date: 12/08/2011

Estimated Total: \$41.00

Total Cases: 1
Weight: 20 lbs.

Edit Comment Complete Cancel

Min. Order Weight: 25.00lbs.

(20306) BACON SLICED 18/22 LAY...
1 \$2.05/LB. \$41.00

ELECTRONIC ORDER PAD



For more information about this product visit: <http://www.necs.com/orderpad>.

View [Electronic Order Pad Frequently Asked Questions](#).

ELECTRONIC ORDER PAD

THE iPad APP TO MAKE YOUR DSR'S VERY HAPPY

- ✓ Designed for the Apple iPad 2
- ✓ Extremely easy to use with a beautiful interface
- ✓ Create orders with all the info needed to increase sales and boost gross profit
- ✓ Generate quotes, manage new prospects, generate reports and much more



View Pending Orders & Invoices

Salespeople can now view "Pending" orders and invoices from the "Online Orders" section. Previously salespeople could only resume "Open" online orders.

Tapping on a "pending" order listed in the grid will display a read only copy of the online orders or the final information for the invoice, if available.

Online Orders						
Filter	Customer	Tap to select customer.				
Cust #	Status	Div. Date ▼	Est. Total	Order #	Inv #	Created
ANN20	Open	12/19/2011	158.98			12/20/2010 11:43 AM
ANN10	Received	12/14/2011	869.00	100000	103247	12/17/2010 10:56 AM
DEV10	Open	12/13/2011	298.30			11/16/2011 01:38 PM
ANN20	Pending	12/08/2011	505.00	100001		04/26/2011 12:10 PM

ELECTRONIC ORDER PAD



Edit Description Lines 1 - 4 in Orders

Salespeople will now have the ability to edit description lines 1 - 4 for items while placing an order. This feature is enabled by setting the "Allow salespeople to edit item Description Lines 1-4" system option to "Yes" in the **entrée.NET** Settings tab.

Once enabled, salespeople can click on the item description to bring up the description edit dialog and modify any of the four description lines to be displayed on the invoice and loading sheet. (Requires **entrée** 3.6.6)

iPad 3:23 PM 93%

VIAGGIO RESTAURANT

Delivery Date: 12/12/2011

P.O. Number:

Comment:

Route: M49 Stop

Qty	Item #	Unit	Description	Unit Price	Ext. Amt.
2	19458	PC.	ROMANO GRATED 5# BAG CMA-CUCINA	3.99	39.90
1	19400	PC.	ROMANO GRATED 5# BAG CMA-CUCINA		13.93
1	19535	CASE	Description Line 2		28.62
4	18216	PC.	Description Line 3		20.00
			Description Line 4		

Home
Catalog
Std. Order
Quick Entry
Specials
Fall Off
Price
History
GP Review
Finish

19458 - ROMANO GRATED 5# BAG CMA-CUCINA AND

NO IMAGE AVAILABLE

On Order	0	Last Qty	1	Temp Zone	R
Last Price	3.99	Last Sale	10/10/2008	Min. Price	0.00
Pack Size	5#BAG	Class	01 GRATED	Brand	CUCINA ANDOLINA
Unit MS.	PC.	Weight	5.0000 (Avg)	Inv. Qty	3

GP \$ **-\$21.12**

GP % **-20.61%**

Est Comm \$ **\$1.02**

Est Comm % **1.00%**

Cases **8**

Lines **4**

Est. Total **\$102.45**

Hold Order
Complete Order
Cancel Order

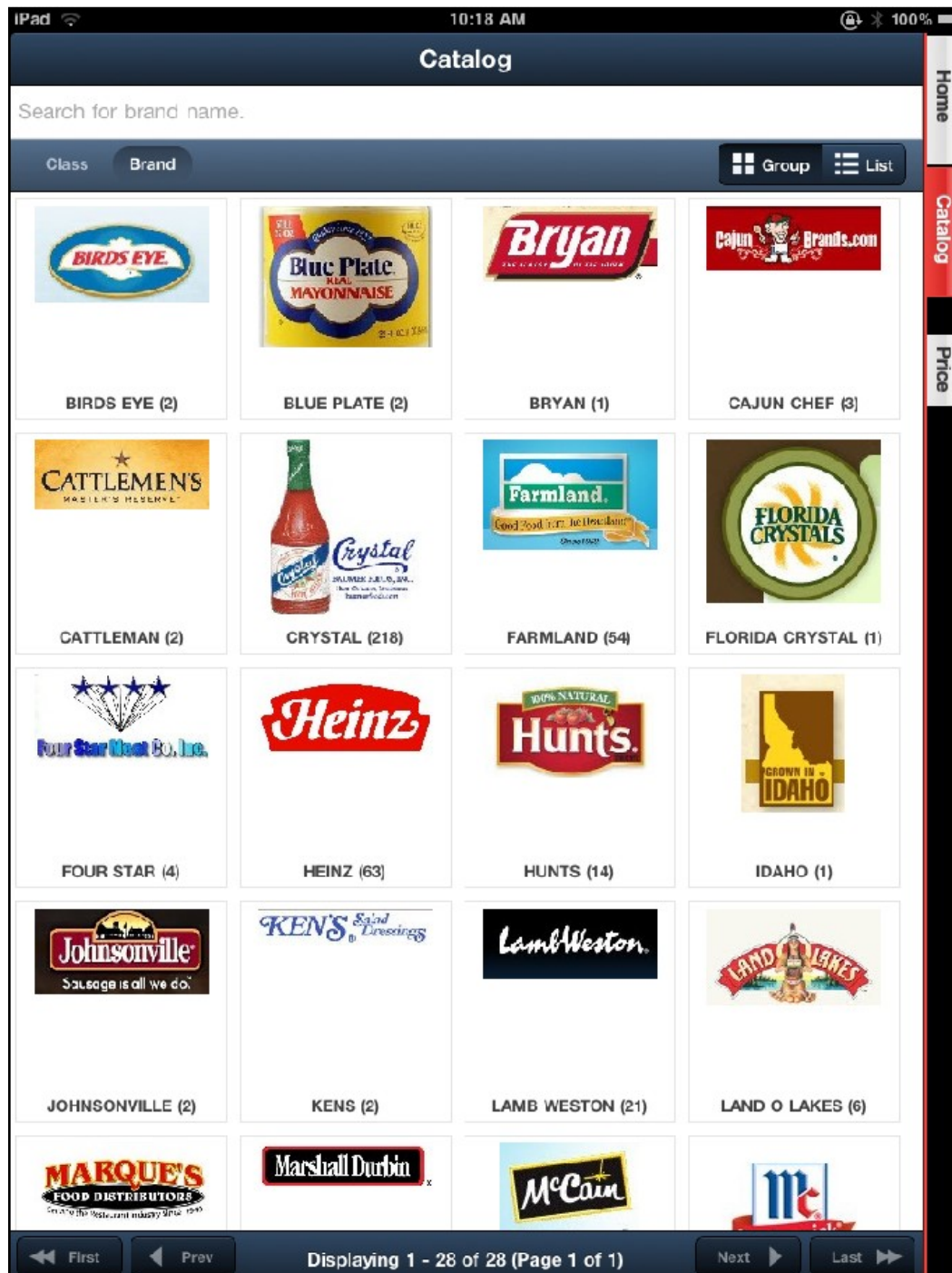
ELECTRONIC ORDER PAD



"Display Brand Images" System Option

The Catalog tab can display by Class or Brand with images for the brands. This is an important feature of the Catalog which many DSRs have found extremely useful for locating and offering products to their customers.

Once built in the Brand Maintenance utility of **entree**, (requires entree 3.6.6), the brand name and image must be exported to **entree.NET**. The feature is enabled in the Settings tab General section of **entree.NET** by setting the "Display brand images" system option to "Yes".



Innovative Software Design +
Food Distribution Expertise =
entrée



NECS began in 1987 with its sole mission to produce top quality software for foodservice distributors. At that time, company president, Chris Anatra had determined that the software market was severely lacking in specialized software to address the needs of wholesale food distributors, especially those dealing with meat, seafood, produce, cheese as well as full line distributors.

The only products available at that time were needlessly complex, difficult to use, required expensive computer hardware costing into the six figures, and still did not meet all the needs of the foodservice distributor.

During this time period, the computer industry was beginning its move from large mainframe and minicomputer systems, to the more economical personal computer such, as the IBM PC. Chris Anatra, president of NECS, and the original developer of the NECS software, saw the opportunity to design a system based on the Microsoft and networking technologies available at that time. By adapting to this new technology early, it turned out to be a brilliant move that set NECS to become the leader in food distribution software. NECS was able to provide a comprehensive, easy-to-use software package, at an economical price.

Adapting to new technology early, and constantly providing new features for our user base, continues to be our company mission.

Over the years, the system has evolved into [entrée®](#), a comprehensive Windows* application with more than 3 million lines of programming source code.

To date, almost 1,500 wholesale food distributors have decided that the NECS entrée system is the best product to meet their demanding needs. Our large network of satisfied customers makes this decision even easier.

Foodservice distributors which run their operations on NECS computer software are more profitable and operate more efficiently on reduced staffs. This leaves NECS with an enthusiastic user base, who readily recommends NECS software to other wholesale food distributors.

NECS customers range in size from smaller distributors with sales revenues of a few million per year, up to distributors with sales approaching \$200 million per year. The average size NECS customer has sales of \$25 million/year, and requires about 20 workstations.

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